

EXECUTIVE COUNCIL MEETING

PASFAA Executive Council met in Harrisburg at Towne House on May 13.

Reporting for the Membership and Elections Committee, Chairman Sal Ciolino notified Council that seven new memberships had been received. He indicated that he would be willing to provide information materials to any interested persons referred by current members.

In the President's Report, President Ferrara indicated that he had represented the Association in a letter to Dr. Haskell Rhett of New Jersey in making inquiries regarding the New Jersey state grant program. Generally, the letter commented that Pennsylvania aid officers find the program difficult to administer.

Mr. Ferrara announced that the 1982 EASFAA meeting will be held in May in San Juan, Puerto Rico.

President Ferrara presented letters of resignation from Jennie Taylor as Corresponding Secretary and from Janet Gebhardt as Treasurer. Both letters were accepted by Council and upon presidential appointment, as specified in the PASFAA constitution, Helen Nunn of Allegheny College will replace Ms. Taylor and Nancy Meyer of Bucks County Community College will replace Ms. Gebhardt until a regular election can be held at the October meeting. At that time, a special election will be held to fill the last year of these two-year positions.

In old business, John Brugel reported on the likelihood of continuing SSFATP training beyond this year. Since federal funding for this program has run out, Dr. Brugel, together with Barbara Williams of PHEAA's Special Services Division, is working to coordinate efforts between PHEAA and PASFAA to continue this training. This is supported by Article II, Section 6 of the PASFAA constitution which provides for PASFAA's involvement in and responsibility for training and information dissemination to aid professionals.

In new business, President Ferrara noted that he is doing research on the subject of cancellation of GSL and NDSL indebtedness in return for military service. This program is intended to offer incentives for young Americans to join various branches of the armed services. At a later date, Mr. Ferrara hopes to be able to clarify the effective dates of the program as well as implementation procedures.

John Brugel announced that the Conference, 1982, will be held at the Harrisburg Marriot. Bill Boyd of Penn State is the Conference Chairman.

The next Executive Council meeting is scheduled for 11:30 A. M. October 4 at the Pocono Hershey.

## REPORT OF THE GOVERNMENT RELATIONS COMMITTEE

The agenda and registration materials for the NASFAA conference have recently been mailed to all member institutions. This National Conference on Financial Aid will be held in Washington, DC, from July 29 to August 1. An important part of the conference program will be meetings between members of Congress and financial aid officers; PASFAA is coordinating this effort for Pennsylvania aid officers. If you plan to attend the NASFAA conference, please contact Bill Irwin at Lock Haven State College (TM35) to let him know of your plans. He is coordinating congressional visits and will be in touch with more details on the arrangements at a later date.

It is important that you contact Bill as soon as your plans are finalized since the goal of the conference is maximum interaction between congressional personnel and financial aid officers. For Pennsylvania to be a part of this effort, your attendance and participation are needed. Those whose institutions are not members of NASFAA but who may be interested in attending the conference should request information from NASFAA, 1815 H Street, NW, Suite 650, Washington, DC, 20006.

### NEW NASFAA HOTLINE NUMBER

The changed number is (202) 785-0451

### GARY SMITH ADDRESSES COUNCIL

Gary Smith, PHEAA Deputy Director for Grants, gave Executive Council an update on the 1981-82 PHEAA grant program at their May 13 meeting. Mr. Smith indicated that PHEAA's listing of assured/conditional awards is relative to the state appropriations for the program rather than to uncertainties in the Basic/Pell Grant Program. A bill has been voted on in the Senate Appropriations Committee which asks for only \$1 million additional state grant funding (beyond the amount that is forward-funded) instead of the \$2 million requested by the Governor.

Mr. Smith also discussed the percentage reduction in the Pennsylvania State Grant for 1981-82. He stated that there are two percentage factors relevant to the need analysis which must be considered to understand the reduction. First, there was an eight per cent across-the-board reduction to all calculated awards. This enabled the Agency to reduce its spending from the \$88 million required to meet need for all applicants to the \$82 million threshold recommended by the Governor. Further, since the Agency is only guaranteed \$80 million under forward funding, the final term awards for the academic year were reduced again for a total savings of \$2 million. This computes to be a 4.4 per cent reduction to the second term award at a semester institution or a 6.6 per cent reduction for the third term at a quarter institution. Although the percentages are different, the total dollar value reduction is equivalent.



