

NEWSLETTER

PENNSYLVANIA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

VOLUME XII

DECEMBER, 1980

NUMBER 4

July 19, 1981

The Executive Council Members for 1980-81 are as follows. Elections were held at the Twelfth Annual PASFAA Conference held in Pittsburgh, PA, in October, 1980:

President	Jack Ferrara	East Stroudsburg State College 717-424-3340
President Elect	John Brugel	Pennsylvania State University 814-865-6301
Vice-President	William Irwin	Lock Haven State College 717-893-2344
Secretary/ Treasurer	Janet Gebhardt	Muhlenburg College 215-433-3191 x235
Corresponding Secretary	Jennie Taylor	Williamsport Area Community College 717-326-3761 x241
Past President	Salvatore Ciolino	Gettysburg College 717-334-3131 x167
Public Two-Year	Sally Lapan Mahon	Bucks County Community College 215-968-8200
Private Two Year	Jack Bower	Northeastern Christian Junior College 215-525-6780 x23
Private Four-Year	James Caskey	Moravian College 215-861-1330
State Related	Joye Keenan	Pennsylvania State University 814-865-6301
State Owned	Kenneth Brandt	Edinboro State College 814-732-2821
Proprietary	George Bauer	Penn Technical Institute 412-355-0455
Nursing	Aleen (Lynn) Leach	Bryn Mawr Hospital 215-896-3065



EXECUTIVE COUNCIL

After their election, the Executive Council Members past and present at 8AM, October 8th, met to plan and discuss business and plan the year's activities. President Jack Ferrara assured the continuation of work on both the Vocational Rehabilitation agreement, under the direction of Salvatore Ciolino, and the insurance for aid officers with himself and Renee Saleh handling the details.

The next Council Meeting was set for November 24th, in Harrisburg at PHEAA, Towne House.

On November 24th, 1980, the Executive Council met to hear the 1980 Conference report from Milosh Mamula. Suggestions for future conferences included out-of-city sites and selecting such sites two or more years in advance. Past-President Ciolino presented his Annual Report citing the incorporation, the proposed Vocational Rehabilitation agreement, reauthorization testimony, the proposed liability insurance, and the establishment of a cash reserve among his many activities during the year.

The Treasurer's Report for 1979-80 was given by Janet Gebhardt and Art James informed the Council that he had begun to form his Committee for the Conference at Pocono-Hershey next year. The dates are October 4th through the 7th.

The Membership list will be out in January in booklet form with one listing in alphabetical order with names of members and one listing in alphabetical order with names of institutions.

President Ferrara reported that EASFAA activities were just gearing up for the new year and expressed his confidence in Renee Saleh, Treasurer of EASFAA.

Jay Evans and Ken Reeher, PHEAA, joined in to say that Notary's would still be needed until new loan applications were available which were pending clarifications of the new legislation. Mr. Reeher restated his request that good addresses be sought to aid in collection activities.

The travel reimbursement rate for Executive Council and Committee members conducting PASFAA business was raised from .17 per mile to .22 per mile.

Future meetings for the Council were set for January 12 & 13 at Moravian College, March 10 at PHEAA, Towne House, May 13 at PHEAA, Towne House, and tentatively for July 13 at the Hershey-Pocono.

Kenneth Grugel, Juniata College, conducted a survey during Conference and the results follow with "An Analysis of Selected Characteristics."

PASFAA has 298 dues paying members for 1980-81 which includes 44 associate members and 5 students. 252 attended the Conference of which 116 returned the questionnaires. Sixteen of these were found to be invalid, thus resulting in 100 questionnaires representing 40% of the Conference attendees.

The statistical analysis for this survey was done by Robert R. Smith, a graduate student from Indiana-Bloomington. Mr. Smith is spending the year as a resident hall director at Juniata as well as interning in the financial aid office.

CHART OF RESULTS ON NEXT PAGE

PHEAA/BEOG APPLICATIONS 1981-82

Gary Smith has sent a few 1981-82 to Directors of Financial Aid. The remainder of original deliveries should also have been made by your Regional representative by this time. Federal instruction guidelines and requirements would not allow for a work sheet this year because of space restrictions. Perhaps individual offices could prepare blank Xerox's of the applications for their students in light of this omission.

May 1, 1981 is the deadline for ALL renewal applications and August 1, 1981, the deadline for non-renewal applications.

RESUMES AND EMPLOYMENT OPENINGS

The editor is holding resumes for three people interested in employment in Pennsylvania. Anyone interested should contact Jennie Taylor for copies. Also, contact her with regard to any vacancy listings you wish to have in the Newsletter.

La Salle College, Philadelphia, PA. has an opening for an Asst. Director of Financial Aid. Minimal requirements are an appropriate Bachelor's degree and one year of financial aid experience.

Contact: Kaye C. D'Angelo, Director, Financial Aid, La Salle College, 20th Street and Olney Avenue, Philadelphia, PA 19141

Application deadline: February 6th, 1981

SELECTED CHARACTERISTICS OF PENNSYLVANIA
STUDENT FINANCIAL AID ADMINISTRATORS

TITLE	NO. OF RESPONDENTS	SEX		DEGREE				AGE AVE	TIME IN JOB	SALARY MEAN	SALARY RANGE
		M	F	PhD	MA	BA	BS				
Private Director	35	19	16	1	19	15		39	6.2	\$16,949	\$ 8,500-28,000
Private Associate	4	2	2	0	1	2		41	9.0	\$17,250	\$11,000-23,000
Private Assistant	11	4	7	0	4	5		30	3.8	\$12,781	\$ 6,000-18,450
Private Other *	12	1	11	0	4	5		36	3.7	\$13,562	\$ 5,000-20,000
Public Director	5	4	1	1	3	1		37	8.2	\$20,965	\$11,200-27,000
Public Associate	3	3	0	0	3	0		37	5.0	\$18,666	\$17,000-20,000
Public Assistant	8	1	7	0	5	3		34	4.0	\$15,325	\$12,000-17,500
Public Other *	9	6	3	0	5	3		39	4.1	\$15,387	\$ 9,800-22,600
Proprietary **	13	2	11	0	3	4		36	4.6	\$18,438	\$ 8,300-33,000

* Includes: Counselor, Advisor, Coordinator, Administrative Assistant, Clerk, Fiscal Technician and Job Locator.

