

**PASFAA**

NEWSLETTER

PENNSYLVANIA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

VOLUME XIX

NOVEMBER 1985

NUMBER 1

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(717)245-1308

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PAST PRESIDENT

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(215)250-5055

COUNCIL

Public Two-Year
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College
(215)968-8200

Private Two-Year
Lucretia K. Hill
Keystone Junior College
(717)945-5141 ext. 280

Private Four-Year
John A. Pergolin
Saint Joseph's University
(215)879-7360

State-Related
John Morris
Temple University
(215)787-8760

State-Owned
Thomas M. Lyons
Bloomsburg University of
Pennsylvania
(717)389-4497

Proprietary
Frederick E. Wilson
Gordon Phillips Beauty School
(215)668-2233

Nursing
Rosemary A. Sweeny
Lankenau Hospital School
of Nursing
(215)645-3275

FROM THE PRESIDENT:

Dear PASFAA Members:

What a pleasure it is to share a few thoughts with you so soon after the 1985 PASFAA Conference. What a terrific conference! PASFAA members who couldn't attend missed a marvelous opportunity for professional development, training, and yes, sight-seeing, and socializing with neat people too. Mary Miller and her conference committee are fully deserving of all the praise heaped upon them for masterminding the whole event--from striking such an unusual agreement with the hotel for very reasonable room and meal rates, to scheduling such a broad array of attractive sessions, to arranging for at least two days of gorgeous weather. And how about the spectacular views from practically any window in the hotel--especially during Monday night's downtown light-up!

On behalf of all who attended the conference, I want to take this opportunity to thank all the conference sponsors for their generous support of PASFAA activities, the vendors for their involvement, and the staff of the Sheraton Hotel at Station Square for their efforts prior to and during our stay with them. To Mary Miller, who chaired the conference committee and committee members Richard Esposito, Pat Hayes, Kate Hetherington, Pat Loughran, Doug Mahler, and Chris Zuzack, I extend special thanks from all of us. Only the committee members themselves fully understand the monumental proportions of the job they did, but from my vantage point I had a few glimpses of their work and I was entirely impressed.

Expressions of gratitude also go to all the people who conducted sessions or made presentations of various kinds during the conference. I was especially pleased to see that some people who in recent years have participated in the week-long PAATP Summer Institute for new aid officers were making presentations themselves. The lamp of learning is being passed with an even brighter flame I am sure.

The fall of the year is a period of transition for the PASFAA Executive Council. This year, seven of the thirteen faces around the table are new. Just maintaining the Council's momentum established under Barry McCarty's administration will be a large order. On the menu are succulent and exciting items such as our continuing involvement in the reauthorization saga, development of Pennsylvania's first Financial Aid Awareness Week with Hotline phones answered by teams of PASFAA members, adjustment to new verification and GSL regulations, working with PHEAA and ED officials to help shape and refine state and federal programs, keeping our training arm (PAATP) strong and responsive to ever-changing training needs, maintaining our first-rate newsletter, planning PASFAA '86, and--the list goes on.

The 1985-86 Council has much to do and can use plenty of help. Elsewhere in this edition is a convenient form for recording your willingness to serve in various ways. Let us hear from you.

The PASFAA Council is only the visible figurehead at the prow of a vessel which has been acknowledged repeatedly as a leader of the fleet of state professional organizations. The ideas and the work must come from all PASFAA members--not just the elected representatives. Let the Council know your concerns and suggestions and let us all work together during 1985-86 for another outstanding year.

Respectfully,

Donald V. Raley
President

EXECUTIVE COUNCIL NOTES

The 1984-85 council held its final meeting on Sunday, September 29 prior to the start of the Pittsburgh Conference. Outgoing officers and members of council were presented with certificates of appreciation. Candidates for office and conference committee members were also present at the luncheon meeting.

The next meeting of the 1985-86 executive council will be held November 18-19 at the 1986 conference site, the Host Corral in Lancaster. Council will discuss various matters and PASFAA members are urged to bring matters of concern to the attention of their sector representatives or the officers. The conference committee will also be meeting at that time and both groups will tour the site and facilities. The council held a brief meeting on Wednesday, October 2, following the adjournment of the 1985 conference in Pittsburgh.

Council was pleased to have such a large voter turn-out for the election. Newly elected officers are:

President Elect: Bill Irwin, Lock Haven University of Pennsylvania

Treasurer: Rachael L. Lohman, Wilkes College

Serving on council are:

Public Two-Year: Nancy Y. Meyer, Bucks County Community College

Private Two-Year: Lucretia K. Hill, Keystone Junior College

Private Four-Year: John A. Pergolin, Saint Joseph's University

State-Related: John Morris, Temple University

State-Owned: Thomas M. Lyons, Bloomsburg University of Pennsylvania

Proprietary: Frederick E. Wilson, Gordon Phillips Beauty School

Nursing: Rosemary A. Sweeny, Lankenau Hospital School of Nursing

CONFERENCE '85--OUTSTANDING

The PASFAA '85 Conference held October 2-5, 1985 at the Sheraton Hotel at Station Square in Pittsburgh was outstanding in several ways:

- * We had approximately 340 participants in the Conference--one of our highest attendance records.
- * The number of lender participants increased from previous years to 35.
- * The number of vendors and sponsors participating increased to 15.
- * The city of Pittsburgh proved to be the Number One City!!