**PASFAA**

PENNSYLVANIA ASSOCIATION OF  
STUDENT FINANCIAL AID ADMINISTRATORS

Dear Colleague:

**PRESIDENT**

Jack D. Ferrara  
East Stroudsburg State College  
(717) 424-3340

**PRESIDENT ELECT**

John Brugel  
Pennsylvania State University  
(814) 865-6301

**VICE-PRESIDENT**

William Irwin  
Lock Haven State College  
(717) 893-2344

**SECRETARY-TREASURER**

Janet Gebhardt  
Muhlenberg College  
(215) 433-3191, Ext. 235

**CORRESPONDING SECRETARY**

Jennie M. Taylor  
Williamsport Area Community College  
(717) 326-3761

**PAST PRESIDENT**

Salvatore Ciolino  
Gettysburg College  
(717) 334-3131, Ext. 167

**STATE TRAINER**

John J. Brugel  
Pennsylvania State University  
(814) 865-6301

**COUNCIL PERSONS**

Public Two-Year  
Sally Lapan Mahon  
Bucks County Community College  
(215) 968-5861, Ext. 254/495

Private Two-Year  
Jack E. Bower  
Northeastern Christian Junior College  
(215) 525-6780, Ext. 23

Private Four-Year  
James W. Caskey  
Moravian College  
(215) 861-1330

State Related  
Joye D. Keenan  
Pennsylvania State University  
(814) 865-6301

State Owned  
Kenneth P. Brandt  
Edinboro State College  
(814) 732-2821

Proprietary  
George E. Bauer  
Penn Technical Institute  
(412) 355-0455

At-Large  
Aileen (Lynn) M. Leach  
Bryn Mawr Hospital  
(215) 896-3065

The 13th Annual Pennsylvania Association of Student Financial Aid Administrators Conference will be held from Sunday, October 4, 1981 through Wednesday, October 7, 1981. The Conference site is the Pocono Hershey Resort located at the intersection of Interstate 80 and the Northeast Extension of the Pennsylvania Turnpike.

Along with the traditional financial aid topics, we have once again scheduled Gene Causby to deliver a keynote address and to present a workshop dealing with Crisis Management.

We have also planned an evening of entertainment, sessions on women in higher education administration, stress and burnout and legal issues in financial aid. The ever-popular forms fair will also be part of this year's conference. In addition, there will be a continuous showing of films dealing with leadership, management and communications.

Official registration material will be mailed to you in late July, but the following information may be helpful to you in making your plans to attend. The registration fee will be \$35 if paid in advance and \$40 if paid at the conference site.

The hotel has set aside 125 rooms for our use at \$53 per day, per person, double occupancy and \$73 per day, per person, single occupancy. The rates include three meals per day beginning with the evening meal on the day of arrival. These rates are subject to 6% state sales tax and \$5 per day, per person, gratuity.

We hope you will be as enthusiastic about the conference as we are. If you have any questions in the meantime, please contact us.

Sincerely,

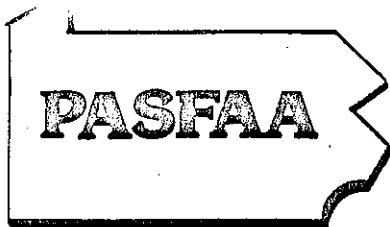
Bill Boyd  
Pennsylvania State University

Art James  
Harrisburg Area Community College

Nan Meyer  
Bucks County Community College

Joan Schumacher  
Pennsylvania State University

Larry Sechney  
Lehigh University



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FORMS FAIR

As in past years, the 1981 PASFAA Conference will present a Forms Fair. There will be a display area at the conference site to accommodate financial aid forms submitted by aid administrators from Pennsylvania and across the country for your review.

The Conference Committee is requesting that Pennsylvania administrators submit two (2) copies of all forms, brochures and pamphlets used in financial aid for display at the Conference. If the form's purpose is not obvious, provide an instruction sheet or explanation of its purpose.

