

FROM THE PRESIDENT

Dear PASFAA Member:

The Pennsylvania Higher Education Assistance Agency Board at its meeting June 2 voted to retain Kenneth R. Reeher as Executive Director of the Agency. Mr. Reeher was scheduled to retire July 1. He had planned to head the new PHEAA subsidiary, American Educational Service Corporation but instead Mr. Reeher accepted the Board's offer to serve as Executive Director. This unexpected development comes as a pleasant surprise. Congratulations to Mr. Reeher and to the PHEAA Board which had the good sense to retain one of the nation's leaders in student financial aid.

In our haste to provide the Active members of the Association with the 1983-84 Pell Payment Schedule through a Special Edition of the Newsletter in May, two pages of the schedule were inadvertently missed by the printer. The two missing pages are published herein.

At the Executive Council Meeting, May 2, Council voted not to renew the liability insurance that currently covers active members of the Association. This move did not come about without considerable discussion and research. Council persons surveyed their constituents to determine whether or not institutions provided similar coverage to their employees. It was found that most institutions do, in fact, carry similar insurance. We contacted NASFAA and discovered that no cases of personal liability in financial aid matters have been reported to them. Discussion among the general membership during the months preceding the vote led Council to believe that there was not serious opposition to discontinuing the insurance coverage. The current insurance policy expires October 1, 1983. Anyone needing coverage should attempt to receive it by that date.

The non-renewal of the insurance provides for an opportunity to decrease active membership dues. Dues for the 1983-84 year were established by Council as follows: Active members \$22, Associate members \$20, and Student members \$10. Active member dues would have been \$35 or more had the insurance premium been a factor.

A Constitution and By-Laws Committee has been established to review and propose possible revisions to the current document. There has been no review or change since 1979, and there are some areas which may need to be revised. The Committee consists of John Brugel, The Pennsylvania State University; Jack Ferrara, East Stroudsburg State University; William Schilling, University of Pennsylvania; and myself as Chairman. Please contact any one of the committee members if you wish to provide input into the process. The objectives of the committee are to provide an interim report to the membership at the October Conference and a final report to the Executive Council at its spring 1984 meeting. Any proposed revisions will be formalized and presented to the membership for vote prior to the 1984 Annual Conference.

Much of this Newsletter consists of information pertaining to the 1983 Annual Conference. As you will see, the Conference program is full. Please mark your calendar and plan on being at Seven Springs in October.

Respectfully,

Arthur J. James

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PHEAA ANNOUNCES \$2 MILLION SCIENCE AND MATH PROGRAM

On June 2 PHEAA announced that it will dedicate \$2 to new programs to attack both the Commonwealth's shortage of new teachers in science and mathematics and the need to update the science preparation of Pennsylvania's practicing teachers and school administrators. The two new programs are geared to developing new talent through scholarship awards and upgrading the skills of the state's present math and science teachers through in-service training. The new programs will be funded with income PHEAA earns for its work nationwide in serving and collecting student loans made by other states.

The Agency's Board of Directors voted to transfer custody of \$19 million in student loan servicing income to the State Treasury and directed that income from the funds be put to work in the two critical teacher programs that may serve as national prototypes. In a special ceremony in the State Capitol a check for \$19 million was presented to State Treasurer R. Budd Dwyer with instructions that earnings would go to the new math-science programs and the fund itself would be preserved to pay future costs associated with administration of PHEAA.

The first program financed by PHEAA to resolve a critical need of the state will be aimed at the preparation of more and better qualified teachers of math and science. It has been named the Scholars in Education Awards (SEA) Program. Fifty or more highly qualified high school seniors will be selected each year, the selection being based on such factors as SAT scores, high school class rank, high school science and math grades and teacher recommendations. Selected students will be offered awards that will range from a minimum of \$1,500 to 50 percent of their tuition costs at any of 68 Pennsylvania colleges and universities with suitable teacher training curriculum. In exchange, the students will bind themselves to teach and the aid received from PHEAA must be repaid if they fail to keep this commitment. Upon satisfactory completion of the teaching commitment, a year-for-year commitment related to the award, the requirement to repay PHEAA will be cancelled. The new award will be based strictly on merit and will be in addition to the existing State Scholarship Program, which makes up to \$1,500 per academic year available to needy high school seniors.