The Conference committee, presenters and participants are to be congratulated for making PASFAA '85 an enjoyable and successful conference. See pages 6 and 7 for photos from the conference.

ATTENTION PROPRIETARY SCHOOL MEMBERS

*a message from Sector Representative,
Rick Wilson*

Our sector's membership has grown to 72 and we now represent the second largest sector in the Association, second only to Private Four-Year institutions. PASFAA is looking to our sector's membership to fill a variety of committee assignments; therefore, I would appreciate if you would drop me a note if you are interested in taking an active role in the Association.

This year promises to be a very challenging one as we are all confronted with a variety of **proposed** changes in the Federal student aid programs. Especially since many of these changes **could** significantly alter our students' access to Guaranteed Student Loans and dramatically increase our administrative burden. With these and other concerns on the horizon, we must stay informed and clearly articulate our views and concerns to the Congress and to government officials. In this regard, I will use this Newsletter to highlight the specific issues and concerns of the Proprietary sector but I'll need your help. Therefore, please call me at (215)668-2233 or write to me when you feel there are issues which should be brought to the attention of the Association and its leadership.

POSITION OPENINGS

Financial Aid Counselor, Albright College, Reading, PA. New full-time position available approximately February 1, 1986. Responsible for assisting in administration of federal, state and institutional student aid programs. Bachelor's degree required. One to two years' recent experience in financial aid administration preferred. Good organizational, communication and counseling skills necessary. Submit letter of application, resume and names of references to Ms. Sheila Angst, Director of Financial Aid, Albright College, P.O. Box 516, Reading, PA 19603 by December 1, 1985.

Albright College encourages applications from women and minorities.

Financial Aid Counselor, Gordon Phillips Beauty School, Downingtown, Pennsylvania. Entry level position with a starting salary of \$14,560. Individual will be responsible for assisting students and their families with the completion of state and federal student assistance applications, collection of validation documentation and providing administrative support services for the branch school. Send resume to Rick Wilson, Gordon Phillips Beauty School, One Bala Plaza, Suite 201, Bala Cynwyd, PA 19004.

1985-86 PASFAA MEMBERSHIP APPLICATION

Miss _____
 Mrs. _____
 Ms. _____
 Mr. _____
 Dr. _____
 Rev. _____
 Sr. _____
 Br. _____
 Fr. _____
 Rabbi _____

Last Name _____ First Name _____ Title _____
 Institution Name _____
 City _____ State _____ Zip _____
 () _____
 Telephone Number _____
 PHEAA Terminal Number _____

Type of Institution:

Type of Membership:

_____ Public Two-Year	Active Member (Responsible for Financial Aid Administration)	\$22	\$ _____
_____ Private Two-Year			
_____ Private Four-Year	Associate Member (Interest in Financial Aid)	20	\$ _____
_____ State-Related			
_____ State-Owned	Student Member (Full-time)	10	\$ _____
_____ Proprietary			
_____ Nursing			
TOTAL ENCLOSED			\$ _____

Please make check payable to PASFAA and forward to:

Barry McCarty
 Director of Financial Aid
 Lafayette College
 Easton, PA 18042

Your cancelled check will serve as your receipt.

INTERESTED IN ASSISTING A PASFAA COMMITTEE?

The work of the association presents many formal and informal opportunities for members to serve. If you are interested in assisting a PASFAA committee, please complete the form below and mail it to Barry McCarty, Lafayette College, Easton, PA 18042. As committee chairmen review their needs for this year, they may be in touch with those who express interest.

PASFAA standing committees and chairmen include:

Membership and Elections--Barry McCarty, Past President
 Professional Standards--Bill Irwin, President Elect
 Professional and Public Information (Newsletter)--Sheila Angst, Secretary
 Government Relations--Renee Saleh, Vice President
 Conference Committee--Kate Hetherington

Name and Title _____

Institution and Address _____

Telephone Number _____

Committee Preference(s) 1. _____
 in order of interest: 2. _____

PASFAA RESPONDS TO VERIFICATION NPRM

The Government Relations Committee, under the chairmanship of Renee Saleh, continues to work diligently to respond to various NPRMs. Bill Irwin on the committee is responsible for organizing many of the NPRMs. He presents here for the membership the response to proposed verification regulations which were sent to Washington by the September 24 deadline. PASFAA members are urged to communicate their thoughts on various NPRMs and send copies of their own responses to the Government Relations Committee.