** Includes: Director, Advisor, Director of Nursing, Office Manager.

PASFMA Survey October 1980
Kenneth E. Grugel
Director of Financial Aid
Juniata College
Robert R. Smith
Graduate Intern
Indiana University - Bloomington

Those who attended the 1980 PASFAA Conference in Pittsburgh found it to be well planned and stimulating. A special thanks should go out to those who worked to bring this about. The Conference Committee, headed by Milosh Mamula included:

- George Bauer
- Mary Ann Burtner
- Father Charles McFadden
- Barry Zembauer

Since initial construction of this Newsletter, Congress has enacted further legislation regarding NDSL for 1980. Watch other sources carefully for further information.

REAUTHORIZATION

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Rumor, supposition, and political guessing leans strongly toward a roll-back of the October 1, implementation date for the new NDSL regulations. Hopefully the lame duck Congress will enact this as their Christmas/Hanukkah gift to Financial Aid people.

The latest information concerning the reauthorization was available through your local SSFATP Workshop. If you didn't get a chance to attend one in your region, check with a colleague who did. Everything is still sketchy, but there might be one item you haven't heard yet.

"Student Aid News" reports the technical amendments needed before legislation can be written into regulations that can be implemented will not appear until after the first of 1981. It can also be anticipated that there will be a great deal of "foot dragging" due to the change in Presidential Administrations and the shift in party power in the Senate. Whether substantial changes will take place in the reauthorization legislation is unknown. The climate in Washington seems to bode a definite lack of speed in the writing of Final Regulations and also some reluctance on the part of the new power holders to change immediately. Talk of a year long moratorium on the reauthorization is circulating.

Dear Colleague letters from the Department of Education will be the guiding light for Financial Aid Administrators for sometime to come. The Government Relations Committee of PASFAA will circulate any and all pertinent information as soon as it becomes available. Acting quickly to come in line with rumored rules and regulations may result in second and third actions, moving slowly with the process is probably an acceptable operating mandate at this time.

Councilpersons will be contacting you concerning future Conferences. If you want changes or have ideas, respond to your representative on the PASFAA Executive Council. Provide guidance for your organization through your Councilperson.

PASFAA Annual Financial Report 1979-80

Cash on hand September 15, 1979 \$4,241.25

Income 1979-80

Membership Dues	\$6,015.00
Conference Income	9,011.00
Interest Income	52.88
Miscellaneous	349.48
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	\$15,428.36

Total Funds \$19,669.61

Total Expenses 1979-80

1979 Conference	\$7,466.93
Executive Council	3,936.86
Legislative Committee	1,125.48
Membership Committee	672.25
Conference '81 Committee	152.26
Newletter	101.79
Postage and Telephone	161.58
President's Travel	797.39
Conference '80	440.20
Refunds	5.00
Nominating Committee	17.16
Miscellaneous	393.11
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	\$15,270.01

Cash on hand September 15, 1980 \$4,399.60

NEWSLETTER

The Newsletter will be printed and mailed this year through Pennsylvania State University, thanks to John Brugel. Any information or suggestions as to its content should be sent or called to:

Jennie Taylor, Financial Aid Office, Williamsport Area Community College,
Williamsport, PA 17701 717-326-3761.

WAITING ON

Past President Ciolino, President Ferrara, and President Elect John Brugel spent the first few days of December in Washington. We are eager to learn their achievements.

MOVING ON

Everitt F. Binns formerly Assistant Dean of Student Affairs at the Hazleton Campus of Penn State is now Assistant Director for Student Affairs at the Schuylkill Campus.

KUDOS

Ed McCormick, Director of Financial Aid at Susquehanna University and Past President of PASFAA, has been elected to serve on the College Scholarship Service Council of the College Board for a three year term. The specific responsibilities of the Service Council "include planning and evaluating College Scholarship Service activities, setting policies, procedures and standards of financial need analysis, and assisting in the counseling and training of financial aid officers," we are told by a College Board News Release.

GSL's to Upper Income families not as prevalent as suspected we are told in the August, 1980, issue of the Newsletter of United Student Aid Funds. The Virginia Education Loan Authority conducted a comparison of loans for 1978-79 and 1979-80 and found that of the additional 10,900 loans issued in 1979-80, only 1,355 were issued to families with incomes over \$40,000. Borrowers with family incomes of over \$60,000 increased from 2.1% of the total loans to 2.7% of the total from 1978-79 to 1979-80. Hardly a surge in "affluent" family borrowing concludes the United Student Aid Funds Newsletter.

Flexi-disc recordings from the US Dept. of Education

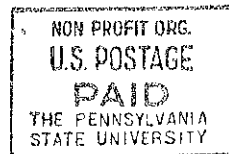
President Jack Ferrara received from Frank Williar, Assistant Regional Administrator for the feds informing him of Flexi-discs available telling about grants, work-study, and loan programs for post-secondary students. They feature a Dept. Specialist conducting a telephone conversation with a handicapped student. He notes, however, that some of the information on these discs will be superseded by the Higher Education Amendments of 1980.

If you wish to obtain one of these recordings, call Beatrice Rosenfeld at (215) 596-0143.



THE PENNSYLVANIA STATE UNIVERSITY

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