The program on in-service training was proposed to the Board by Rep. David R. Wright (D-Clarion) as a culmination of his efforts with the National Association of Science Teachers and the Pennsylvania Science Teachers Association. The scholarship program for high school seniors was proposed by Rep. Elinor Z. Taylor (R-Chester) and is patterned after legislation she recently sponsored as a member of the Pennsylvania General Assembly. The concept of loan forgiveness specifically for math and science teachers was introduced last February in the Senate in legislation proposed by Jeanette F. Reibman (D-Northampton).

In order to implement the program of scholarships to the most able high school seniors immediately, nominations of entering college freshmen for the 1983-84 academic year awards will be forwarded directly from the colleges to PHEAA. In future years most applications will come from high school seniors planning to enroll in education programs but opportunities for students already enrolled in college are also expected to be continued.

EXECUTIVE COUNCIL NOTES

Executive Council met on May 2 at the PHEAA Board Room in Harrisburg. Various committee reports appear in this Newsletter. PHEAA staff Tom Fabian, Jay Evans and Gary Smith updated Council on state grant and loan concerns for 1983-84. Council plans to meet once more during the summer but no date has yet been set.

A MESSAGE TO PRIVATE COLLEGE AND UNIVERSITY MEMBERS

Barry McCarty, private sector representative on Executive Council, points out that private college and university aid administrators do not meet on a regular basis throughout the year as do some of the other associations of similar institutions. For this reason, all private institution aid administrators are encouraged to note the fine agenda for the annual PASFAA Conference in October and to plan to attend.

He invites suggestions for discussion at the private institution segmented meeting on Sunday, October 2, at 2:30 p.m. when he shall apprise attendees of PASFAA activity during 1983 and also hopes to address other topics of concern. Please contact Barry McCarty at Lafayette College with suggestions for meeting topics.

The impending reauthorization of Title IV programs, likely continuation of budget pressures on the PA grant program, concerns about directions the Uniform Methodology need analysis is taking and many other topics make PASFAA's activity and private college/university articulation all the more important in 1983-84. Please join us at Seven Springs to broaden our mutual perspectives.

PASFAA XV TENTATIVE AGENDA**Sunday, October 2 -- Wednesday, October 5, 1983****Seven Springs Mountain Resort, Champion, PA**

The Conference Committee is very pleased to report that the planning for our annual meeting in October is going very well. We are confident that you won't want to miss PASFAA's fifteenth conference to be held October 2-5, 1983 at Seven Springs Mountain Resort in Champion, PA.

After opening sessions on Sunday afternoon, our first major social event will be a Western-style Barbecue that evening, complete with live country-western music until 11 p.m. This theme meal is a special Seven Springs offering that promises to be a great kick-off for our conference.

Monday will provide some special professional development sessions, including one entitled "Techniques for Communicating with the Upset Public," as well as concurrent sessions on pertinent financial aid topics. PHEAA staff will highlight the Tuesday morning agenda with Ken Reeher as our luncheon speaker that day. Wednesday morning is tentatively reserved as an opportunity to hear from ED personnel relative to current financial aid concerns and issues on the federal level.

Throughout the conference the PASFAA Forms Fair will be open to all participants to review and obtain copies of forms used in the administration of aid at other institutions.

The Conference Committee would like to extend a special invitation to lenders to become associate members of PASFAA and to attend our annual meeting. There are many sessions throughout the agenda which should be of interest to our colleagues in the lending community and there will be ample opportunity to make some professional contacts through our social activities as well.

Any questions, concerns, or suggestions regarding this year's conference can be directed to any committee member.



Catherine Kratzer, Northampton Area Community College
Mary Andrews Miller, Indiana University of PA
Helen Nunn, Allegheny College
Rick Sparks, Westmoreland County Community College
Chris Zuzack, Indiana University of PA

FORMS FAIR

To help make our Forms Fair a success at the annual conference, we need the support of the membership in providing us with samples of the forms which are currently used in aid offices across the state in the administration of financial aid.