Mr. Fred Sellers
Office of Student Financial Assistance
U.S. Department of Education
Room 4318, Regional Office Building 3
400 Maryland Avenue, S.W.
Washington, D.C. 20202

Dear Mr. Sellers:

I am writing to respond, on behalf of the Pennsylvania Association of Student Financial Aid Administrators (PASFAA), to the Notice of proposed rulemaking issued July 26, 1985, to amend the Student Assistance General Provisions Regulations. The proposed rules present an integrated system for verification of information reported by applicants for student financial aid.

Before responding to the specific proposals of the NPRM, we offer these general observations. PASFAA recognizes the need for accuracy of information used to award scarce financial aid dollars and supports the concept of verification to insure this accuracy. However, we feel that such a system must be cost effective in its procedures and implementation. We further believe that it should not be based on over-generalization from specific and relatively isolated incidents.

To that end, we favor a system similar to that used in the area of satisfactory academic progress. A verification system structured broadly and allowing the maximum of institutional discretion would seem to fulfill best the intent of verification.

Having offered this general premise we will now respond to certain specific points of the NPRM in question.

Paragraph 668.53(a,1,vi) concerns the referring to state or local law enforcement agencies of any instance where "...the institution has reason to believe that an applicant has applied...under false pretenses..." The rationale for including this, according to the comments, is its inclusion in the NPRM of December 12, 1984.

We must again object to this concept and point out that it raises serious questions of institutional and personal liability, places aid administrators in the position of judging intent of applicants, and creates an adversarial relationship between institution and student. We feel this is an unrealistic and unworkable idea that should not become part of **any** final regulations.

Paragraph 668.54(a,1) concerns the use of edits in the selection of verification cases. We would strongly urge that the Secretary continue to work with the financial aid community and the processing agencies to develop any edits which are used.

Paragraph 668.55(b,1) would appear to require that the institution have an accurate and documented date of submission of the SAR by the student. We suggest, for administrative ease, that this be changed to read "...accurate as of the date the SAR is signed by the applicant."

Paragraph 668.55(d,1) states that in the instance of dependency status resulting from applicant marriage "...the applicant is not required to update..." This suggests that such an update could be made, which is not currently permitted under Pell program rules. The intention here should be clarified.

Paragraph 668.57(b,1 and b,2) are two instances where the phrase "the institution believes..." is used with regard to the accuracy of information. We believe that this placing of vague and undefined responsibility on the institution, which requires second guessing and subjective judgement of material provided, is unfair and unduly cumbersome. Further, in an audit or program review situation, who is to say that the institution should have believed information was inaccurate?

We suggest that in these and all other similar phrasings of requirement, the words be changed to "If (where) the institution has conflicting information which causes question of the accuracy of documentation provided..."

Paragraph 668.57(c) is concerned with the verification of independent student status. In the comments accompanying this NPRM, it is stated that the Secretary recognizes that these proposed requirements are complex. We feel that this is at best an understatement.

By differentiating between persons over 23 years of age and those not over that age, it appears that the Secretary is in effect re-writing the definition of an independent student. While there is merit in developing such a new definition, we feel that it should be done directly and in an orderly way with the opportunity for comment; not indirectly as appears to be the case here.

We question the need for different requirements for the Pell Grant (668.57(c,3)) and the Campus-Based and GSL programs (668.57(c,4)). This appears to complicate this section unduly without any benefit. If the goal of these regulations is an integrated verification process, differentiation among the various programs should be kept to a minimum.

(See VERIFICATION, Page 10)

PAATP NEWS

PAATP SUPPORT STAFF WORKSHOPS ANNOUNCED

The Pennsylvania Aid Administrators Training Program will conduct a series of seven regional workshops during November and December for financial aid support staff. Designed for clerical workers, secretaries and other support staff, this series will emphasize the role of support staff in the administration of student aid and will review current and pending changes to aid programs. Packaging, validation and the PHEAA-HELP program will be highlighted. Registration materials will be forwarded to aid offices shortly. The following is a listing of the schedule for the workshops:

Western Region

Thursday, November 21, 1985
Thiel College, Greenville, PA

Wednesday, December 4, 1985
Harley Hotel, Pittsburgh, PA

Eastern Region

Thursday, November 21, 1985
Lehigh County Community College, Schnecksville, PA

Friday, November 22, 1985
St. Joseph's University, Philadelphia, PA

Tuesday, November 19, 1985
Immaculata College, Frazer, PA

Central Region

Monday, November 25, 1985
Lycoming College, Williamsport, PA

Thursday, December 5, 1985
Shippensburg University of PA, Shippensburg, PA

PAATP SOLICITS PROPRIETARY AND NURSING SECTOR HELP

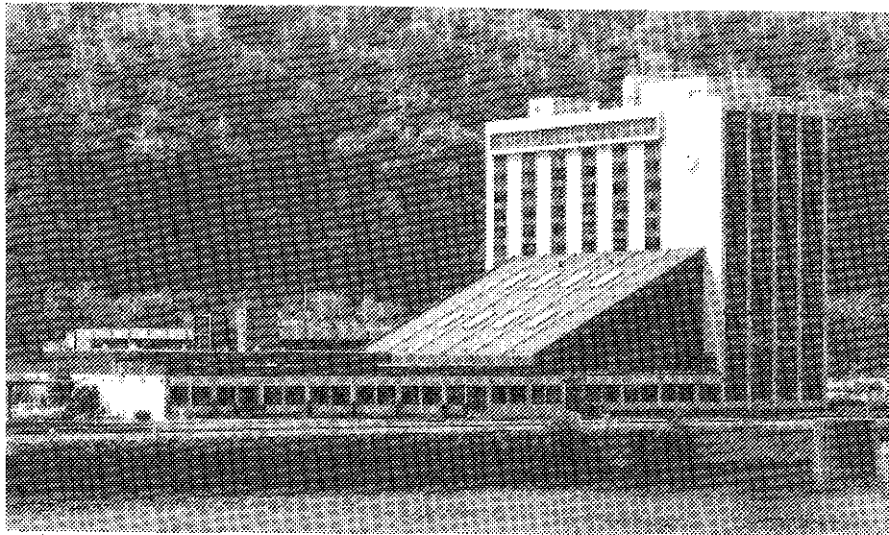
PASFAA members representing the proprietary and nursing school sectors who are interested in serving or continuing to serve as PAATP committee or faculty members are invited to apply for participation in the Pennsylvania Aid Administrators Training Program (PAATP) for the 1985-86 program year. A letter of interest should be sent to:

PHEAA/PAATP
660 Boas Street
Harrisburg, PA 17102-1398

and should include: name, title, institution name and address, education and employment history, teaching and/or training experience, and other related professional activities. Future committee and faculty positions will be filled from the pool of applicants.

PAATP 1985-86 Program Year Calendar of Events

November/ December 1985	Support Staff Workshops
November/ December 1985	Guidance Counselor Workshops
November/ December 1985	"Discover" Workshops
February 1986	Professional Development Seminars
February/ March 1986	College Services/ UM Workshops
March 1986	Lender Services/Remote Terminal Training Workshops
April 1986	Proprietary/Nursing School Workshops
May/June 1986	GSL Workshops
June 1986	Financial Aid Institute For Financial Aid Administrators
Tentative/ To be announced	Financial Aid Institute For Student Loan Officers



SHERATON STATION SQUARE located on the river in Pittsburgh was the site for PASFAA's 17th annual conference.

1985 CONFERENCE A



"IT'S ALL DONE WITH SMOKE AND MIRRORS," according to Congress William F. Goodling referring to overstated federal budget savings. He told conferees of several policy matters included in the budget process which he believes should be saved for reauthorization discussions.



CONFERENCE COMMITTEE TAKES A BOW. Pat Hayes, Pat Loughran, Mary Andrews Miller (Chairman), Kate Hetherington, Chris Zuzack, Doug Mahler and Rich Esposito.

