

At the Tenth Annual Conference held October 1-4, in Harrisburg, elections were held. A listing of PASFAA Executive Council Members for 1978-79 follows:

PRESIDENT

Renee Saleh
Kutztown State College
(215) 683-3511 X361/222

PRESIDENT ELECT

Salvatore Ciolino
Gettysburg College
(717) 334-3131 X170/167

VICE-PRESIDENT

W. Arthur Switzer
Villanova University
(212) 527-2100 X515/516

Chairs: Committee on
Legislation & Government
Relations

SECRETARY-TREASURER

Lucretia Hill
Keystone Junior College
(717) 945-5141 X280

CORRESPONDING SECRETARY

Catherine D. Kratzer
Northampton County Area C. C.
(215) 865-5351 X364/465

Chairs: Newsletter Editorial
Board

STATE TRAINER

John F. Brugel
Pennsylvania State University
(814) 865-6301

Chairs: SSFATP Planning
Committee

PAST PRESIDENT

Edward K. McCormick
Susquehanna University
(717) 374-0101 X132

Chairs: Nominations Committee

INSTITUTIONAL REPRESENTATIVES:**PROPRIETARY**

Cosimo A. Cardinale
Duff's Business Institute
(412) 261-0834

STATE OWNED

Jack D. Ferrara
East Stroudsburg State College
(717) 424-3340

Chairs: Constitution Committee

STATE RELATED

Nicholas A. Flocco
Temple University
(215) 787-8760

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EXECUTIVE COUNCIL 1978-79 (Cont'd)

COMMUNITY COLLEGES

Arthur J. James

Harrisburg Area Community College Chairs: '79 Conference
(717) 236-9533 X212

NURSING

Alice W. Johnson

Shadyside Hospital School of Nu.
(412) 622-2357

TWO-YEAR PRIVATE

Sr. Kathleen M. Smith

Mount Aloysius Junior College
(814) 886-4131 X34

PRIVATE

William E. Stanford

Lehigh University
(215) 691-7000 X675

PRESIDENT REPORTS ON BEOG CONFERENCE -- A Basic Grant invitational conference on validation was held October 16 - 18, in Denver, Colorado. Four administrators from Pennsylvania attended. The conference dealt with a wide range of validation issues. Included were: 1) the need for validation of Basic Grants as well as the campus based programs....2) who is or should be responsible for validation.... 3) what data elements should be validated....4) how should data be validated.... 5) how can the Basic Grant Application and the process be improved. Participants submitted recommendations which will be summarized and distributed to the aid community by the Basic Grant Validation Office.

EASFAA's COMING TO PENNSYLVANIA -- Jean Fazio of Villanova is Facilities Chairperson for the event. Mark your calendar: EASFAA Conference, May 13, 14 & 15, 1979, at the Hershey Motor Lodge & Convention Center, Hershey, Pennsylvania.

PASFAA EXECUTIVE COUNCIL MEETING DATES -- At the meeting of PASFAA Executive Council held October 23, 1978, the following schedule of meeting dates for 1978-79 was established:

November 20, 1978 -- to be held at OE Region III Office, Philadelphia
January 8, 1979
March 12, 1979
May 14, 1979
July 9, 1979
Tentative: September 10, 1979

Meetings will begin at 10:00 AM and all PASFAA members are welcome to attend, for exact location of where the meeting will be held, contact your institutional representative. Whenever possible, we'll try to keep you informed as to location via the Newsletter.

SPECIAL REQUEST -- We need your input. Please take a moment to read and complete the enclosed PASFAA INTEREST SURVEY.

REPORT ON GOVERNMENT RELATION by Art Switzer -- As newly elected Vice President, liason with State and Federal Agencies will be my responsibility. My first task will be to constitute a committee. It is my aim to have a committee that represents all segments of our membership as well as a large part of our State. If you desire to serve, please let me know.

My second objective will be to establish a close working bond between PASFAA, PACU and PHEAA. First steps are being taken. Hermev Schlesinger and I have been invited to address the Student Affairs Committee of PACU concerning the proposed Federal Regulations governing administration of the campus based programs.

It will be our aim to strive for a statewide position for response to Federal Regulation. Our work with PACU will strive to awaken College Presidents to the true importance of financial aid in their institutions.

We shall make an effort to keep the membership informed concerning pending legislation and regulation. We shall encourage our membership statewide to make contact with the members of the legislature in their area and their Congressional delegates in Washington.