Please send two (2) copies of any forms you are willing to share with your colleagues (including samples of form letters you have programmed into your PHEAA terminal/printer) to Ken Grugel, Director of Financial Aid, Clarion State College, Clarion, PA 16214 by July 1.

Please help us save the expense of a separate mailing by submitting your forms by July 1. Thank you.

SUNDAY, OCTOBER 2

1:00 p.m. - 5:00 p.m.	Conference Registration and Baggage Check (Hotel check-in time 5:00 p.m.)
1:00 p.m. - 5:00 p.m.	Forms Fair
1:30 p.m. - 3:15 p.m.	PAATP: Training for New Aid Administrators
2:00 p.m. - 3:15 p.m.	<i>Concurrent Sessions:</i> SLMA NDSL Collection and Assignment The Independent Student Financial Aid: A Legal Perspective
3:30 p.m. - 4:15 p.m.	<i>Segmented Meetings:</i> Community Colleges State-Owned Institutions Proprietary Institutions Private Institutions Hospital Schools of Nursing Junior Colleges Lenders
5:30 p.m. - 6:15 p.m.	Opening Business Meeting
6:30 p.m. - 7:00 p.m.	Keynote Speaker
7:30 p.m. -	Western Barbecue Country/Western Band playing

MONDAY, OCTOBER 3

7:30 a.m. - 10:00 a.m.	Buffet Breakfast
8:30 a.m. - 11:45 a.m.	Conference Registration and Balloting
8:30 a.m. - 10:15 a.m.	PAATP: Training for New Aid Administrators
9:00 a.m. - 12:00 noon	Forms Fair
9:00 a.m. - 12:00 noon	Professional Development Session
9:00 a.m. - 10:15 a.m.	<i>Concurrent Sessions:</i> Academic Progress Fading Ideals, Diminishing Resources Pell Calculations (emphasis on clock hour) Professional Development Session
10:15 a.m. - 10:30 a.m.	Refreshment Break
10:30 a.m. - 11:45 a.m.	<i>Concurrent Sessions:</i> Dealing with the Media Treatment of Reduced Income GSL On-line Processing Communicating with the Upset Public
12:00 noon - 1:45 p.m.	Luncheon with Speaker
2:00 p.m. - 5:00 p.m.	Conference Registration and Balloting Forms Fair Professional Development Session (repeat of morning session)
2:00 p.m. - 3:15 p.m.	<i>Concurrent Sessions</i> (repeat of morning sessions)
3:15 p.m. - 3:30 p.m.	Refreshment Break
3:30 p.m. - 4:45 p.m.	<i>Concurrent Sessions</i> (repeat of morning sessions)
5:00 p.m. - 6:00 p.m.	Sign-up Sessions: PHEAA Terminal Demonstration (FAOs) Policies and Procedures Manual Nursing Loan Understanding the IRS 1040
6:00 p.m. - 7:00 p.m.	President's Reception
7:00 p.m. - 8:00 p.m.	Seafood Buffet
8:00 p.m. - 9:00 p.m.	Duquesne University Tamburitzans

TUESDAY, OCTOBER 4

7:30 a.m. - 10:00 a.m.	Buffet Breakfast
8:30 a.m. - 11:45 a.m.	Conference Registration and Balloting
9:00 a.m. - 12:00 noon	Forms Fair
9:00 a.m. - 10:15 a.m.	PHEAA Grant Update
10:15 a.m. - 10:30 a.m.	Refreshment Break
10:30 a.m. - 12:00 noon	PHEAA Loan Update
12:00 noon - 1:45 p.m.	Luncheon
	Luncheon Speaker: Kenneth R. Reeher
2:00 p.m. - 5:00 p.m.	Forms Fair
2:00 p.m. - 3:15 p.m.	<i>Concurrent Sessions:</i>
	Withdrawal Refund Calculations
	Federal Audits and Program Reviews
	GSL/PLUS Calculations
	Development Officers and Creating Financial Aid Dollars
3:15 p.m. - 3:30 p.m.	Refreshment Break
3:30 p.m. - 4:45 p.m.	<i>Concurrent Sessions:</i>
	Pell Validation
	Alternative Funding and Outside Resources
	Lobbying and Political Awareness
	FAO/Lender Role-Playing and Discussion
5:00 p.m. - 6:00 p.m.	<i>Sign-Up Sessions:</i>
	PHEAA Terminal Demonstration (Lenders)
	Multiple-Hat FAO
	VA Funding
	Record Retention
	Other State Grant Programs
6:30 p.m. - 8:00 p.m.	Concluding Business Meeting and Reception
8:00 p.m.	Dinner On Your Own

