

PASFAA

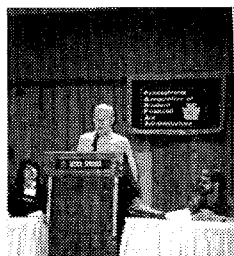
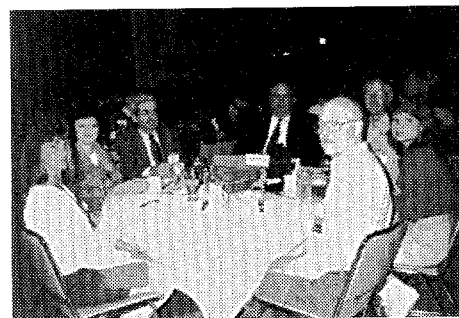
# Pennsylvania Association of Student Financial Aid Administrators

## NEWSLETTER

WINTER 1995

VOLUME XXIX

### SAW YOU AT



28th Annual  
Conference  
Split Rock Resort  
October 6-9, 1996

#### WHAT'S INSIDE:

- 1995 PASFAA Conference Review
- PASFAA Retreat
- President's Letter
- Council Notes
- Distinguished Service Award
- Hotline 96 and Poster
- PASFAA Membership

# 1995-96 PASFAA EXECUTIVE COUNCIL

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## Editor Excerpts

### 1. NEWSLETTER EDITORIAL BOARD FOR 95-96

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Albright College, P.O. Box 15234  
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or CG01654

### EDITORIAL

BOARD: Bonnie L. Behm  
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### 2. PUBLICATION SCHEDULE

Articles, position openings, or newsworthy items can be submitted to any of the Board members according to the following publication schedule:

Spring 96 issue:	articles due February 15
Summer 96 issue:	articles due June 1
Fall 96 issue:	articles due August 15
Winter 96 issue:	articles due December 1

### 3. IMPORTANT MESSAGE

The opinions expressed by individuals who contribute articles to the newsletter do not necessarily represent the position of PASFAA.

## Pasfaa Potpourri

1. MOVING OR CHANGING POSITION? PASFAA membership belongs to the individual and not your institution. All changes in name, address, or title should be submitted to Georgia Prell, Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301. This is where our membership list is maintained.
2. 1995-96 PASFAA COMMITTEES  
Government Relations ..... Donald S. Shade  
Membership and Elections ..... Christine A. Zuzack  
Professional Standards and Training ..... George J. Walter  
Public and Professional Information ..... Bonnie L. Behm  
1996 Conference ..... Fran McKeown  
1996 Hotline ..... Marykay McCaughan
3. MEMBERSHIP IN PASFAA  
Subscription to the PASFAA Newsletter is included in your yearly membership fee. Contact Christine A. Zuzack, IUP for information about 1995-96 PASFAA membership.
4. LETTERS TO THE EDITOR  
Do you have an opinion to share? Do you have a question to ask? Do you want to vent your frustrations? Do you wish to send a message to the readership? Do you wish to share an anecdote? If you have answered yes to any of the questions above, then :

send your letters to: Joyce M. Ballaban, Editor  
PASFAA Newsletter  
Albright College  
P.O. Box 15234  
Reading, PA 19612-5234  
FAX: (610) 921-7530

All letters must be signed and we reserve the right to condense or edit if necessary.

# LETTER FROM THE PRESIDENT

Dear PASFAA Friend,

It is with pleasure that I begin my term as President of our association. I consider it an honor and a privilege to serve you for the coming year. I am proud to be a part of an association whose biggest strength is the willingness of its members to give of their time and energy for the betterment of our profession.

Mike Bertonaschi and his committee should be extremely proud of the excellent annual conference held recently at Seven Springs. It was a well balanced agenda with time for learning and time for "fun". The speakers and sessions provided a range of informative issues and topics. We are indebted to the many PASFAA members who served as presenters and moderators. After hours saw Mountain John, DJ - Don Henderson (a tradition), golf, shopping, volleyball, a craft fair, and the opportunity to learn and share with our colleagues. Rachael Lohman was recognized as the recipient of the 1995 PASFAA Distinguished Service Award for all of her outstanding contributions to the financial aid profession. Unfortunately, Rachael's award was given to her over the telephone as she was unable to be with us in person. Congratulations Rachael - you deserve it!

