

## FROM THE PRESIDENT:

Another year in financial aid and another era of major changes -- that's what we're facing. A new fiscap, MISAA, SSFAT and SFAT are the new jargon. While we are still getting used to all this, we are faced with more up-coming changes. One of the major changes is the new proposed single application and among others, the reauthorization of the Higher Education Act.

Executive Council members are all actively working on all these issues and writing to NASFAA, OE, legislators and other agencies and associations. We need to provide input particularly in the following areas:

## 1. Fiscap

- A. How do you feel about the new form?
- B. How do you feel about the level of funding which was approved?
- C. Did you receive what you requested in all three campus based programs?

## 2. Single Application

- A. What are the pros and cons of this concept?
- B. This is the time to voice your opinion and proact and provide input, if we wait we will again be in a reaction situation
- C. On these and other issues WRITE and send copies to Art Switzer or me

As President I wish to take this opportunity to give special thanks and acknowledge the efforts of all executive council members and especially to Art Switzer and his committee for the work being done by the government relations committee.

Looking forward to seeing you at EASFAA,

Renee

## EXECUTIVE COUNCIL:

Art James reported that the program, arrangements, etc. for the Fall Conference are coming along and should be finalized in the near future.

Executive Council, following discussion, approved a motion that, "student members of PASFAA be charged a reduced registration fee for the Annual Conference."

In response to a request from Marcia Pond, President of EASFAA, Council approved plans to have PASFAA host a hospitality suite at the EASFAA Conference.

William Stanford gave a report on the issues and ramifications of certification. Findings are to be returned and shared with the membership at large at the annual meeting in October.

A PASFAA/PHEAA application for State Student Financial Assistance Training Funds has been submitted for 1979-80.

Council adopted the Revised Constitution and By-Laws presented by Jack Ferrara. The Revised Constitution will be forwarded later to the membership so that they may review it prior to voting on it at the annual meeting.

Council passed a vote of commendation for a job well done and extended thanks to the Constitution Revision Committee. Committee members are Jack Ferrara, Chairperson, William Stanford and Charlotte Weiser.

PHEAA BROCHURES -- Ron Taylor of PHEAA has shared with us a listing of PHEAA brochures and publications which are available and which can be requested from your PHEAA Regional Representative:

1. Making the Pieces Fit -- replaces 'Step Brochure', highlights state and federal programs
2. Green and white flyer -- highlights 1979-80 State Grant/Basic Grant composite application
3. Spanish version of "Green & White Flyer" described in Item 2 above
4. Something for Pennsylvania Veterans -- flyer which describes PHEAA Grants for Veterans
5. Keys Brochure -- covers PHEAA Grants & Loan Guaranty Program
6. It's to your Credit -- yellow card for GSL Borrowers (Ideal for use in exit interviews and repayment notices to students)
7. Profile of student aid for Pennsylvanians vix PHEAA -- blue fact sheet, has listing of PHEAA Regional Offices addresses and telephone numbers
8. 8½ X 11" Green & White Poster Notice -- publicizes composite PHEAA/BEOG Application....great for bulletin boards!

NEWS NOTES NEEDED -- All financial aid personnel who participate in regular regional meetings are reminded that the entire state is interested in your accomplishments. Please forward any relevant tidbits of wit, wisdom, or worry generated by your group to Jeff Zellers, Lebanon Valley College, Annville, PA 17003.

EASFAA CONFERENCE -- The 13th Annual EASFAA Conference will be held May 13th through the 15th, 1979, at Hershey Motor Lodge & Convention Center, Hershey, Pennsylvania. If you did not receive the mailing for the Conference contact: Jean Fazio, Villanova University, (215) 527-2100 Ext. 515. Deadline for reservations is April 20.

IMPORTANT DATES --

- April 19 & 20: Student Financial Assistance Training (SFAT) Workshop for Financial Aid Administrators (FAA), Community College of Philadelphia
- April 20: Deadline for Mail Registration for EASFAA Conference
- April 25 & 26: SFAT Workshop, FAA, Duquesne University, Pittsburgh
- May 13 - 15: EASFAA Conference, Hershey, PA
- May 14: SFAT Fiscal Workshop, Proprietary Schools, Duquesne University, Pgh.
- May 15: SFAT Workshop, Fiscal Officers, Duquesne University, Pittsburgh
- May 16: VCIP Application Deadline
- May 21: PASFAA Executive Council Meeting, Harrisburg
- May 23: SFAT Workshop, Fiscal Officers, Harrisburg Area Community College
- May 24: SFAT Workshop, Fiscal Officers, Drexel University, Philadelphia
- May 25: SFAT Fiscal Workshop, Proprietary Schools, Drexel Univ., Phila.
- June 20: Deadline NASFAA Conference Pre-Registration
- July 4-7: NASFAA 5th National Conference, The Sheraton, Boston, Massachusetts
- July 9: PASFAA Executive Council Meeting
- July 15: BEOG, June 30 Progress Report Due
- October 3-6: PASFAA Annual Conference, Valley Forge Sheraton