WEDNESDAY, OCTOBER 5

7:30 a.m. - 10:00 a.m.	Buffet Breakfast
9:00 a.m. - 10:15 a.m.	Washington Update
10:15 a.m. - 10:30 a.m.	Refreshment Break
10:30 a.m. - 12:00 noon	Washington Update (continued)
12:00 noon	Lunch On Your Own and Adjournment

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SEE YOU IN OCTOBER AT SEVEN SPRINGS!!!

DRAFT COPY OF AUDIT GUIDE AVAILABLE FROM ED

A draft copy of the new audit guide is available from the Philadelphia Region III office of ED by writing to Hugh M. Monaghan, Regional Inspector General for Audit. This guide includes the NDSL, CWS, SEOG programs as well as Pell and GSL programs. Mr. Monaghan indicates that "probably 95 percent of the content of the draft guide will be retained, as is, in the final version." He advises that the draft guide be used but that auditors review the final guide which is expected to be printed and mailed at the end of July. Due to limited supplies, institutions may only obtain one copy of the draft guide.

POSITION OPENINGS

Financial Aid Assistant Director -- To assist the Director in the planning, development, and administration of the overall financial aid program. The candidate must possess a general knowledge of the campus-based programs, Pell Grants and GSL/PLUS; must also have experience in needs analysis and packaging procedures. BA degree required with at least two-years experience in the field of financial aid. Starting date of July 1, 1983. Interested applicants may forward letter of application and resume to: Ms. Lucille Bavaria, Muhlenberg College, 2400 Chew Street, Allentown, PA 18104.

Director of Financial Aid -- Chestnut Hill College is conducting interviews for the position of Director of Financial Aid. Prior financial aid experience is required. For further information contact Sister Elaine Cullen, Treasurer (248-7100). Resumes should be submitted to Sister Elaine Cullen, Business Office, Chestnut Hill College, Philadelphia, PA 19118.

THE LIGHTER SIDE

While we all seriously work in financial aid, it certainly doesn't ever hurt to take a moment to look at the humorous side. As room permits in the Newsletter, financial aid related cartoons would be welcome to share with our colleagues. Please be certain to give credit to the artist.

As we begin to contemplate ways of counselling first-time borrowers about 8% vs. 9% Guaranteed Student Loans, this one seemed appropriate.

DUNAGIN'S PEOPLE



"WE'RE PROPOSING A STUDENT LOAN PROGRAM THAT ENCOURAGES ACADEMIC EXCELLENCE...SO COMPLICATED THAT ONLY THE BRIGHTEST KIDS CAN FIGURE IT OUT!"

FELL GRANT THREE-QUARTER TIME DISBURSEMENT SCHEDULE FOR DETERMINING THREE-QUARTER TIME DISBURSEMENTS FOR THE 1983-84 AWARD PERIOD SPRING 1983

3/4 TIME

COST OF EDUCATION

STUDENT AID INDEX

Table with columns for cost of education (0-399, 400-449, 450-499, 500-549, 550-599, 600-649, 650-699, 700-749, 750-799, 800-849, 850-899, 900-949, 950-999, 1000-1049, 1050-1099, 1100-1149, 1150-1199, 1200-1249, 1250-1299, 1300-1349, 1350-1399, 1400-1449, 1450-1499, 1500-1549, 1550-1599, 1600-1649, 1650-1699, 1700-1749, 1750-1799, 1800-1849, 1850-1899, 1900-1949, 1950-1999) and rows for student aid index (0, 1, 51, 101, 151, 201, 251, 301, 351, 401, 451, 501, 551, 601, 651, 701, 751, 801, 851, 901, 951, 1001, 1051, 1101, 1151, 1201, 1251, 1301, 1351, 1401, 1451, 1501, 1551, 1601, 9999).

