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PASFAA

NEWSLETTER

PENNSYLVANIA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Volume XIV

July, 1982

Number 4

Executive Council Meets

PASFAA Executive Council held its May 3, 1982, meeting at the Marriott Hotel in Harrisburg, where those present were able to tour the facility in connection with the upcoming conference.

Past-President and Chairman of the Membership and Elections Committee Jack Ferrara reported that he had asked Lucretia Hill of Keystone Junior College, Beulah Heisey of Messiah College and Edward Sims of Montgomery County Community College to serve on his committee. Only members who are present at the October conference will be permitted to vote.

Arthur James traveled to Philadelphia to represent PASFAA at a meeting held at the USED Region III office. The purpose of the session, according to ED officials, was to improve the Department's relationship with the states and to promote a better understanding of ED's purpose, stated as helping institutions in the administration of federal aid programs through program reviews and aiding the states with training. Mr. James has scheduled the November, 1982, PASFAA Executive Council meeting to be held at the Regional Office.

During the last week of April, President Brugel met with the Pennsylvania Congressional delegation to discuss the Fiscal 1983 budget. In talking with Representative James Coyne, Dr. Brugel was informed that the Congressman gets no mail on the issue of student aid and most of his correspondence now favors tuition tax credits. This points out the need for continued political involvement on the part of the financial aid community, most especially PASFAA's Government Relations Committee, stated Dr. Brugel.

Jack Ferrara indicated that PASFAA's liability insurance became effective April 1, 1982.

Council voted to institute the following dues structure for 1982-83 membership: \$10 student membership, \$20 associate membership, \$30 active membership (includes insurance costs).

Arthur James announced that the 1983 conference will be held at Seven Springs Mountain Resort in Champion, PA, on October 2 through 5.

Nominations Sought for 1982-83 Officers

In early June the Nominations and Elections Committee, chaired by Jack Ferrara, distributed information and nomination forms for the offices of President Elect, Vice President, Secretary-Treasurer, and Corresponding Secretary for the 1982-83 administrative year. Active members of the Association are encouraged to consider service to the Association in one of these positions. The nomination forms must be received by the Nominations and Elections Committee no later than Monday, August 9, 1982.

PRESIDENT'S MESSAGE

We are currently completing the most hectic year in the last decade for our profession. The concept of educational opportunity which provides the rationale for our offices and guides our services to students was critically challenged. The public visibility of our function increased substantially due to the national attention devoted to these proposed cuts.

In responding to the administration's initiatives, it was apparent that we each must be skilled and broadly knowledgeable if we are to ably represent our schools. New and expanded demands emerge each year which require us to respond and adapt. The successful aid professional accepts challenge and change as an integral aspect of the profession.

One of the major responsibilities of PASFAA is to assist its membership by providing opportunities for training and professional development. Through this growth, our members are better prepared to respond to the expanding professional challenges. The principal focus of our training activity will occur at our Annual Conference, October 3-6 at the Harrisburg Marriott Inn.

Our conference program is the result of extensive planning and effort. Specific details regarding the conference opportunities will be provided, in part, in this newsletter and in a pre-conference mailing which should reach you by early August.

I have been pleased by the creative enthusiasm of our Conference Committee. I believe that the program offerings and recreational/social opportunities will assist each of us in better serving our institutions during the 1982-83 academic year. I hope to see you there.

CONFERENCE COMMITTEE UPDATE

The 1982 PASFAA Annual Conference will be held at the Harrisburg Marriott Inn from Sunday, October 3 through Wednesday noon, October 6. At a time when the aid profession is experiencing great challenge and change, it is critically important to be both well informed and unified. The annual conference has been designed to provide the attendees with the opportunity to discuss the major issues confronting our profession.

The conference committee is working with the membership in developing what we hope is an interesting, informative, and timely agenda. We urge you to review the tentative schedule which follows these remarks as we feel that the topics planned provide sufficient diversity to be challenging to the broad spectrum of interests, needs, and experience levels represented within PASFAA.