Please forward the materials by August 31, 1981 to:

Bronwen Wagner  
Pennsylvania State University  
Office of Student Aid  
335 Boucke Building  
University Park, PA 16802

PASFAA 13TH ANNUAL CONFERENCE

Tentative Agenda

Pocono Hershey Resort  
White Haven, PA  
October 4 - 7, 1981

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SUNDAY, OCTOBER 4, 1981

1:00 - 5:00            Registration

3:30 - 4:15            Reception for new participants

4:14 - 5:00            Segmented meetings

                            A.) Community Colleges

                            B.) State-owned Institutions

                            C.) Proprietary Institutions

                            D.) Private Institutions

                            E.) Hospital Schools of Nursing

                            F.) State Related Institutions

                            G.) Junior Colleges

5:15 - 6:15            Opening business meeting  
                            President's report  
                            Council nominations

6:30 - 7:30            President's reception

7:30 - 9:00            Dinner - Speaker: Mr. Gene Causby - Executive Director  
  North Carolina School Boards Association

9:00 - ?                Financial Aid Follies and Talent Revue

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MONDAY, OCTOBER 5, 1981

8:00 - 9:00            Training for New Aid Administrators  
                            Dr. John Brugel, Pennsylvania State University

8:30 - 12 Noon        Registration and Balloting

9:00 - 12 Noon Management workshop  
 CRISIS MANAGEMENT  
 Mr. Gene Causby  
 (Morning workshop to be attended by participants  
 whose last names begin with letters from A to L.)

\*9:00 - 12 Noon Films - continuous showing

9:00 - 10:15 Concurrent sessions (to be attended by participants  
 whose last names begin with letters from M to Z)

A.) States Panel - A panel presentation consisting  
 of representatives from state aid programs from  
 New Jersey, Delaware, Ohio, and West Virginia.

B.) Developing Budgets and Packaging for Non-Traditional  
 Students in Hospital Schools of Nursing  
 Catherine Kratzer, Northampton County Area Community  
 College

C.) Working With the Non-Traditional Student  
 Financial Aid Office Staff, Community College of  
 Philadelphia

D.) Dealing With Stress and Burnout  
 Dr. Bill Irwin, Lock Haven State College

10:15 - 10:30 Break

10:30 - 11:45 Concurrent sessions (to be attended by participants  
 whose last names begin with letters from M to Z)

A.) Nursing and Health Professions - Communications  
 Within Institutional Framework  
 Dr. Sal Ciolino, Gettysburg College

B.) Clock Hour Computation for Proprietary Institutions  
 Gayle Knight, Art Institute of Pittsburgh

C.) Legal Issues in Financial Aid Administration

D.) Training for New Aid Administrators  
 Dr. John Brugel, Pennsylvania State University

12 Noon - 1:45 Lunch - Speaker: Mr. Ken Reeher, Executive Director, PHEAA

2:00 - 5:00 Management workshop  
 CRISIS MANAGEMENT  
 Mr. Gene Causby  
 (Afternoon workshop to be attended by participants  
 whose last names begin with letters from M to Z.)

\*2:00 - 5:00 Films - continuous showing

- 2:00 - 5:00 Registration and Balloting
- 2:00 - 3:15 Concurrent sessions (to be attended by participants whose last names begin with letters from A to L)
- A.) States Panel - A panel presentation consisting of representatives from state aid programs from New Jersey, Delaware, Ohio, and West Virginia
  - B.) Developing Budgets and Packaging for Non-Traditional Students in Hospital Schools of Nursing  
Catherine Kratzer, Northampton County Area Community College
  - C.) Working With the Non-Traditional Student  
Financial Aid Office Staff, Community College of Philadelphia
  - D.) Dealing With Stress and Burnout  
Dr. Bill Irwin, Lock Haven State College
- 3:15 - 3:30 Break
- 3:30 - 4:45 Concurrent sessions (to be attended by participants whose last names begin with letters A to L)
- A.) Nursing and Health Professions - Communications Within Institutional Framework  
Dr. Sal Ciolino, Gettysburg College
  - B.) Clock Hour Computation for Proprietary Institutions  
Gayle Knight, Art Institute of Pittsburgh
  - C.) Legal Issues in Financial Aid Administration
  - D.) Training for New Aid Administrators  
Dr. John Brugel, Pennsylvania State University
- \*\*4:45 - 6:00 Sign-up Sessions
- A.) Representatives from state agencies from New Jersey Ohio, Delaware, and West Virginia
  - B.) NCAA and Financial Aid
  - C.) Preparing a Policies and Procedures Manual
- 6:00 - 7:00 Social Hour - Wachovia Services
- 7:00 - 8:30 Dinner - Served in the Treetops Dining Room

