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(215) 250 - 5055

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(717) 245 - 1308

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Kutztown University
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TREASURER

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Allegheny College
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Albright College
(215) 921 - 2381

PAST PRESIDENT

W. Arthur Switzer
Villanova University
(215) 645 - 4010

COUNCIL

Public Two-Year

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Community College of
Philadelphia
(215) 751 - 8275

Private Two-Year

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Keystone Junior College
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Private Four-Year

Milosh Mamula
Allegheny College
(814) 724 - 4354

State-Related

John F. Brugel
Pennsylvania State University
(814) 865 - 6301

State-Owned

William F. Behrendt
California University of
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(412) 938 - 4415

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Rebecca I. Denova
School of Computer Technology
(412) 391 - 4197

Nursing

Rosemary A. Sweezy
Lankenau Hospital School
of Nursing
(215) 645 - 3275

FROM THE PRESIDENT

Dear PASFAA Members:

As of January 27, we saw the first "salvo" in what will probably be an extended effort by the Reagan administration to significantly cut back federal financial aid programs.

The attempt to deny federally guaranteed loans to students whose families have income above \$32,500 would have drastic impact upon most of our educational institutions. As the Administration tries to lock out many of the now-eligible middle-income families, it is interesting to note that a proposal was also made to clamp an overall \$4,000 ceiling on total federal aid, regardless of whether grant or self-help and how needy the student and his family are. We all need to do our part to ensure that financial aid programs do not experience disproportionate reductions as the Administration and Congress press toward reducing the federal budget deficit.

The December 19 issue of the *NASFAA Newsletter* included an article written by J.E. Thompson, Director of Financial Aid at Atlanta University. He entitled his article "How To Make A Difference" and described how volunteerism has become a necessary characteristic of the modern non-profit and professional organization. Needless to say, a great many individuals are volunteering their service to PASFAA, many times with little recognition. In the months ahead, we hope to give greater recognition to these individuals through this Newsletter and other efforts. In short, we are anxious to identify others who wish to serve the profession through the PASFAA organization. Mr. Thompson pointed out that some people are reluctant to volunteer but are willing to serve if asked. I hope that if you are asked you will be willing to serve.

I am pleased to note that some PASFAA members have communicated to the Executive Council through their sector representatives. I am anxious to maximize these lines of communication and encourage you to express your views.

Respectfully,

Barry W. McCarty, President

IMPORTANT REQUIRES YOUR IMMEDIATE ATTENTION

It has just come to our attention that several schools in Pennsylvania were awarded supplemental allocations of NDSL funds in late September but that the aid offices did not receive the supplemental allocation letters.

Both Bill Behrendt of California University and Renee Saleh of Kutztown University have checked with their business offices to find that the ED Payment Reports indicate higher NDSL allocations than are shown on the allocation letters they have received. In checking with ED today, we find that this only seems to be a problem thus far in Pennsylvania schools where 42 institutions were sent supplemental allocation letters but it is uncertain how many might never have reached those institutions. Six schools thus far have found that the letters were never received and they therefore have additional funds to award to students than they realized.

SOLUTION: Check your institution's ED Payment Reports for comparison to the allocation letters you have received. If the amounts differ, it is likely that your supplemental letter was lost. Call Carolyn Short, Fiscal Program Specialist, Financial Management Office, ED, Washington at 202-245-2432 immediately.

EXECUTIVE COUNCIL NOTES

Council met on February 4 at the PHEAA Board Room, Harrisburg. Reports of various committees are included in this Newsletter. Council will next meet on Tuesday, April 9 at the PHEAA Board Room. Members are encouraged to bring concerns to council attention through sector representatives or other council members prior to that date.

PELL PROCESSING PROBLEMS

As explained in the January 23 *NASFAA Newsletter* and as many have experienced first-hand, there was a problem with Pell's processing of payment documents submitted between December 21 and January 7. Some payment documents marked with validation code "R" were not processed as valid transactions and assumptions were made. The *NASFAA Newsletter* indicated that ED was considering whether or not these payment documents needed to be resubmitted and would issue a Dear Colleague letter to advise schools. The *PASFAA Newsletter* has learned from Pell Processing that a Dear Colleague is on its way to schools requiring reprocessing of these payment documents. Apparently Pell would be unable to know which assumptions had been made incorrectly by their system and which were valid assumptions, so it will be up to the schools to reprocess to straighten things out.