November is fast becoming known as the month of the Guidance Counselor Workshops. Thirty-eight workshops are being held around the state with PASFAA members volunteering their time and expertise to serve as presenters and site registrars along with PHEAA Regional Directors. Thanks to all who have volunteered.

Marykay McCaughan, chairperson, is busy finalizing plans for the annual Financial Aid Hotline to be held in January. The support of the membership is crucial in this project to "man" the phones during the evening hours. Thanks in advance for those agreeing to give of their time to support this PASFAA activity.

I informed the membership at the conference of my plans for the first ever PASFAA retreat. It was my intention that we reevaluate the association in an effort to determine the future goals and direction of the association. The retreat was held in November and was more enlightening than I ever could have imagined. A more in-depth discussion of the retreat is included in this issue.

I would be remiss if I did not thank the many sponsors and vendors who are an integral part of this association. Their support of our various activities is a vital and continuing part of our history.

As we go about our daily routine, let us all take time to remember those things we are most thankful for as we enter this holiday season. Take the time to enjoy family and friends!

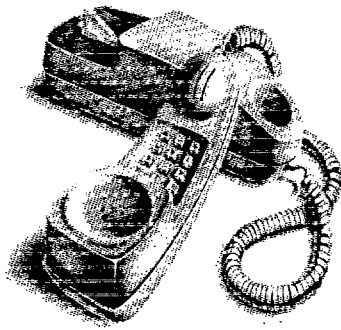
Happy Holidays!!!



## PASFAA EXECUTIVE COUNCIL MEETING SEVEN SPRINGS, PA OCTOBER 25, 1995

*submitted by: Bonnie Lee Behm  
PASFAA Secretary*

- The meeting was called to order at 8:00 AM on October 25, 1995.
- Council approved a motion for a continuing resolution to permit the budget to extend to the December, 1995 meeting when the new budget will be voted on.
- A motion to increase the travel reimbursement to thirty cents per mile was approved.
- Marykay McCoughan will be the 1996 Hotline Chair. MaryKay has been working with Arlene Hassinger from PHEAA on final plans for the January 22-27, 1996 Hotline.
- There were 221 votes cast for the elections for council. The results are as follows: President-Elect - George Walter, Private 4-yr. - Arlina DeNardo, Public 2yr. - Jean Walker, Private 2 -yr- Barbara Schmitt, State Related - Dan Wray, SSHE - Bob Thorn, Proprietary - Rob Reddy, Nursing - Adrienne Miller.
- Don Shade presented a slate of candidates for the Government Relations Committee. Council approved the following members: Don Shade, Chair, Wendy Barron, Joyce Lattig, Michael Lewis, Amy Miranda, Kathy Ruby, Jean Walker, Anne Wise, Dan Wray. Don Shade reported that the first Government Relations committee meeting will be held before Thanksgiving. Results of the meeting will be shared at the December Council meeting.
- Joyce M. Ballaban was approved as Editor of the Newsletter.
- There were 405 members registered for the 1995 conference. Georgia congratulated Michael Bertonaschi and his committee for a great job on the conference.
- The 1996 Conference Committee membership was approved. The members include: Fran McKeown, Chairman, Lisa Cooper, Julie Salem, Suzanne Sparrow, Sally Whiteman, Michael Burke, Mary Kosin. George Walter recommended Julie Salem as the 1997 Conference Chair. The recommendation was approved.
- The 1995 Guidance Counselor workshops will begin in November. Training for the trainers and site registrars took place at the Conference. Results of the workshops will be presented at the December Council meeting.
- Sector Reports
  - Jean Walker - Two year public - A meeting of the sector will be held on November 16 & 17, 1995 in Harrisburg.
- The first PASFAA retreat will be held November 12-14, 1995 at the Hotel Hershey. This retreat will serve as a long-range planning session to lead PASFAA into the future.
- On December 14, 1995, Chris Zuzack, Georgia Prell, Betty Davis, Bill Irwin, Rachel Lohman, George Walter and Mary Miller will be meeting with Gary Smith of PHEAA to discuss various PAATP issues. Council approved a motion for PASFAA to cover the travel expenses for these individuals to attend this meeting.
- The first council meeting of the 1995-96 year will be held at Split Rock Lodge on December 3 & 4, 1995. Split Rock Lodge is the site of the 1996 Conference.