The Harrisburg Marriott Inn is a new facility and provides an excellent setting for our conference. The meeting space is convenient and attractive and the guest rooms are extremely well-kept and comfortable. The overwhelming sentiment of the members was to repeat last year's Full American Plan approach for meals and lodging. We have negotiated a very favorable cost for such a plan with the Marriott. The daily room rate will include all three meals and approximate last year's conference

lodging cost. We worked to keep conference charges to a minimum and at the same time take full advantage of the Marriott's outstanding reputation for dining and lodging. We are confident that you won't be disappointed in this regard.

Full details of our conference will be sent to you in early August with firm attendance costs, information on the Marriott, and registration and reservation materials. When you receive your conference mailing, please act quickly to make your arrangements to attend.

Mark October 3 through 6 on your calendar to attend our 14th Annual Conference at the Harrisburg Marriott. Hopefully, we'll all benefit from your attendance. Any committee member will be happy to discuss your conference questions. Thank you.

Bill Boyd	(814) 863-0336
Kaye D'Angelo	(215) 951-1070
Nancy Meyer	(215) 968-8200
Helen Nunn	(814) 724-4354
Bronnie Wagner	(814) 863-2608

PENNSYLVANIA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS, INC.

14th ANNUAL CONFERENCE • HARRISBURG MARRIOTT INN

OCTOBER 3, 4, 5, 6, 1982

TENTATIVE AGENDA

SUNDAY, OCTOBER 3

- 1:00 PM - 5:00 PM Conference Registration
- 2:00 PM - 3:30 PM Pennsylvania Aid Administrators Training Program:
Training for New Aid Administrators
- 3:30 PM - 4:30 PM PHEAA Update
Jay Evans - GSL/PLUS Programs
Gary Smith - State Grant Program
- 4:30 PM - 5:15 PM Segmented Meetings of Association
Community Colleges
State-Owned Institutions
Proprietary Institutions
Private Institutions
Hospital Schools of Nursing
State-Related Institutions
Junior Colleges
- 5:30 PM - 6:30 PM Opening Business Meeting
- 6:30 PM - 7:30 PM President's Reception
- 7:30 PM - 9:00 PM Dinner
Dr. James Richard, Prof. of Psychology, Bucks County
Community College; Asst. Clinical Prof, Hahnemann;
Exec. Director, Newtown Psychological Center
- 9:00 PM - Music and Dancing

MONDAY, OCTOBER 4

- 7:30 AM - 10:00 AM Buffet Breakfast
- 8:30 AM - 11:45 AM Conference Late Registration & Balloting
- 8:30 AM - 10:15 AM Pennsylvania Aid Administrators Training Program:
Training for New Aid Administrators (continued)
- 9:00 PM - 11:45 AM Conflict Resolution in Higher Education Settings
(attended by those whose last names begin with A-L)
Dr. Kathryn Woodley, Management Consultant
- 9:00 PM - 10:15 AM Concurrent Sessions (attended by those whose last names
begin with M-Z; repeated at 2:15 for A-L group)
A. Research Methodology
B. Women in Higher Education Administration
C. Resource Management
D. Panel of GSL/PLUS Lenders
E. Loan Consolidation - Student Loan Marketing Assoc.
- 10:15 AM - 10:30 AM Refreshment Break
- 10:30 AM - 11:45 AM Concurrent Sessions (M-Z, repeated at 3:30 PM for A-L)
A. Crisis Intervention Counseling
B. PHEAA Program Review & Certification Process
C. Understanding the IRS Form 1040
D. Academic Progress - Self-Regulation

MONDAY, OCTOBER 4 CONT.

12:00 Noon - 1:45 PM Luncheon
Dr. Sam Banks, President, Dickinson College

2:00 PM - 4:30 PM Conference Late Registration & Balloting

2:00 PM - 4:45 PM Conflict Resolution in Higher Education Settings
(attended by A-L)
Dr. Katheryn Woodley

2:00 PM - 3:15 PM Concurrent Sessions (attended by A-L)

- A. Research Methodology
- B. Women in Higher Education Administration
- C. Resource Management
- D. Panel of GSL/PLUS Lenders
- E. Loan Consolidation - Student Loan Marketing Assoc.