IMPORTANT WORDS. Among speakers in general sessions were PHEAA's



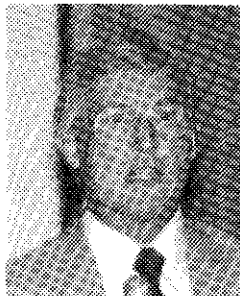
Gary Smith



Bob Pearl



Ken Reeher



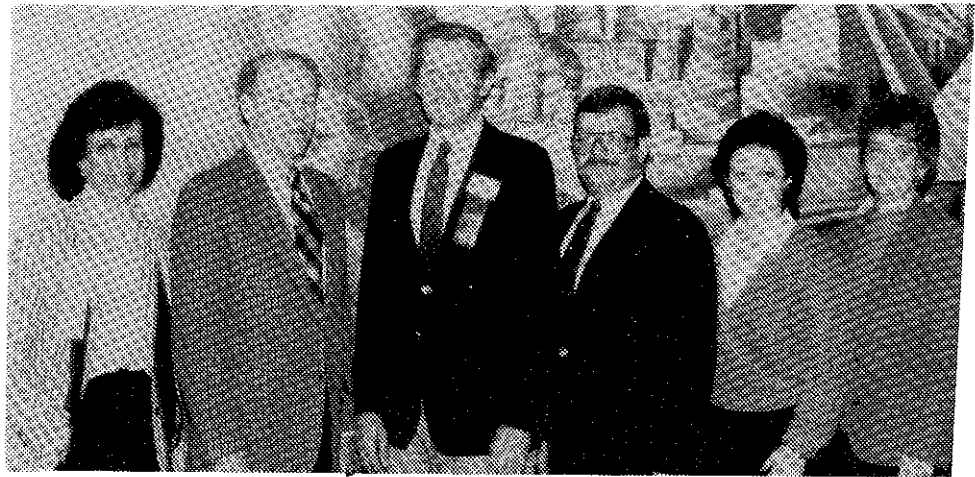
Jay Evans



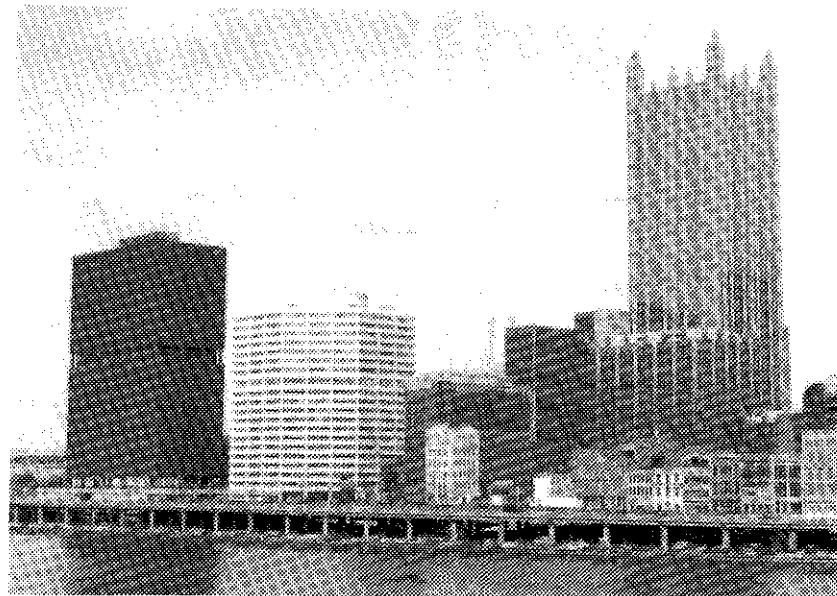
MORE THAN 340 PARTICIPAT

HUGE SUCCESS

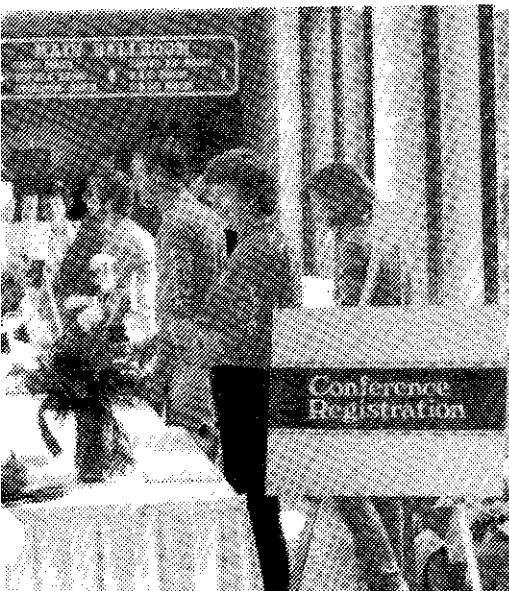
"MAKE A FRIEND OF CHANGE," ED's Dan Lau suggested in anticipation of financial aid's future. In addition to budget and reauthorization changes in Washington, he enumerated federal initiatives particularly with computerization.



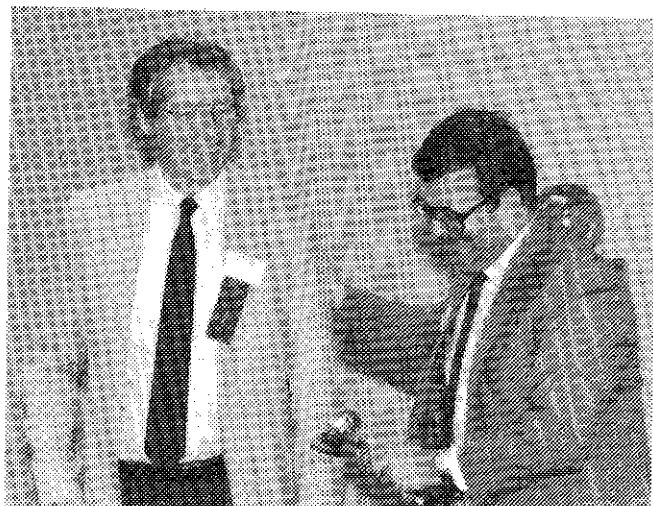
1985-86 OFFICERS pause for the camera prior to the first council meeting of the new year.



PITTSBURGH'S SKYLINE by day also proved spectacular during "light-up" night.



TS checked in for the biggest conference ever.