PAATP SUMMER INSTITUTE ANNOUNCED - Dickinson College, June 16 - 21, 1985

The Pennsylvania Aid Administrators Training Program (PAATP) is pleased to announce the fourth annual Summer Financial Aid Institute. One of the original SFATP Summer Institute sites, the PAATP Summer Institute is designed to meet the training needs of financial aid administrators, agency personnel, and guidance counselors who are new (approximately two years or less) to their jobs or who need a detailed exposure to college student financial aid theory, regulations, policies, and procedures.

Complete details of the Institute's full schedule of activities will be mailed in early April. Participants may reside and take meals at the Dickinson College facility or may commute to the week-long program. Early pre-registration is encouraged on the form being sent to aid offices from PAATP this month.

From the editor

NOTABLE QUOTES FROM THE PROPOSED FEDERAL BUDGET

As you begin to pull your thoughts together and mount forces in the fight for student aid programs, we thought you might want to see some excerpts from President Reagan's budget document, submitted to Congress on February 4. The rhetoric is inflammatory and the thinking faulty. It is frightening to think that Congress might unwittingly believe some of the statements about student aid programs and recipients contained in the budget. As practicing aid professionals, we must respond and set Congress straight.

Substantive reforms are necessary to correct policy and budgetary impacts of an unrestrained 20-year binge. Two decades of program and legislative expansion have produced:

Rapidly growing Federal outlays for student aid that reached tidal wave proportions in late 1970s and continued unchecked during 1981 - 85 period of general spending restraint.

A shot-gun approach that has indiscriminately sprayed assistance at students regardless of income for almost any conceivable type of education.

A myriad of programs so complex that it is nearly impossible to understand award rules, regulations, and program interactions.

Since 1978 the number of students claiming "independent student status" has tripled. This increase is far greater than can be explained by demographic changes.

Proposed reforms are designed to stem budget hemorrhage.....

Loopholes widely used.

One in every seven freshman Pell recipients has family income in excess of U.S. median.

30 percent of GSL recipients have family incomes in excess of \$30,000; potential value of four-year GSL subsidy is \$3,000

BUSY YEAR SEEN FOR GOVERNMENT RELATIONS COMMITTEE

Renee Saleh, chairman of the PASFAA Government Relations Committee, reported to council recently that her committee and its various sub-committees have been hard at work. Under the direction of Bill Irwin, the committee developed a PASFAA response to the December 12 NPRM (reprinted elsewhere in this Newsletter) and urges all members to respond even though the due date has passed. Copies of such letters should be forwarded to Renee Saleh or other members of the committee indicated below:

Renee Saleh, Chairman, Kutztown University
 Leonard Amodei, Episcopal Hospital School of Nursing
 Gordon Bateman, Elizabethtown College
 John Brugel, Penn State, University Park Campus
 William Burke, Wilkes College

William Irwin, Lock Haven University
 William Schilling, University of Pennsylvania
 Bernadette McGonigle, Montgomery County Community College
 Frederick Wilson, Gordon Phillips Beauty School
 Charles Olinger, Fidelity Bank

Gordon Bateman, coordinator of the PASFAA Legislative Network, announces that network members have been selected, received information about their responsibilities and have been introduced to their district legislators in letters from PASFAA president Barry McCarty. Serving on the Network are the following PASFAA members:

Congressmen and District		Congressional Liaison
Thomas M. Foglietta (D)	1	Nicholas Flocco, Drexel University
William H. Gray III (D)	2	John Pergolin, Saint Joseph's University
Robert A. Borski (D)	3	Richard McCracken, Community College of Philadelphia
Joseph P. Kolter (D)	4	Katharine Householder, Geneva College
Richard A. Schulze (R)	5	Rosemary Stelma, West Chester University of PA
Gus Yatron (D)	6	Vali Heist, Alvernia College
Robert W. Edgar (D)	7	Malcolm Chandler, Eastern College
Peter H. Kostmayer (D)	8	Arlene McEvilla-Dittbrenner, Cabrini College
Bud Shuster (R)	9	Thomas Moriarty, Shippensburg University of PA
Joseph M. McDade (R)	10	Lucretia Hill, Keystone Junior College
Paul E. Kanjorski (D)	11	Henry Chance, King's College
John P. Murtha (D)	12	Patricia Loughran, Saint Francis College
Lawrence Coughlin (R)	13	Peter Lysionek, Chestnut Hill College
Williams J. Coyne (D)	14	Frank Dutkovich, Duquesne University
Donald L. Ritter (R)	15	William Stanford, Lehigh University
Robert S. Walker (R)	16	Charles Colton, Franklin and Marshall College
George W. Gekas (R)	17	Juliann Pawlak, Lycoming College
Doug Walgren (D)	18	Ron Shunk, Gettysburg College
William F. Goodling (R)	19	Donald Raley, Dickinson College
Joseph M. Gaydos (D)	20	Bill Behrendt, California University of PA
Thomas J. Ridge (R)	21	James Treiber, Gannon University
Austin J. Murphy (D)	22	Richard Soudan, Washington & Jefferson College
William F. Clinger Jr. (R)	23	William Irwin, Lock Haven University of PA

At its December meeting, the Government Relations Committee had an opportunity to discuss several matters with PHEAA's Jay Evans and Gary Smith concerning loans and grants. These matters are briefly summarized here for member review:

1. PHEAA is considering a combined promissory note/GSL application as had been developed in several other states.
2. PHEAA is considering providing schools with GSL applications for distribution to students, particularly those from out-of-state.
3. PHEAA is considering only sending loan checks to institutions rather than to students. The committee expressed concern and review of the federal regulation which requires schools to hold checks for negotiation until the start of the term.
4. Upon request of the committee, PHEAA will review feasibility of linking GSL verification with the PHEAA system once federal verification regulations are available.
5. PHEAA is reviewing the first year of operation of the Family Partnership Loan program. Discussion will be included in the April series of loan workshops.
6. State grants for part-time students are under consideration. Several committee members will serve on the PHEAA committee reviewing this matter.
7. PHEAA is reviewing different ways institutions deal with remedial work for full and part-time status and academic progress concerns.
8. PHEAA's Jerry Davis has conducted research on summer savings. Findings, which should be available shortly, seem to confirm the \$700-800 expectation as average.

The Government Relations Committee will again meet in March to review matters of importance including the federal budget and its potential impact on student aid programs. Members are urged to respond to congressional representatives with their concerns and to send copies of those letters to the PASFAA committee.

MEMBERSHIP AND ELECTIONS COMMITTEE

Contributed by Art Switzer

Chairman and Past President Art Switzer received and responded to the offers for committee work from the members which was solicited in the December issue of this Newsletter. Eleven additional members have joined the ranks of many who are already serving the organization. The work of PASFAA's committees is quite important to the on-going success of the organization, and active participation on these committees can be a valuable learning experience for each participant. It also can be the proving ground for new leadership for the organization. Those who have not volunteered and considering doing so should contact Art Switzer at Villanova.

A steady flow of new memberships have been received by the chairman, some as a result of the expanded mailing of the last Newsletter and some from previous members who had not renewed at the conference. Currently PASFAA numbers 381 members, slightly less than the end-of-the-year peak of 402 for 1983-84. This Newsletter is also mailed to an expanded list and we urge all current members to share in the responsibility for bringing in new members. Names of potential members now serving in the aid profession or eligible for associate membership status should be submitted to Art Switzer for further contact.

PASFAA members are urged to think early about candidates for office for the October 1985 election. The elections committee will solicit nominees for the office of president elect and for each sector representative position in a few months. The membership is reminded that the two candidates receiving the most nominations for each office will be placed on the ballot. Chairman Art Switzer points out that only 29 responses were received from members when the call for nominations was issued last year, and he calls on the membership to consider serving or seeking worthy nominees to provide an appropriate slate of candidates.