LISTINGS FOR LOAN CANCELLATIONS -- The "List of Schools Determined to have high concentrations of students from low-income families; Cancellation Benefits" for National Defense and National Direct Student Loans appeared in Volume 44, Number 61 of the Federal Register on March 28, 1979.

NDSL LOANS by Joseph Murray -- Congratulations are in order to HEW for cutting its default rates in the FISL Program according to the February 7, 1979 edition of Higher Education and National Affairs. Additional congratulations are appropriate since up until 1972 HEW did not have any idea what the default rate in that program was and now allegedly have the demon under control. Mr. Califano can and does contrast this new found success with the worsening default rate of the NDSL programs in the colleges and universities and infers that mercy will indeed be tempered with justice for institutions with high default rates of NDSL borrowers in the immediate future. A positive comment: When turning over a delinquent NDSL Loan for hard core collections, OE should permit the institutions to terminate all interest that accrues at the turn over date for one year. It seems to me that an institution that, for example, turns over a delinquent NDSL for \$3,000 principal and \$200 interest should not have to "age" that loan interest-wise for the first year in collection so both the collector and debtor could understand what the exact pay off figure is. It further suggests a simplified way of not overstating default rates by the billing process practice of carrying interest that accrues while the collection of the account is active so that when the original principal and interest is paid, the account interest that has "aged" shows up as an unpaid amount on this loan account and continues to be identified as part of that unpaid loan counting it as a delinquent loan when it could be identified as a paid in full loan. This may be one way for our institutions to show more realistic records in this difficult collection activity.

GOVERNMENT RELATIONS REPORT by Art Switzer -- March 29 & 30, I had the privilege of attending a meeting of Pennsylvania Community Colleges. It was held at Cucks Count Community College. These excellent sessions were designed as joint sessions of financial aid and business officers of the community colleges. The format could be profitably copied by other segments of our community. The main thrust of the two day session was program review. Gene Beard, a member of his staff and Gary Smith attended on Thursday (PHEAA Personnel). G. Beard, Ken Reeher and Vince Racculia attended on Friday. Cal Marques of the OE Regional Office attended both days. There was very good give and take. We all, I believe, came away feeling better about program review as it is now being conducted.

Ken Reeher reported on the continuing Kornfeld push to implement a single, simple, national application forms for the rapidly approaching 1980-81 academic year. Since the Keppel Task Force, there has been a cooperative thrust, which under Kornfeld has become a, "unilateral federal thrust". Ken made an effort to get the Committee to pass a resolution that if the new form was not ready by April 1, 1979, they would refuse to go with it. However, the majority would not support this motion. Ken says May 1, if it for Pennsylvania!

I have written a long letter to Dr. Ream at PACU, advising him of the problems an 80-81 implementation will create for us all. He called back and promised to coordinate closely with us and to take his cue from Ken. We may be contacting you all later this month to commence a letter barrage to put a stop to the Kornfeld dictates.

Jennifer Dowd, a member of NASFAA's Title IV Committee, further stressed the importance of mass response to Federal Regulations based on "poultry information." Actually, she said, "paltry", but between her accent and my feelings about chicken regulations it came out "poultry" in my notes! Jennifer attended a recent coalition meeting in Washington. When members tried to point out to Leo the ~~may~~ problems that will be created by forcing a new application in place for 80-81, he would not hear them and retorted: "There are leaders and there are followers, if you don't want to go along, get the hell out of the way!"  
.....What's that term, "public servant"????