Our representatives at both state and federal levels need to be kept informed of the impact upon us of legislation and regulation. Too often the only input they receive is from lobbyists or the administration. It is high time we began to methodically work to counter balance those other sources.

The best answer to HEW is not invective. It is a quiet, intelligent response that stresses the importance to our students of what we are urging. Students and their parents constitute a far larger and more important constituency than our combined membership.

Further, the importance of such input is doubly emphasized by Congressman Schulze's response to Mac Chandler when Mac spoke to him concerning the Middle Income Student Assistance Act. The Congressman replied something to the effect, that he understood why the aid community would urge passage of this student aid bill. Its passage would make our jobs more secure. Need I say more!

SPECIAL REPORT by Art Switzer -- Ken Reeher has provided us with copies of a release which was sent to members of NASSGP (see enclosed PHEAA letter of October 12, 1978). We felt that the contents of the letter were disturbing enough to be brought to the attention of PASFAA members. It deals with yet another facet of encroaching federal interference in future administration of financial aid.

REMINDER -- In addition to the important dates for training and other deadlines, remember: December 1, is the deadline for submitting corrections on applications for funds or to fiscal operations reports....January 8, is the deadline for submitting appeals.

PROFESSIONAL DEVELOPMENT OPPORTUNITIES by John Brugel, State Trainer --
The growing importance of the financial aid administrator to the post-secondary education community is reflected in the number and variety of available training opportunities.

During the 1978-79 academic year, financial aid personnel will benefit from two major training programs:

1. The State Student Financial Aid Training Program (SSFAT) is a cooperative educational venture involving the Pennsylvania Association of Student Financial Aid Administrators and the Pennsylvania Higher Education Assistance Agency. As the following schedule indicates, SSFAT is sponsoring a range of training opportunities including a secretarial workshop in November which will be duplicated in December for ease of scheduling.
2. The Student Financial Assistance Training Program (formerly the Basic Grant Training Project) will again be sponsored by the consortium of the National Association of College and University Business Officers, National Association of Student Financial Aid Administrators and American Personnel and Guidance Association. The training will encompass campus-based aid in addition to Basic Grant information. Separate mailings outlining the program for the year have been forwarded to the individual institutions.

If you have questions regarding the program, please contact the appropriate representative:

State Student Financial Aid Training Program (SSFAT)

John F. Brugel (814) 865-6301
Pennsylvania State University
135 Boucke Building
University Park, PA 16802

Student Financial Assistance Training Program
(Formerly Basic Grants Training Project)

Eugene Mariani (412) 343-6607
Duquesne University
Forbes Avenue
Pittsburgh, PA 15219

While participants assume responsibility for lunch and transportation charges, the training sessions are offered at no cost.

<u>Training Target</u>	<u>Date</u>	<u>Location</u>
Novice Aid Officers (SSFAT sponsored)	Oct. 2, 3, 4	PASFAA Conference Harrisburg - Host Inn
Secretaries (SSFAT sponsored)	Nov. 7	Sheraton - Valley Forge
	Nov. 9	Cross Gates Inn - Mechanicsburg
	Nov. 9	Howard Johnson - Mercer
		(Repeat of November Workshops)
	Dec. 7	Sheraton - Valley Forge
	Dec. 7	Host Inn - Harrisburg
	Dec. 7	Hyatt House, Chatham Center - Pittsburgh
Financial Aid Officers*	Dec. 4, 5	Marywood College - Scranton
	Jan. 17, 18	Duquesne University - Pittsburgh
	Jan. 24, 25	Holiday Inn - Philadelphia (13th & Walnut Sts.)
	Jan. 29, 30	Capitol Campus - Middletown Penn State
Proprietary Institutions- Financial Aid Officers	Nov. 27, 28	Holiday Inn - Philadelphia (13th & Walnut Sts.)
Financial Aid Officers (SSFAT) <u>Regional Work-</u> <u>shops (Yellow information</u> <u>& registration form)</u>	Nov. 16	Ramada Inn - Scranton
	Nov. 16	Susquehanna University - Selinsgrove
	Nov. 16	Robert Morris College - Coraopolis
	Jan. 18	Holiday Inn - Philadelphia 1800 Market St.
	Jan. 25	Dickinson College - Carlisle
	Jan. 25	Westminister College - New Wilmington
Novice Aid Officers	Spring	To Be Announced
Aid Officers from Proprietary and Schools of Nursing	Spring	To Be Announced

*Identical workshop repeated in other parts of the State.