PASFAA '85 CONFERENCE

Contributed by Mary Andrews Miller

The planning for the PASFAA '85 Conference is currently underway. If you have any suggestions for sessions, entertainment or outside speakers, please contact any of the following conference committee members:

Mary Andrews Miller, IUP, (412) 357 - 2296, Terminal ID TMJ6
Helen Nunn, Allegheny College, (814) 724 - 4354, Terminal ID TM75
Doug Mahler, Robert Morris College, (412) 262 - 8209, Terminal ID TM16
Pat Loughran, St. Francis College, (814) 472 - 7000, Terminal ID TM64
Pat Hayes, Pittsburgh National Bank, (412) 355 - 3519 Terminal ID BK01
Rich Esposito, Pittsburgh Beauty Academy, (412) 471 - 0270

Remember to mark your calendar: September 29 - October 2, 1985
 Sheraton Inn at Station Square
 Pittsburgh

PROFESSIONAL TRAINING EVENTS SCHEDULED

Don Raley, chairman of the PASFAA Professional Standards and Training Committee, recently reported to Council about the work of the PAATP Planning and Development Committee, to which he serves as liaison. The PAATP fall programs for support staff and counselors as well as the pilot project for parents are being evaluated and reviewed. Response from participants was generally favorable and the committee will review suggestions for improvement as they plan for another year.

Professional Development Seminars on "Enrollment Planning, Management and Marketing to Prepare for the Future" will be held February 21 at Stouffer Valley Forge Hotel, King of Prussia and February 22 at Sheraton at Station Square, Pittsburgh. Financial aid administrators, admissions office personnel and senior administrators have been invited to hear a panel which includes Michael L. Tierney of University of Pennsylvania, Daniel H. Schaeffer of American College Testing Program, and Jerry S. Davis of Pennsylvania Higher Education Assistance Agency.

Four sites for Proprietary Workshops are schedule for mid-April and ten sites for GSL/PLUS Workshops in May. The PAATP Summer Institute, to be held June 16-21 at Dickinson College, is announced in more detail elsewhere in this Newsletter.

TORPEDOING HIGHER EDUCATION

by Barry McCarty
Lafayette College

The American principle of equal access to higher education is under attack and could be destroyed altogether if the Administration is allowed to proceed with proposals for further cuts in Federal financial aid.

The premise that each student should have the opportunity to go as far in education as talent permits, without regard to financial means, has been an ideal at least since World War II and the G.I. Bill, but it cannot survive the effective gutting of Federal assistance to students. Yet that is what the Office of Management and Budget is considering.

According to the American Council on Education, the Administration will propose to Congress two devastating measures. One would put a cap of \$4,000 a year on Federal aid from all sources -- grants and loans. That limit could make it difficult for the neediest students to attend even relatively low-cost institutions -- never mind the most expensive private colleges. By "relatively low-cost institutions," incidentally, we include the great land-grant public universities, which many people still think of as "free" but where total costs for even in-state students can range as high as \$6,000. Some private colleges, of course, now have annual price tags of \$15,000 -- and that's this year's bill.

The damage would not be limited to students from low-income families. A second proposal would deny eligibility for guaranteed student loans of \$2,500 to any applicant from a family with an income over \$32,500, regardless of need or specific family circumstances, including the number of children in college at one time. That would seriously undermine the ability of middle-income students to attend more expensive colleges -- and, in many cases, even the more modestly priced institutions.

If enacted, these proposals will inevitably produce a greater stratification in higher education, one based not on ability to benefit from a particular institution but simply on the strength of the family checkbook.

A college such as Lafayette, which normally receives eight or nine applications for each place in the freshman class, probably would not suffer a decline in enrollment. But it requires no prophetic powers to foresee serious problems for institutions where the admissions picture

is not so bright, particularly for less well endowed private institutions, and a corresponding shift of students into the public sector. In effect, the burden will shift from the Federal into state and local budgets, and a student aid program that now seems to some to be too costly will seem a bargain when compared with the price of new facilities and staff for expanded public institutions.