TUESDAY, OCTOBER 5, 1981

- 8:30 - 12 Noon Registration and Balloting
- 8:00 - 9:00 Training for New Aid Administrators  
Dr. John Brugel, Pennsylvania State University
- \*9:00 - 12 Noon Films - continuous showing
- 9:00 - 10:15 Concurrent sessions
- A.) Federal Program Reviews and Audits  
Education Department Staff
- B.) Women in Higher Education Administration  
Dr. Nan Van Gieson, Assistant Provost, Lehigh University
- C.) Refunds and Withdrawals  
Frederick Joseph, Indiana University of Pennsylvania
- 10:15 - 10:30 Break
- 10:30 - 11:45 Concurrent sessions
- A.) PHEAA Update
- B.) Nursing and Health Professions Update  
Robert Piersma
- 12 Noon - 1:45 Lunch - Speaker: Dr. Dallas Martin, Executive Director, NASFAA
- 2:00 - 3:15 Legislative Update  
Polly Gault, Staff Director, Committee on Labor and  
Human Resources, U. S. Senate
- 3:15 - 3:30 Break
- 3:30 - 4:45 Education Department Update  
James Moore, Acting Deputy Assistant Secretary  
Office of Student Financial Assistance
- \*\*4:45 - 6:00 Sign-up Sessions
- A.) Career Growth Patterns in Financial Aid  
Kenneth Grugel, Clarion State College
- B.) Basic Grant Validation  
Diane Denson, Pennsylvania State University
- C.) Study Abroad Programs  
Paul Petroski, Temple University
- D.) Maryland State Grant Representative



6:30 - 8:30 Dinner/Business Meeting  
8:30 - ? Reception for Newly Elected Officers

WEDNESDAY, OCTOBER 7, 1981

8:00 - 9:00 Training for New Aid Administrators  
Dr. John Brugel, Pennsylvania State University  
9:00 - 10:15 FISAP  
Regional Office Staff  
10:15 - 10:30 Break  
10:45 - 12 Noon FISAP - continued  
12 Noon Lunch and Adjournment

- \* Films will be shown on a continuous basis.  
Names, topics, and times will be posted.
- \*\* Sign-up sessions will be held on a demand basis. Ten (10) persons  
are needed in order for the session to be held.

FINANCIAL AID OPENING

Position: Assistant Director of Financial Aid  
Mansfield State College

Contact: Dr. Enrico Serine  
Director of Financial Aid  
Mansfield State College  
Mansfield, PA 16933  
(717) 662-4129

NEW REVISED NDSL PROMISSORY NOTE ISSUED

The Department of Education has issued a new revised NDSL Promissory Note. Copies of the note are being prepared and will be mailed to all participating institutions by ED.

The original note, reflecting changes in the NDSL program as a result of the Education Amendments of 1980, was published originally in the January 19, 1981 Federal Register. Unfortunately, the provisions listed did not include the six-month grace period after deferments. The Promissory Note has now been rewritten to include this grace period and clarify language in areas where legal or interpretive issues have arisen.

The Department of Education strongly recommends that institutions begin using the new note as close to July 1, 1981 as possible. If an institution has already printed the original revised note, and reprinting it would cause a serious financial problem, an addendum may be attached to the January 19 note. The addendum printed in the November-December, 1980 issue of The Bulletin from ED is NOT sufficient, and the addendum printed in the March-April, 1981 issue of The Bulletin is NOT correct.

If either or both of the November-December, March-April addendums have already been attached, they must be removed and any reference to them in the note must be eliminated.

After July 1, 1981 institutions are expected to include the student's social security number on any loans assigned to ED, as this is often the only way to trace defaulters. Institutions may want to consider including this information on the required loan forms that would be transmitted to ED when loans are assigned.

Among the provisions being debated in Congress for the FY 1982 budget is an increase in the NDSL interest rate. Institutions may want to leave this space blank when having new Promissory Notes printed so that the appropriate rate can be entered on the date of the signing of the note.

EDUCATION DEPARTMENT  
BOSTON UNIVERSITY  
ALLEN CENTER  
BOSTON, MASSACHUSETTS  
02215  
MAY 1981