3:15 PM - 3:30 PM Refreshment Break

3:30 PM - 4:45 PM Concurrent Sessions (attended by A-L)

- A. Crisis Intervention Counseling
- B. PHEAA Program Review & Certification Process
- C. Understanding the IRS Form 1040
- D. Academic Progress - Self-Regulation

5:00 PM - 6:00 PM Sign-up Sessions (sign-up at registration desk by 2:00 PM
on the day of the session)

- A. Clock Hour Computations (Pell Grants)
- B. Non-PA State Grant Panel (OH, NJ, DE, MD, WV)
- C. Commercial Education Payment Plans
- D. Policies & Procedures Manual
- E. PHEAA Remote Terminal Demonstration

6:00 PM - 7:00 PM Social Hour

7:00 PM - 8:30 PM Dinner

TUESDAY, OCTOBER 5

7:30 AM - 10:00 AM Buffet Breakfast

8:30 AM - 11:45 AM Conference Late Registration & Balloting

9:00 AM - 10:15 AM "Washington Update"
Speaker: Joel Packer, National Association of State
Universities and Land-Grant Colleges (NASULGC)

10:15 AM - 10:30 AM Refreshment Break

10:30 AM - 12:30 PM "The Federal Budget Process as it Relates to Student
Assistance Programs"
Speaker: Polly Gault, Staff Director, Subcommittee on
Education, Arts, and Humanities, U. S. Senate

12:30 PM - 1:45 PM Luncheon

2:00 PM - 3:15 PM "Education Department (ED) Update"
Speakers: James Moore, Director, Student Financial
Assistance Programs
William Moran, Chief, Pell Grant Policy Section,
Division of Policy and Program Development

3:15 PM - 3:30 PM Refreshment Break

TUESDAY, OCTOBER 5 CONT.

3:30 PM - 4:45 PM

Concurrent Sessions

- A. *Alternative Funding Strategies*
- B. *Status of Federal Need Assessment*
- C. *Pell and Campus-Based Validation*
- D. *Political Mobilization & Lobbying Efforts*

5:00 PM - 6:00 PM

Sign-Up Sessions (Sign-up at registration desk by 2:00 PM on the day of the session)

- A. *Institutional Role of the Aid Administration*
- B. *Stress: Warning Signs & Coping Strategies*
- C. *NCAA & Financial Aid Eligibility*
- D. *Commercial Aid Identification Services*
- E. *PHEAA Remote Terminal Demonstration*

6:30 PM - 8:30 PM

Dinner/Business Meeting

WEDNESDAY, OCTOBER 6

7:30 AM - 10:00 AM

Buffet Breakfast

9:00 AM - 10:15 AM

Fiscal Operations Report and Application to Participate in the Supplemental Educational Opportunity Grant (SEOG), National Direct Student Loan (NDSL), and College Work Study (CWS) Programs (FISAP)

10:15 AM - 10:30 AM

Refreshment Break

10:30 AM - 11:45 AM

FISAP (continued)

12:00 Noon

Luncheon & Conference Adjournment

Updates to PASFAA Membership Directory

New Members

Dale Ekas, Financial Aid Officer
Slippery Rock State College
Slippery Rock, PA 16057
(412) 794-7247

Rita Johnson, Vice President
Allentown School, Cosmetology, Inc.
1921 Union Boulevard
Allentown, PA 18103
(215) 437-4626

Lawrence H. McClure, Asst. Dean of Students/Director of Financial Aid
PA College of Optometry
1200 West Godfrey Avenue
Philadelphia, PA 19141
(215) 424-5900

Bill McGee, Financial Aid Officer
Northeastern Christian Jr. College
1860 Montgomery
Villanova, PA 19085
(215) 525-0638

Edward M. Moyer, Coordinator, Financial Aid/Veteran Affairs
Lackawanna Jr. College
635 Linden Street
Scranton, PA 18503
(717) 961-7863

William Wolfkeil, Financial Aid Assistant
JoMar Beauty School
123½ West Broad Street
Hazleton, PA 18201
(717) 454-8116

Change of Address or Phone

Lourdes A. Karas, Educ. Programs Supervisor
Kingsley Association
6118 Penn Circle South
Pittsburgh, PA 15206
(412) 661-8751

Catherine Kratzer, Director of Financial Aid
Northampton C.C.C.
AC 301, 3835 Green Pond Road
Bethlehem, PA 18017
(215) 861-5510