Even highly selective colleges will suffer. We will also lose the opportunity to select some students who could benefit substantially from what we have to offer and who could contribute special talents to the campus community, even though they cannot afford anywhere near the current costs. There will be a loss of ethnic, social and intellectual diversity, but that's not the worst of it.

The \$4,000 cap on Federal aid could effectively eliminate students whose families are from the lowest income brackets. These students would no longer be able to combine aid from several Federal sources, including Pell grants, Supplemental Educational Opportunity Grants, subsidized campus jobs, National Direct Student Loans and Guaranteed Student Loans to create an adequate financing package. The colleges will still help but private sources cannot hope to replace Federal aid that may run as high as \$7,500 or more for the very neediest.

Also missing in private colleges could be many middle-class students. At Lafayette last year, 69 percent of all accepted students who demonstrated financial need came from families with incomes over \$30,000. It would not be possible for the college to make up the difference if every one of those students automatically became ineligible for a guaranteed loan.

Who would be left? A handful of students from low-income families who demonstrate overwhelming need may remain. But most of students will come from families that can pay. The 20th century will close as it began, with choice in education available only to an elite defined not by ability but by bank balance. Colleges will be the poorer for it. So will America.

For Your Information

PASFAA RESPONSE TO ED's DECEMBER 12 NPRM

Government Relations Committee member Bill Irwin provides us with the letter he recently sent to the Office of Student Financial Assistance in response to the Education Department's December 12 Notice of Proposed Rulemaking. PASFAA members are always encouraged to respond to such NPRMs and to submit copies of their letters to the Government Relations Committee and to NASFAA.

Dear Mr. Kerrigan:

On behalf of the Pennsylvania Association of Student Financial Aid Administrators, I am writing to comment on the Proposed Rules published in the Federal Register of December 12, 1984. Our comments are presented below by reference to the appropriate section in the proposed regulations.

Sec. 668.14(c) We agree with the NASFAA position that the nature of the ratio of aided students to staff, used in evaluating institutional ability to administer programs, should be more clearly defined.

Sec. 668.14(d) The change in regulation which would allow the institution to determine the percentage of work to be completed in each increment, and to use a lesser percentage in the first year(s) of enrollment is a needed change. This flexibility is desirable for the institutions to respond to the needs of students and is in keeping with the self-regulative nature of the academic progress regulations.

Sec. 668.14(g) This proposed regulation causes us much concern. The requirement that, where the institution has "... reason to believe an applicant has applied ... under false pretenses," it will refer the student to state or local law enforcement agencies raises serious legal and ethical questions. The civil liability of an institutional official who would make such a referral is a major question. Further, the inappropriateness of an adversarial relationship between an institution and its students, the inability of local law enforcement agencies to understand the nature of financial aid programs, and the ethical position of the institutional representative making such a referral are all serious concerns.

We believe that the current practice whereby an institution resolves discrepancies through verification/validation procedures and refers to the Secretary those instances that cannot be resolved is an adequate procedure. To move to any situation involving referral by the institution to law enforcement officials invites a multiplicity of problems and questions which will render such a requirement at best impractical and at worst unworkable.

Sec. 668.14(h) The wording "Provides adequate financial aid counseling. . ." suggests that (1) students will be counseled whether they need it or not and (2) misuses the term counseling, which is generally considered to mean an individual relationship to resolve problems or questions. We suggest that a more appropriate wording would be "Makes available financial aid information to eligible students . . . assistance."

Sec. 668.15 The change which eliminates the GSL default rate from consideration in determining an institution's administrative capability and financial responsibility is a reasonable one. It is not appropriate to hold the educational institution responsible for the GSL default rate, over which it has no control.

Sec. 668.19(a,2) In requiring that a Financial Aid Transcript (FAT) must be received before the institution certifies the GSL application, reference is made to serious abuse with regard to GSL borrowing. There is not, however, data presented to support such abuse. To require receipt of the FAT prior to GSL certification puts one more delay in an already encumbered process, at the time in the processing year when the institution is busiest.

The presence of a FAT at the point of disbursement is deemed adequate for all other Title IV programs. Therefore this same requirement seems reasonable for the GSL, specifically that the institution cannot negotiate a GSL check prior to receipt of a FAT, where one is required.