PASSING THE GAVEL from our now Past President, Barry McCarty to Don Raley, President for 1985-86.



special thanks to the Official Conference Photographer, Paul Wm. Zimmerman, Assistant Director, Duquesne University

REPORT ON THE ACTIVITIES OF THE GOVERNMENT RELATIONS COMMITTEE FOR 1984-85

*submitted by Renee Saleh
Chairman, Government Relations Committee*

The membership of the committee included representatives from the various sectors of our membership. This year we included a member from the lending community for the first time. The following individuals represented PASFAA on the committee:

Renee Saleh, Chairman
Kutztown University

Dr. William Irwin
Lock Haven University

Mr. Leonard Amodei
Episcopal Hospital
School of Nursing

Mr. William Schilling
University of Pennsylvania

Mr. Gordon Bateman
Elizabethtown College

Ms. Bernadette McGonigle
Montgomery County Community College

Mr. Charles Olinger
Fidelity Bank

Mr. Frederick Wilson
Gordon Phillips Beauty School

Mr. William Burke
Wilkes College

The committee met several times during the year and worked on the following issues:

- ☐ **RESPONSES TO NPRM:** Dr. William Irwin was responsible for the coordination and submission of responses to NPRM. He very ably analyzed the proposed regulations, sought comments and submitted responses in our behalf. He addressed the December 12, 1984 general provisions, the March 1985 NDSL, the July 26 proposals on verification, and most recently the GSL proposals. One of the major problems in this respect is the lack of input from the membership for such responses.
- ☐ **LEGISLATIVE NETWORK:** Mr. Gordon Bateman coordinated the activities of the network group. He activated the listing and appointed a PASFAA member for each representative in Pennsylvania. He maintained regular contact with the group and coordinated the visitations to the Hill in Washington during the NASFAA conference in July. Every representative was visited by a group of Pennsylvania members and a complete itinerary was prepared by Gordon for such visitations. Pennsylvania was one of the best organized states during this national conference. Rick Wilson coordinated the visitations to our two Senators.
- ☐ **REAUTHORIZATION:** Ms. Bernadette McGonigle gathered information on reauthorization papers submitted by the various higher education groups. She will prepare a summary of the various positions identifying common agreed-upon issues. The committee will address the proposals of the House Subcommittee based on our findings.
- ☐ **PHEAA LIAISON:** Mr. William Burke served as liaison to PHEAA. He served as a member of the committee for the Part-time Student Grants and provided the committee with PHEAA issues. The committee met with PHEAA staff and discussed various issues dealing with the grant and loan program, as well as HELP.
- ☐ **COORDINATION WITH THE LENDING COMMUNITY:** Mr. Charles Olinger served as liaison to the Consumer Association and provided the committee with information on issues affecting lenders in the GSL program.

I offer special thanks to all the members of the committee for their commitment and hard work during the many hours of meetings and on their own. To have an effective Government Relations Committee, the work of its members will not be sufficient without input from the membership at large about areas of concern and suggestions for alternatives. We appeal to the membership to help us with our work by submitting to me or any member of the committee issues, topics, ideas and suggestions.

Special thanks are also in order to the members of the legislative network. We are hoping that you will all accept to serve for another year in this capacity and work with us for another productive year.

PLANS FOR TELEPHONE HOTLINE UNDERWAY

Plans are continuing for Financial Aid Awareness Month and the Financial Aid "Hotline" in January. A major concern is the cost for publicity to ensure adequate exposure. The first media release and mailing to high school guidance offices, public libraries, etc. is scheduled for December 10th. Financial Aid Offices will receive copies of these mailings. Our current planning calls for a minimum of four (4) volunteers to staff the "Hotline" phones each night. It would be desirable to have five (5) volunteers for each night for relief and possible cancellations. Box dinners will be provided and coffee and soft drinks will be available.

If any of you are planning to do high school college nights or financial aid application workshops we would appreciate your mentioning PASFAA's plans. It would also be helpful to know if you have any presentations scheduled for January.

"WE NEED YOU!"

January, 1986 will be Financial Aid Awareness Month and we need volunteers to answer the "Hotline" weekday nights, January 13-24, 1986, 5 p.m. to 9 p.m. at the PHEAA Towne House in Harrisburg. The success of the program depends on you. If you can possibly help us, please complete the bottom portion of this page and **return by November 22, 1985**, to:

Don Crewell
Office of Financial Aid
Lehigh University
Alumni Memorial #27
Bethlehem, PA 18015-3095

Training information will be distributed to all volunteers prior to Hotline activity. We will attempt to provide you with the most current information from CSS, PHEAA, graduate schools, etc.