79-80 BASIC GRANT APPLICATION -- Following is an excerpt of a letter by Jim Caskey, addressed to David Kerr, Acting Director, Div. of Program Operations, BSFA, Office of Education: Line 9 of Page 4, Section A,4 of the Basic Grant Application for 1979-80 reads "...I-171 or an I-464A, both of which...". The office of Immigration Service in Philadelphia has informed me that:

- a. The I-171 form is an approval letter for a relative petition for a permanent visa
- b. The I-464A form is an approval letter for an application for a professional visa
- c. The I-151 form, "Alien Registration Receipt Card" will remain valid for some time to come and when replaced will be replaced by an I-551 form
- d. In all probability the I-171 and I-464A will be used by the Immigration Service only

NEW BEOG REGS by Art Switzer -- At the request of the Editor, following are comments on the new Basic Grant Regs which appeared in the Federal Register on Thursday, January 25, 1979, Part II. Especially for those who have been used to dealing with multi summer sessions under the previous regs where Basic Grants awards were prorated based on two award years, it is recommended that particular attention be paid to Page 5265, Section 190.65, "Calculation of Basic Grants for a term which occurs in two award periods".

The impact of this regulation is on summer sessions since they are the only ones that can fall in two award periods, in other words, starting in June, (the end of one award period) and continuing in July (the beginning of another award period).

Before making a Basic Grant award for the summer you must determine from which award period (fiscal year) the award will be paid:

- a. This determination must be applied to all students and cannot be applied individually in terms of remaining eligibility.

Next, determine the student's enrollment status for the summer (for example, the total of all credits taken in all summer sessions):

- a. The summer is to be considered as one term whether it in fact is a trimester, quarter, or a combination of "mini sessions" the sum total of which, "will be treated as one term".

The eligibility will be based upon:

- a. The total credits for which the student will be enrolled for the summer, if known, or
- b. The projected number based on the credits taken the first session.
  1. It would certainly seem advisable to have a committment from the student concerning said student's intentions for the additional sessions.

Also, the summer award may not exceed the student's entitlement for one term.

No matter what, a student may not receive more Basic Grant in any fiscal year (award period) than his/her scheduled award. In other words, a student with a zero index may not receive more than \$1,800, regardless of how it is sliced up between summer and regular academic year terms.

FORMER PASFAA MEMBER HONORED -- Doug Dickson was honored at the recent Middle States Regional Assembly held in Syracuse. For his outstanding services to the College Board and student financial aid, Doug was presented with the Edward S. Noyes Award.

FROM THE EDITOR: I wish to thank all who have contributed to the Newsletter. Special thanks to those who have written letters and submitted items and suggestions. Items to be included in the next edition of the Newsletter should be forwarded by June 6 to: Catherine Kratzer, Director of Financial Aid, Northampton County Area Community College, 3835 Green Pond Road, Bethlehem, PA, 18017.

OVERAWARDS-COLLEGE WORK STUDY -- A member queried Art Switzer as to whether it was permissible to utilize CWSP earnings to replace Parental Contribution. Art's reply follows: "Sorry! Paragraph 175.14 (b) of the August 24, 1978, Interim Final Regulations state 'Overaward prohibited', and explains that 'overaward' means earnings of \$200 in excess of the student's computed need. Paragraph 175.8 (a) (7) states, 'when that excess income equals \$200 or more, continued employment under the CWSP must not be subsidized with funds allocated to the institution under this part;....' Therefore, your idea constitutes pre-planned overawarding. The provision under 175.14 (d) (4) (ii) applies only when the student has earnings from a source other than CWSP which you did not know about and could not anticipate when his aid was packaged. These items (i) (ii) are last resort steps to be taken to prevent resources from exceeding need; and in no way authorizes the use of CSWP earnings as a substitute for family contribution. It is quite clear that we have, by regulation, a strict mandate to monitor CWSP earnings and cut them off when student need is met. The regulation says we do not have to stop the student's employment, but we may not use federal funds to pay the student if we permit the student to continue." "We have a job ahead of us to get either the law or regulations changed so students are not forced to borrow to replace parental contribution." EDITORIAL NOTE: As an adjunct to Art's statements -- when a student is permitted to continue working at institutional expense after having earned the maximum of his/her CWSP award, the amount of the excess earnings must be taken into consideration as a student resource when calculating that student's aid for the ensuing year.

CWSP WAGE RATES -- At the SFAT Training Session held in January at Middletown, the subject was raised whether or not it was permissible to revert to a lower or subminimum wage rate for CWSP students who had been employed previously either on or off campus, either full or part time, at a lower rate. For example: A student works off campus at minimum wage rates or higher in the summer and returns in fall and is employed on campus at a lower rate. -- Chuck Colton secured an answer and herewith is the reply: The deciding factor is whether or not there is a change in the conditions of employment. Circumstances which may be classed as a change in conditions of employment are: a change of department, a change of tasks or duties (even if it is in the same department. An on campus job versus an off campus job may or may not be a change. If a student is performing a job which was previously institutionally funded and the position is now CWSP funded, there is not change in condition. The number of hours worked, part time versus full time, is not a change in condition if the department and duties have not changed. Therefore, it is possible that a student who has worked off campus in the summer may have a change in condition of employment and be eligible to be paid a lower rate for performing an on campus job.