Sec. 668.19(c,2) In view of proposed changes in Selective Service requirements relative to Title IV aid, the Selective Service number will not be on file at the institution and this requirement is unnecessary.

Sec. 668.19(c, 6 & 7) Under current GSL regulations and procedures, the institution can only have a record of receipt of GSL funds when the lending institution issues a check payable to both the student and the educational institution. Otherwise, the educational institution only knows of the approval of a GSL and not the amount of actual funds received by the student.

With regard to the PLUS loan, the educational institution knows only of the approval of such loan. It is not informed of the actual receipt of funds by or on behalf of a student.

The requesting of this information on the FAT becomes an unworkable requirement due to the above. Existing procedures require a borrower to report previous borrowing on loan applications. This should be adequate to gather information on borrowing when a student moves between/among guaranty agencies. Within the same guaranty agency adequate records on borrowing should exist and could be made available to educational institutions.

Sec. 668.20 In this matter we support the position of NASFAA that the regulations exceed authority permitted under Sec. 441(a)(3) of the statute, concerning remedial course work. It should further be noted that standards of satisfactory progress are intended to prevent abuse in the receipt of financial aid without appropriate movement toward an academic/educational goal.

Sec. 668.21(b) In the vast majority of higher education institutions, attendance in class is not recorded. Therefore the proposed requirement that the student will be considered to have dropped out before the first day of class "... if the institution is unable to document the student's attendance ..." places the institution in an untenable position.

We understand the desire (as implied here) to prevent Title IV funds from going to an institution for a student who received no "service" from the institution. However, a different method for determining this, than that proposed, is needed to accomplish this objective.

Sec. 668.22(a, 3) As worded, this sounds as though the student received no Pell funds but that the institution is on the Alternative Disbursement System. This is not the intention, and a better wording would be "If the student received Title IV funds at an institution which is not participating in the Pell. ..."

Sec. 668.22 (a, 4) This paragraph is better worded if it reads "If a student received Title IV funds at an institution participating in the Pell ..."

Sec. 668.22(c) There is a potential problem with this proposed regulation in situations where the student has received only a GSL or PLUS. For example:

A student receives a \$2,500 GSL for two semesters and uses \$1,700 to pay for the first semester. He then withdraws during that first semester and under the refund policy, charges which the institution retains equal \$1,500. Clearly \$200, as a refund, is returned to the lender.

However, under this section as proposed, only \$1,250 of the GSL can be used in the formula for calculating refund. It is unclear if the educational institution must return an additional \$250 that was used to pay the \$1,500 charges and then bill the student for what now becomes a balance due, but which the student thought was paid. A clearer approach to this matter would be to have that portion of the GSL which was applied to charges in the payment period used in the formula for calculating refunds.

Sec. 668.22(d) We refer to our comments above concerning Sec. 668.21(b).

Sec. 668.24(b, 2) Changing the repayment period from 60 to 30 days of the date of notice creates an unduly short time. Notices are frequently received 15 to 20 days after they are dated, and thus an unreasonably short time would exist to make repayment. The 60 day time limit should remain as a more reasonable and realistic one given present day communication and processing situations.

Sec. 668.35 The Secretary's comments in the Preamble to these regulations regarding this section constitute a more reasonable approach to this matter. It is noted here that an action to eliminate registration verification must be made soon to allow institutions to move into the new processing year without this requirement. Sections 668.36 and 668.37(h) must be revised or deleted with regard to their references to Selective Service registration verification.

We thank you for the opportunity to respond to these proposed regulations and ask your review and consideration of our concerns.

Very truly yours,

William A. Irwin
for PASFAA



EASFAA NEWS

Did you know. . . Pennsylvania aid administrators make up the largest number and largest percentage of EASFAA members of all states? At last count, EASFAA membership totalled 708 with 159 members from Pennsylvania. New York is second in EASFAA membership with 127. Any PASFAA member wishing to join EASFAA should contact Claudia Logan at Coppin State College in Maryland for further information.