GOVERNMENT RELATIONS COMMITTEE

The PASFAA model for a U.S. legislative awareness network was most enthusiastically received by the newly-formed EASFAA Federal Legislation Network Committee, reports Don Raley, Chairman of PASFAA's Government Relations Committee. Raley attended a meeting of the EASFAA committee during the recent EASFAA annual meeting and reported on the development of the PASFAA network. A description of the model was requested for inclusion in a manual on legislative activity and involvement which is being prepared by the EASFAA network committee, and some other EASFAA states want to use the model to help form their own state network.

The PASFAA model engages an experienced aid professional in each of the twenty-three U.S. congressional districts of Pennsylvania as an adjunct member of the PASFAA Government Relations Committee to serve as the focal point of legislative communication with his or her congressman. In addition to establishing and sustaining a long-term working relationship with congressmen and their staffs, the network members will be encouraged to submit their comments and opinions to the core Government Relations Committee to help formulate PASFAA positions on federal student aid issues.

The Newsletter will contain information about the availability of the EASFAA manual when it is published. In the meantime, any PASFAA member desiring a copy of the description of the network should contact Don Raley at Dickinson College.

PASFAA members are reminded that Dr. William Irwin, Director of Financial Aid at Lock Haven State College, and the members of his reauthorization study group are eager to receive position papers regarding any aspect of the Title IV programs. PASFAA's study group has been linked with a similar group with NASFAA sponsorship, so ideas which come to the attention of the PASFAA group may come to the attention of the national group also. Comments and suggestions regarding any aspect of government relations should be directed to Don Raley.

MEMBERSHIP AND ELECTION COMMITTEE

Chairman John Brugel recently mailed forms soliciting nominations for the October election of Council sector representatives and for president elect. Active PASFAA members are urged to respond with their nominations by Wednesday, June 29. The actual ballot will be distributed at the annual meeting in October and will contain the names of the two nominees receiving the highest number of nominations for each office.

PROFESSIONAL STANDARDS COMMITTEE

Chairman Art Switzer reports that the May GSL workshops for lenders and aid officers held across the state were very successful. Attendance far exceeded previous years with approximately 650 lenders and 350 aid officers participating. The PAATP committee is making tentative plans for training sessions for owners of proprietary institutions for later this year.

Dickinson College, Carlisle, will be the site July 17-22 of the SFATP Summer Institute for new aid officers. The five-day curriculum designed for individuals with less than two years' experience will include background, philosophy and ethics as well as hands-on case study analysis.

PUBLIC AND PROFESSIONAL INFORMATION COMMITTEE

Chairman Sheila Angst reports that the next Newsletter is scheduled for publication early in August. PASFAA members are encouraged to submit articles and announcements such as position openings by July 25 for inclusion. The membership is reminded that regular bi-monthly editions are published the second week of December, February, April, June and August with special editions published as necessary. At its last meeting, Executive Council decided to further expand and improve the Newsletter by encouraging sector representatives to periodically report to their constituents in its pages thereby also informing other sectors of their activities.

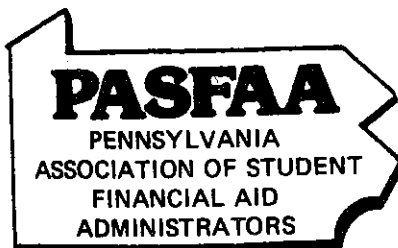
DETACH AND INSERT IN YOUR PASFAA MEMBERSHIP DIRECTORY

ADDITIONS TO 1982-83 PASFAA MEMBERSHIP DIRECTORY -- June 1983

NAME/TITLE	INSTITUTION/ADDRESS	CITY/STATE/ZIP	PHONE
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Paine, M. Clarke Assistant Director, Financial Aid	West Chester State College	West Chester, PA 19380	(215) 436-2627
Scarpelli, Michael President	MJS Associates P.O. Box 364	Mt. Vernon, NY 10552	(914) 237-7036
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*Address changes or corrections should be submitted to
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The PASFAA Newsletter is a bi-monthly publication of the Pennsylvania Association of Student Financial Aid Administrators. Contributions, questions or comments may be addressed to Sheila Angst, Albright College, P.O. Box 516, Reading, PA 19603.



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