## 1996 Financial Aid Hotline

*submitted by: Marykay McCaughan  
1996 Hotline Coordinator*

"How do I apply for financial aid? Do I have to declare my home in Florida and my yacht in Key Largo? My mother is deceased and my father is remarried . . . I'm dependent on my parents but my dad will retire in 1996 !"

Sound familiar? These and other questions may test your knowledge of financial aid. However, the financial aid gurus that we are, we welcome the challenge that we meet each day in assisting parents and students to fund a college education.

Plans are underway for the 1996 Financial Aid Hotline to be held January 22, 1996 through January 26, 1996 from 5-9 pm. You can put your knowledge to the test and feel a sense of pride when you've helped someone better understand the application process. Consider being a Hotline volunteer and use the "buddy system" to encourage a colleague to do so with you.

Our sites in 1996 will be : PNC's Education Loan Center in Pittsburgh, PHEAA's offices in Harrisburg, and Villanova University in suburban Philadelphia. Janet McLaughlin of Point Park College will coordinate the Pittsburgh site. Carol Bryan of Penn State University will oversee Harrisburg. And with the assistance of Ray Toole of St. Joseph's University, I will organize things at Villanova University.

Soon you will receive a volunteer form. Please complete it as soon as possible so that we can start the scheduling and sign you up for the evening of your choice. Each Site Coordinator will be in touch with you with specific dates and instructions. If you prefer, you can contact me via the PHEAA terminal (CG00159) or call me at (610) 519-7933.

Each year the Hotline is a success due to the support of PASFAA volunteers like yourself. Plan to enjoy an evening with your colleagues and receive a sense of pride in assisting students and their families. Please become an active volunteer of the 1996 Financial Aid Hotline.

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## EDITOR'S LETTER

This year, the PASFAA newsletter hopes to be able to provide a series of 'themes which are of importance to our membership. We need your help to do this. For the Spring 96 issue, we would like you to share your thoughts, ideas, feelings, and experiences regarding

### THE USE OF TECHNOLOGY IN YOUR OFFICE ENVIRONMENT

Have you discovered a new way to disburse information to your students? Are you using a new computer program that has saved countless hours of work? How is your office linked with other offices on campus? What impact has the FAX, E-mail and the Internet played in serving your students and the college?

We believe anything you can share with the PASFAA membership, whether one sentence or one page, will benefit our organization. Please share your story by contacting any member of the PASFAA editorial board (see inside front cover) or by contacting me directly through CG01654 or (610) 921-7515.

# PASFAA RETREAT

*submitted by: Georgia Prell  
President*

PASFAA held its first retreat November 12-14 at Hotel Hershey, PA. Thirty PASFAA members joined together to review PASFAA activities and decide what the future direction of PASFAA should be to best serve all constituents. Participants were selected based on their expertise with all sectors and types of membership having representation. All participants were given a packet that contained such things as the Constitution and Bylaws of the Association, the PAATP Training Agreement, training concerns expressed by PHEAA as well as the number of participants in PAATP training activities over the last several years, hotline statistics along with various other information. The retreat began with a review of the mission of our association with the intent that all of our activities should be tied to our mission and moved to an open discussion of current PASFAA activities.

There were four brainstorming groups, each of which had specific charges. These groups met for most of the day on Monday. The four groups were Finance and Development, chaired by Don Shade; Association Governance, chaired by Bill Irwin; Training, chaired by Mary Miller; and Initiatives, chaired by Chris Zuzack. The purpose of the groups was to review and evaluate current operations and make recommendations as to ways to enhance or develop new procedures and initiatives. The discussions were lively. The participants were so into their discussions that it was difficult to get them to break for lunch. Some groups actually

continued to meet while they ate. The excitement and energy coming from participants led to a lot of new ideas and initiatives.