Renee Saleh, EASFAA Past President, informs us that current EASFAA members recently received nomination requests for the position of president elect. Anyone interested in seeking nomination or in submitting a name for nomination should submit the nomination request form or contact Renee by March 4.

Don Raley is serving as the PASFAA representative to the EASFAA Training Committee and in that capacity recently sent PASFAA members a Resource Directory form. The EASFAA committee is preparing a directory of experienced financial aid trainers which will be used by state training committees to seek the assistance in future efforts. Some EASFAA states are in the initial stages of developing formal training programs while others, such as Pennsylvania, have sophisticated and well-established programs involving many capable and experienced trainers. Though the original solicitation of information had a February 13 due-date, Don urges any member willing to list themselves as a resource person to submit the information to him as soon as possible.

PHILA. AREA NURSING SCHOOLS MEET

Contributed by Bob McGeehin

Financial aid administrators from ten Philadelphia area hospital-based diploma schools of nursing met December 14 to discuss topics relevant to diploma nursing education. Aid officers had the opportunity to exchange forms designed for effective administration and charting of financial aid programs in nursing education. PASFAA sector representative Rosemary Sweeny shared information from the last PASFAA council meeting, particularly the need for members to read and respond in a timely fashion to all NPRMs.

All present were in agreement that periodic meetings similar to this first venture would fill a needed communication gap in diploma education financial aid administration. A second meeting is scheduled for early March where topics to be discussed include a report from participants in the upcoming conference on effective administration of the Nursing Student Loan program. Currently the group remains untitled and an informal one, but minutes of meetings are available. Representatives of diploma schools in other areas can contact Bob McGeehin, St. Agnes Medical Center (215) 339 - 4485 or Rosemary Sweeny, Lankenau Hospital (215) 645 - 3275 for further information.

STATE SYSTEM OF HIGHER EDUCATION PLANS ANNUAL SPRING FINANCIAL AID CONFERENCE

The Financial Aid Officers of the State System of Higher Education will hold their fourth annual spring conference at Bloomsburg University of PA on April 24 - 26, 1985. The conference will begin the evening of April 24 and conclude with lunch on April 26. Bill Behrendt, John Bieryla, Tom Lyons, and Romy Stelma will serve on this year's conference committee.

The aid officers in the system are asked to provide topics for inclusion in the program. The committee requests that these topics be transmitted to Bill Behrendt via terminal message at TM40. Specifics on lodging, meals, and program will be forwarded to all sector aid officers in March.

Contributed by Bill Behrendt

FINANCIAL AID INSTITUTE AT IUP --- May 13 - 17, 1985

The Financial Aid Institute at Indiana University of Pennsylvania (IUP) is designed to provide a basic knowledge of the processes and procedures of administering financial aid. New financial aid administrators, student affairs professionals, and graduate students pursuing a degree in Student Personnel Services will find the Institute of value.

Two graduate or undergraduate credits may be earned upon completion of the Financial Aid Institute. Additional questions concerning the Financial Aid Institute at IUP may be directed to:

Frederick A. Joseph
Director of Financial Aid
IUP
Indiana, PA 15705
(412) 357 - 2218

Contributed by IUP

EXPANDED NEWSLETTER MAILING

This edition of the newsletter is being sent to an expanded mailing list to include non-PASFAA members who are administering financial aid in the state and who may wish to join the association. A membership application is included below.

1984 - 1985 PASFAA MEMBERSHIP APPLICATION

Miss
Mrs.
Ms.
Mr.
Dr.
Rev.
Sr.
Br.
Fr.
Rabbi

Last Name			First Name			Title		
Institution Name								
Address: City			State			Zip		
()								
Telephone Number						PHEAA Terminal Number		

Type of Institution:

- Public Two-Year _____
- Private Two-Year _____
- Private Four-Year _____
- State-Related _____
- State-Owned _____
- Proprietary _____
- Nursing _____

Type of Membership:

Active Member (Responsible for Financial Aid Administration)	\$ 22	\$ _____
Associate Member (Interest in Financial Aid)	20	\$ _____
Student Member (Full-time)	10	\$ _____