REMINDER -- This is the year that we will be electing Councilpersons at the annual meeting in October. Think about whom you would like to have represent your constituency; also, whom you would like to see as President-Elect. By giving it thought during the next several months, you'll be prepared to give immediate response to the Nominating Committee's request for input when you receive it.

SSFAT 78-79 ACTIVITY DATA from John Brugel -- Although formal evaluation of participant responses are in the process of being finalized, indications are that the 78-79 SSFAT training effort was well received by the aid community. Participation in the various workshops was:

- 57 -- Novice Workshop held in conjunction with the Fall '78 PASFAA Conference
- 139 -- Six Aid Administrator Workshops held November/January
- 232 -- November/December Secretarial Workshops
- 130 -- Two Proprietary/Nursing Workshops held in April

SUMMER WORKSHOPS -- The first SSFAT training effort for 1979-80, targeted to novice aid administrators, is tentatively scheduled for July 15 - 17. Firm dates and location will be announced as soon as sites have been finalized.

REGIONAL NEWS -- Campus-based funding levels, Basic Grants, and College Work-Study were among those topics discussed at the January 24 PASFAA Training Session hosted by Dickinson College. The unstructured format of the meeting afforded the opportunity for discussion of topics not normally covered in more formal financial aid professional meetings.

One of the most interesting discussions centered on the BEOG Alternate Disbursement Method utilized by one of the participating schools. In the discussion which ensued, the following pros and cons of Alternate Disbursement were expressed:

- Pro - 1.) The government makes the awards, and sets guidelines and restrictions; let them handle disbursement.
- 2.) No validation in 1978-79.
- 3.) No Progress Report or Student Validation Rosters.
- Con - 1.) No guarantee of institution's receipt of funds since they are disbursed directly to student.
- 2.) Funds to students disbursed late in academic year, causing an Accounts Receivable problem for the institution.
- 3.) ADS schools will have to validate beginning 1979-80.

Although shortcomings exist for both methods, representatives from most institutions agreed that there would be no great advantage in switching to ADS. The comment was made, however, that a massive switch to ADS would wreak havoc in Washington.

A lengthy discussion took place regarding the assignment and regulation of campus jobs under the Work-Study program. Many institutions expressed a concern about campus departments wanting to hire non-Work Study-eligible students under institutional employment program, leaving many Work Study-eligible students without jobs. One institution has countered this problem by charging departments hiring Work-Study students only 20% of the students' wages, as opposed to a 100% charge for non-Work Study students.

POSITION AVAILABLE -- Widener College is looking for an Assistant Financial Aid Officer. For particulars contact: Mr. Lewis I. Shipman, Financial Aid Officer, Widener College, 14th & Chestnut Sts., Chester, PA 19013, or call, (215) 876-5551 Ext. 230.

POSITION AVAILABLE -- Valparaiso University has the position of Director of Financial Aid available. Candidates are required to have master's degree and financial aid experience. Salary is competitive and commensurate with experience and qualifications. Send vita and placement papers and/or at least three letters of recommendation to Dr. Daryll D. Hersemann, Vice President for Student Affairs, Valparaiso, Indiana 46383.

POSITION AVAILABLE -- Harcum Junior College located in Bryn Mawr, PA, 12 miles from Philadelphia, seeks a Director of Financial Aid with financial aid experience to coordinate and administer all financial aid programs, including federal, state and institutional. Position available immediately. Salary commensurate with experience. Harcum is a private non-profit college with an enrollment of 825 students. Send resume to Mr. Edward E. Beda, Business Manager, Harcum Junior College, Bryn Mawr, PA 19010. Telephone (215) 525-4100, ext. 260 or 240.

POSITION WANTED -- Individual seeking to relocate within the Commonwealth. Would prefer a position as a Director or an Assistant Director of Financial Aid. Experience: Four years administrative and managerial experience in the operation of a Financial Aid Office. Education: Master's Degree in Student Personnel Administration in Higher Education. Available for interview, Tele: (814) 864-0681 ext. 242.

POSITION WANTED -- Individual with academic and business background, currently administers student loans for a bank, is seeking a position in financial aid. Has B.S. and is currently pursuing a masters. For interview or information, call (203) 678-9495.



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