The whole group was reconvened and each small group did a presentation to explain the changes, enhancements and recommendations from their particular group. Council was asked to pay particular attention at they will need to act on the recommendations.

Council will begin the task of evaluating all of the recommendations, prioritizing the changes we wish to make that will increase the overall effectiveness of our association and setting plans in motion to affect the changes. Some ad-hoc committees may be formed to implement some of the changes. Volunteers from the PASFAA membership will be included in these committees. As decisions are made by Council, I will keep you - the members - informed and aware.

I would like to personally thank everyone who participated in this retreat. I believe the retreat was extremely beneficial to not only everyone who attended but to the entire PASFAA organization. It was a great opportunity to examine the association and plan for our future. The energy and enthusiasm exhibited by the participants was more than I could of ever hoped for. Thanks again!

## RETIREMENT

Jean Fazio, Associate Director of Financial Assistance at Villanova University will be retiring effective December 31, 1995. Jean has worked in the area of financial assistance at Villanova for more than thirty one years. During that time she has always treated students with compassion and did everything possible to help them to secure funding for post-secondary education.

In addition to her work at Villanova, Jean has served as PASFAA Secretary, and has given her time to area high schools and civic organizations. Jean's tireless service to Villanova, PASFAA, and the many families that she has assisted will be sorely missed.

I know that you join with her friends at Villanova in wishing her and her husband Joe much happiness and joy in the years to come.

## 1995 PASFAA DISTINGUISHED SERVICE AWARD

*submitted by: Christine A. Zuzack, IUP &  
Joan Holleran, Kutztown University*

The Distinguished Service Award was created to recognize the contributions of a particular PASFAA member for outstanding service to the financial aid profession. Individuals selected to receive this award have demonstrated a significant commitment over an extended period of time through volunteer activities. It is with great pride that PASFAA selected Rachael Lohman, Director of Financial Aid at Wilkes University, to receive the 1995 PASFAA Distinguished Service Award.

Rachael's professional activities are many and note worthy. Her initial experience with volunteerism with PASFAA was in serving on a conference committee. This first encounter with professional activism was so rewarding that she went on to participate in the High School Guidance Counselor Workshops, PASFAA conference presentations, PAATP support staff training, PAATP business officer workshops, and a number of other training activities.

In fact, training has always been a particular strength of Rachael's which is no surprise considering her background in education. Her first job after graduating from Wilkes College with a B.S. in Business Education was teaching business classes at Wilkes-Barre Business College. She later went on to complete a M. Ed. with a specialization in Business Education from Bloomsburg University of Pennsylvania. Through her training efforts with both the Pennsylvania Aid Administrators Training Program and NASFAA, she has assisted with the professional development of numerous aid administrators.

Since 1981, Rachael has been the Director of Financial Aid at Wilkes and has continued to participate in professional activities. She served as Treasurer of PASFAA and as President of our organization in 1989-90. She was president of EASFAA in 1994-95. Currently, she serves on NASFAA's Board of Directors.

According to Rachael, participation in all of these activities helps to keep her "fresh" and "financial aid alive!" Having a supportive husband and staff have also helped her in all of her professional endeavors. She encourages all novices in the aid profession to get involved on some basis, no matter how small the activity may seem. The Financial Aid Hotline is a good example of a first volunteer step since it's something we all do everyday in our office - nothing threatening or unusual here. Just see where your activities may lead in a few years!

Volunteerism provides one of its greatest benefits in the colleagues that you get to know and trust. Rachael has certainly developed a wide network of contacts through her participation in professional activities. She challenges us all to do the same. PASFAA is honored to have such an outstanding individual as Rachael Lohman as a member and we are glad that we could show our appreciation for her contributions by bestowing our most coveted award on her.

## THANK YOU

Mrs. Christine Zuzack  
Associate Director of Financial Aid  
Indiana University of PA

Dear Chris,

It is very difficult for me to put into words the feelings that I had when I received your call from the PASFAA conference and had been informed of my selection as the recipient of PASFAA's Distinguished Service Award. I was, of course, surprised and honored but I was also filled with a warm and sincere sense of friendship. It is the friendship and camaraderie that I cherish most from my involvement in the professional activities of our Association.