MEMBERSHIP LISTING -- Enclosed with this issue of the 'Newsletter' is a copy of the current 1978-79 PASFAA Membership List. We request your assistance in helping us to keep it current by notifying the Secretary-Treasurer, Mrs. Lucretia (Lucky) Hill, of any changes. Also, as you scan the list, check to see if the names of the financial aid personnel from neighboring institutions appear on the list. If they do not, extend a hand of friendship and invite them to become members. The growth, viability and effectiveness of PASFAA is not limited to Executive Council and the Committees. PASFAA needs the assistance and support of everyone in the Commonwealth who is affiliated with financial aid.

MEMBERSHIP LIST UPDATE -- Please make the following corrections:

- Page 2 -- Mr. Cosimo A. Cardinale
DELETE: telephone number which appears
INSERT: (412) 261-0834
- Page 4 -- Mr. Francisco L. Fournier
DELETE: telephone number which appears
INSERT: (717) 424-3423
- Page 6 -- Mrs. Patricia P. Knoll
DELETE: title and institutional information
INSERT: Assistant Director of Financial Aid
Northampton County Area Community College
3835 Green Pond Road
Bethlehem, Pennsylvania 18017
(215) 865-5351 Ext. 364
- Page 11 - Mr. Michael Tyson
DELETE: telephone number which appears
INSERT: (717) 326-3761 Ext. 241

REGIONAL MEETING NOTES -- To financial aid administrators who participate in regional (or institutional type, i.e. community colleges) meetings on a regular basis: The PASFAA Newsletter is looking for your input in getting valuable information to aid administrators across the state. Regional meetings often serve as a forum for creating ideas, expressing concerns, and gathering and disseminating information for members of the group, but the collective knowledge of the individual groups often stays at the group level.

PASFAA realizes the value of these regional meetings, and would like to serve as the avenue for expressing group ideas, concerns and information. We are asking those aid administrators who do meet on a regional basis to assign a member of the group to provide the Newsletter with information and ideas pertinent to the regional meetings. This information will then be distributed to financial aid personnel through the "Regional Meeting Notes" column of the Newsletter.

Please submit all materials to: Mr. Jeff Zellers, Financial Aid Officer, Lebanon Valley College, Annville, Pa. 17003. We thank you for your cooperation.

HELPFUL HINTS -- Financial aid officers are by nature a creative lot - often told what to do but rarely taught how to do it. Regional and state meetings are most often devoted to information gathering, but very little time is ever spent discussing methods to attack the little tasks and projects which confront all aid administrators. There are no manuals which explain how to design a financial aid brochure, nor are there training sessions which relate methods of getting students to show up for NDSL exit interviews. It is here that the financial aid administrator, after realizing that the project should have been tackled last month, digs into his imagination to come up with the perfect solution which is convenient for students, complies with all regulations, doesn't cost the college any money, and can be completed over a weekend.

The PASFAA Newsletter is looking to pass your brilliance and creativity along to all who may benefit. In following a format similar to the "Ideas" section of 'The Chronicle of Higher Education', the Newsletter will be sharing tidbits of helpful hints with a focus on a particular aspect in each issue. Your ideas regarding methods to effectively approach these tasks will be a great help to the financial aid community, especially to new professionals in the field.

The first "Helpful Hint" topic will be Financial Aid Award Notices. Many were exhibited at the PASFAA Forms Fair; this column will hopefully solicit additional ideas. If any of you have developed an award notice with which you are especially satisfied, please send it in to the Newsletter along with your comments regarding particular features of the notice which you have found to be most effective. Sample notices and comments should be sent to: Jeff Zellers, Financial Aid Officer, Lebanon Valley College, Annville, PA 17003.

Please do not hesitate to contribute. Your ideas will help us all to do a better job. In many instances it's the little things that add up to consumed time and great frustration.

FROM THE EDITOR -- We look forward to your participation and welcome requests, comments, articles, letters to the editor, notices of job openings, etc. Items to be included in the next issue of the Newsletter should be forwarded before January 5, 1979, to: Catherine Kratzer, Northampton County Area Community College, 3835 Green Pond Road, Bethlehem, PA 18017.

The Newsletter Editorial Board is to have two members in addition to the Corresponding Secretary. Jeff Zellers of Lebanon Valley College has agreed to serve and the other member is as yet unnamed. Anyone interested in serving on the Editorial Board, please contact Catherine Kratzer.

On behalf of PASFAA Executive Council best wishes are extended for a "Happy Thanksgiving", a joyous "Holiday Season" along with the hope that each of you has "A Fine '79".