HOTLINE VOLUNTEER FORM

Name _____

School or Organization _____

Address _____

Telephone () _____

A. I would be able to work:

_____ One night _____ Two nights _____ More than two nights

B. I would prefer working:

_____ Monday _____ Tuesday _____ Wednesday _____ Thursday _____ Friday

C. I would be able to work only: _____

(date) _____

D. I would not be able to work: _____

(date) _____

E. If possible, I would like to work the same evening(s) with _____

from _____

VERIFICATION

(Continued from Page 4)

Paragraph 668.57(c,4,i) refers to a circumstance where the institution "...determines that the applicant's parents are not unable to provide the requested information..." We assume that the double negative in this sentence means that the institution determines that parents are able to provide the information. In the comments, the Secretary refers to how an institution would determine willingness of parents to provide information. We feel that direct contact to the parents in the situation of independent students raises questions of acceptability within the requirements of the Family Education Rights and Privacy Act. We feel that an undue burden exists in requiring institutions to make judgments concerning willingness of parents to provide information.

To summarize, we recognize the problems related to verifying independent status. However, the issue is not well served by unduly complex requirements. The burden should rest with the applicant and the institution should not be placed between an applicant and his/her parents. An approach that focuses on applicant resources and ability to live independently is an alternative that might be better. We urge a re-thinking of this section before final regulations are issued.

Paragraph 668.58(a,2) requires completed verification before the institution certifies a GSL application, once the applicant is selected for verification. Since paragraph 668.54(a,2,i) places all GSL-only applicants in verification status, this requirement creates a burdensome delay in the processing of loans at institutions. The summer period of loan application certification will be seriously delayed by this requirement.

We suggest that the endorsement of the GSL check be the only point of withholding payment on the GSL. A requirement of co-payable checks will make this a fully effective check on GSL verification and will alleviate the problem of delays that other requirements present.

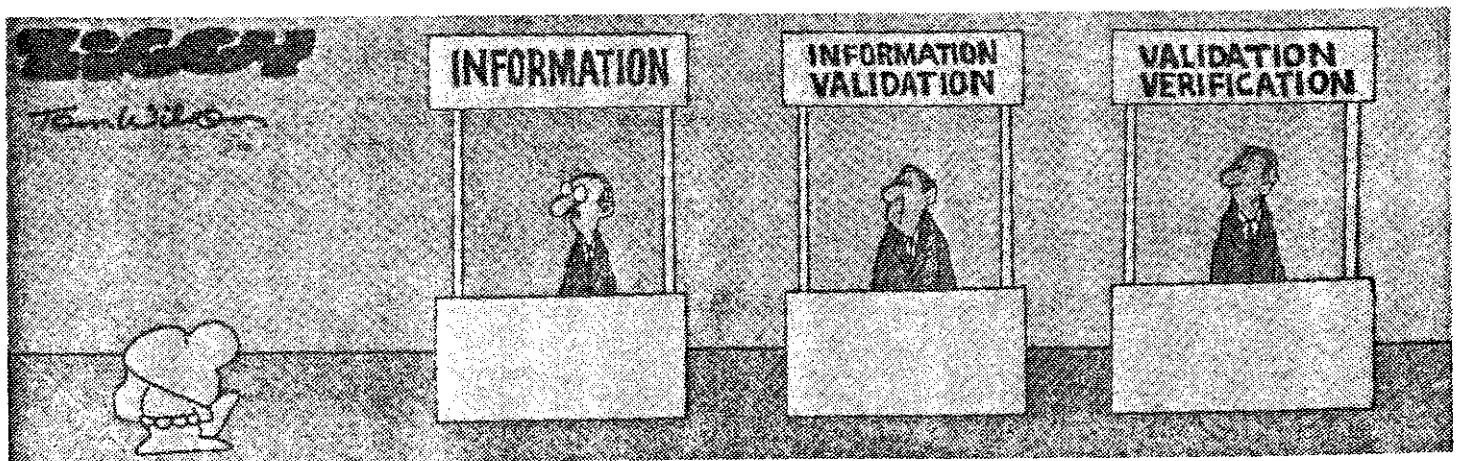
Paragraph 668.59(b,1,ii) provides a tolerance of \$100 in the Pell Grant program. In the comments the Secretary offers a complicated method for determining if the net change is within the tolerance. We suggest using an approach similar to that currently in the Pell Validation Handbook for calculating tolerance. Further, we find a tolerance of \$100 unduly restrictive and while such a change might result in a new SAI in many instances, a new SAI does not always mean a new award amount. We suggest re-thinking this tolerance in terms of sufficient SAI change to result in a new award amount.

Paragraph 668.61 places the institution at risk for any funds the student has received from Pell, NDSL or SEOG. This fairly well assures that institutions will not disburse funds until verification is complete, which places innocent students who are randomly caught in the process in hardship. We assume that the institution is not at risk for CWSP earnings permitted before change in EFC as a result of verification is made.

This concludes our comments. We thank you for your attention and request a careful review of this NPRM before final regulations are issued.

Very truly yours,

William A. Irwin, Director
Student Financial Aid, for the
Pennsylvania Association of Student
Financial Aid Administrators



submitted by Ron Shunk, Gettysburg College

INVITATION FOR PROGRAM SESSION PROPOSALS FOR PASFAA CONFERENCE--LANCASTER, PA. OCTOBER 5-8, 1986

The 1986 Conference Committee will meet on November 18-19 to begin working on the next annual conference. The committee needs suggestions for program sessions and presenters from members.