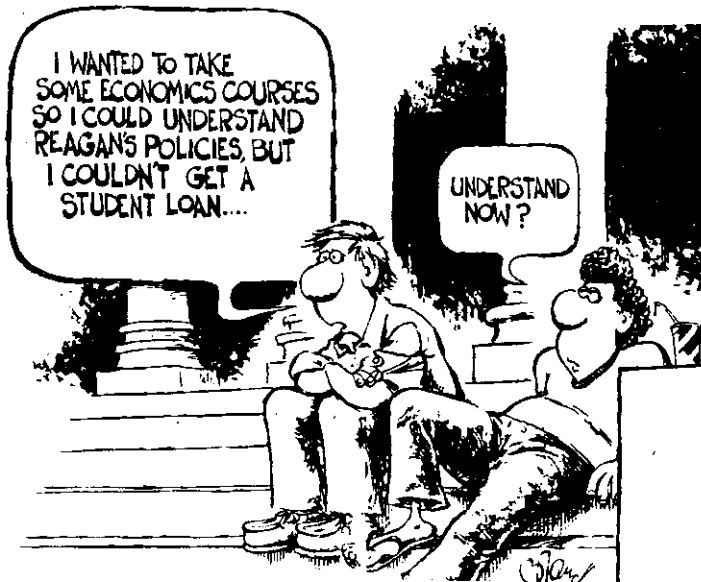
TOTAL ENCLOSED

\$ _____

Please make check payable to PASFAA and forward to:

W. Arthur Switzer
Associate Director, Financial Aid
Villanova University
Villanova, PA 19085

Your cancelled check will serve as your receipt.



MOVING OR CHANGING POSITIONS ?

PASFAA memberships belong to the individual and not your institution. Please be sure to provide PASFAA with changes of address or changes in title. Complete information including name, old address, new address, telephone number and title should be sent to Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 19301 where the PASFAA membership list is maintained.

The PASFAA membership directory will again be printed for the association by Bob Prince of Financial Collection Agencies and should be available shortly. We ask each member to review directory information and submit corrections. Future issues of the Newsletter will include directory changes to allow members to keep their copies up to date.

NEWSLETTER PUBLICATION SCHEDULE

Editions of the PASFAA Newsletter are scheduled for mid-April, and mid-June.

Articles, editorials, position opening notices and other contributions must be submitted by the first of the month of publication. All materials or any questions about the Newsletter should be sent to Sheila Angst, P.O. Box 516, Reading, PA 19603.

POSITION OPENING

Financial Aid Counselor: Duties include reviewing financial aid applications; advising and counseling students, parents and other publics; coordinating activities attending endowed and sponsored scholarship funds including correspondence with donors. Bachelors degree and prior experience required. Position available immediately. Office utilizes FAMS, PARS and INAS. Forward resume, salary requirements and three letters of recommendation to: William E. Stanford, Director of Financial Aid, Lehigh University, Alumni Building 27, Bethlehem, PA 18015. Equal Opportunity, Affirmative Action Employer.

POSITION OPENING

Financial Aid Counselor: Duties include reviewing financial aid applications; counseling students, parents and other publics; coordinating student employment activities. Bachelors degree and prior experience required. Salary is competitive and the University has a good benefits program. Position available July 1. Office utilizes FAMS, PARS and INAS. Forward resume, salary requirements and three letters of recommendation to: William E. Stanford, Director of Financial Aid, Lehigh University, Alumni Building 27, Bethlehem, PA 18015. Equal Opportunity, Affirmative Action Employer.

DATES TO REMEMBER:

PASFAA Sept. 29 - Oct. 2, 1985

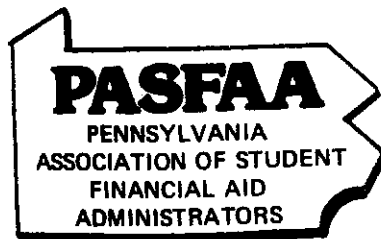
Sheraton Inn at
Station Square,
Pittsburgh

EASFAA May 5 - 8, 1985

Park Plaza, Boston

NASFAA July 28 - 31, 1985

J.W. Marriott,
Washington, D.C.



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