If you have ideas or recommendations to share with the committee, please complete the following form. It is important that the form is returned by **November 15, 1985** to Kate Hetherington. Thank you in advance for sharing your ideas with the committee.

PROGRAM SESSION--RECOMMENDATION FORM

SUGGESTED PROGRAM SESSION: (TITLE) _____

Please indicate the proposed content for this session: _____

Recommended Presenter(s): _____

Name _____	Name _____
Institution _____	Institution _____
City/State _____	City/State _____
Phone No. () _____	Phone No. () _____

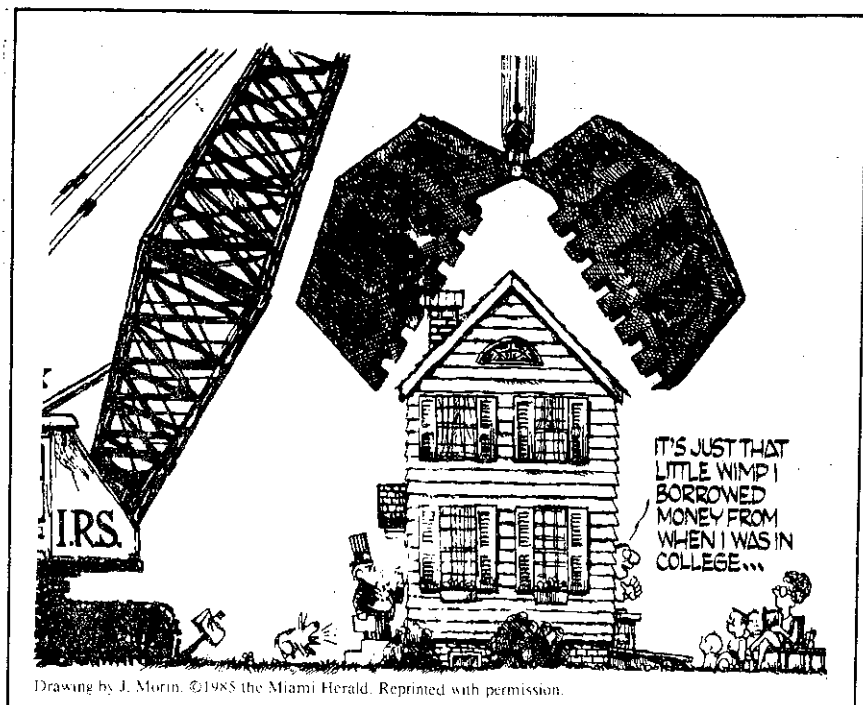
Please use an attached sheet to share any additional ideas you might have toward the making of a productive PASFAA Conference for 1986. Thank you.

Signed _____
Institution _____ City/State _____
Phone No. () _____

Please return to Kate Hetherington, Assoc. Director of Financial Aid, Community College of Philadelphia, 1700 Spring Garden Street, Philadelphia, PA 19130.

The Lighter Side . . .

*submitted by Gordon McK. Bateman,
Elizabethtown College*



NEW ARRIVAL

Phyllis York, Director of Financial Aid at Lehigh County Community College, and her husband James welcome the new arrival of their son, James Jr. Born on October 22, and weighing in at 7 lbs., 9 oz., baby and family are doing great. Best wishes to this future college graduate!



NEWSLETTER PUBLICATION SCHEDULE

Editions of the PASFAA newsletter are scheduled every other month with the next one due in December. Articles, editorials, position openings and other contributions must be submitted by the first week of the month of publication. All materials and any questions about the newsletter should be sent to Sheila Angst, P.O. Box 516, Reading, PA 19603.

MOVING OR CHANGING POSITION?

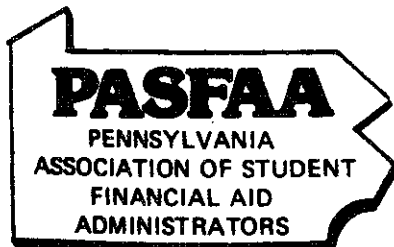
PASFAA membership belongs to the individual and not your institution. Please be sure to provide PASFAA with changes of address or changes in title. Membership directories, printed for PASFAA by Bob Prince of Financial Collection Agencies, will be sent to each member as soon as renewed and new memberships are compiled. You should review your entry and submit any necessary changes to the Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301 where the membership list is maintained.

DATES TO REMEMBER:

EASFAA May 4-7, 1986
Omni International Hotel, Baltimore, Maryland

NASFAA July 20-23, 1986
Dallas, Texas

PASFAA October 5-8, 1986
Americana Host Farm, Lancaster, PA



P.O. Box 516
Reading, PA 19603