I am very thankful for this award. I am also very thankful for the opportunities I had to serve and for the encouragement of so many of my colleagues throughout the years. My service would not have been possible without the help and understanding of my husband and my staff. It would also not have been successful without the help of so many of my PASFAA colleagues. They were the ones who were ready to serve on committees and do the work that made my experiences so enjoyable and apparently effective.

My sincere thanks to you, PASFAA Council, and the PASFAA membership for this award.

Thank you,

Rachael Lohman

## PUBLIC TWO-YEAR SECTOR REPORT

*Submitted by: Jean Walker  
Butler CCC*

The public two-year sector met at the Best Western Crown Park Hotel in Harrisburg, PA, on Thursday, November 16 and Friday, November 17. On Thursday, the group held a roundtable discussion on a number of issues relevant to our sector including the OVR funding formula, tuition payment plans, and student loan issues. Don Shade, Vice President of PASFAA and the Chairperson of the Government Relations Committee, gave us an update on the Government Relations Committee's activities.

On Friday morning, Rick Irvin, Vice President of the Student Loan Guaranty Program at PHEAA, joined us and updated the group on recent changes in student loan legislation. Rick distributed a draft copy of Loan Division's new Stafford Loan Adjustment Form and asked the group for input and suggestions concerning the form. Rick then answered questions on various subjects including the Keystone Loan Program, PLUS Loan credit checks, and LCHR issues.

Mary Beth Kelly, Vice President of Student Grants at PHEAA, also attended Friday's session. In addition to updating the group with news from her division, Mary Beth led a discussion focusing on possible revisions to PHEAA's academic progress policy. Other issues addressed included distance learning, video courses, the Part-time State Grant Program, and tuition reimbursement verification requirements.

The spring meeting of the public two-year sector will be held in April at the same location.

## NURSING SECTOR REPORT

*submitted by: Adrienne Miller  
Shadyside H.S.N.*

As your new nursing sector representative for PASFAA, I would like to plan a meeting at the beginning of 1996. At this meeting, one of the main issues we will be discussing will be different computer programs available to process aid electronically (starting in 1996-1997). I will be in touch with all the Nursing School Financial Aid officers regarding meeting dates. If you have other issues that you would like to discuss, please do not hesitate to call me at (412) 623-2353.

## SSHE SECTOR REPORT

*submitted by: Bob Thorn  
California U. of PA*

Greetings SSHE PASFAA members!

For those of you who were unable to attend the Fall 95 PASFAA Conference, I was elected to serve a two-year term as your sector representative to the PASFAA Council. Since the Fall conference I have attended two very informative and productive meetings: the "PASFAA Planning Retreat" and the first PASFAA Executive Council Meeting for 95-96. During the next few weeks you should receive from me a "SSHE Sector Newsletter" which will attempt to highlight/summarize important elements of those meetings. In addition, I will be sending to you shortly a "Spring Retreat Survey". The results of this survey will be used to insure continued success with our Spring 96 retreat by defining the purpose of the retreat, site selection, non-FAO guests, retreat agenda, and other important items. OOPS! My laptop is blinking at me (batteries need recharge) so I better hurry up. If I can assist you in anyway, please feel free to contact me by calling (412) 938-4504 (direct number) or by sending me a PHEAA terminal message CG02027. You will be hearing from me soon.

May each of you have a very Merry Christmas and Happy New Year!



## PRIVATE 4-YEAR SECTOR REPORT

*submitted by: Arlina DeNardo  
Lafayette*

As your 4-year private sector representative, I thought it might be helpful to provide an updated list of all the Pennsylvania schools which are requiring the CSS/Financial Aid Profile for the 1996-97 academic year. The list was verified through telephone contacts with the individual schools. Hope it helps!

PA Schools requiring the CSS/Financial Aid Profile:

Bucknell University	Curtis Institute of Music	Dickinson College	Eastern Baptist Theological Seminary
Elizabethtown College	Franklin and Marshall College	Gettysburg College	Haverford College
Lafayette College	Lehigh University	Moravian College	Lutheran Theological Seminary
Muhlenberg College	Susquehanna University	Swarthmore College	University of Pennsylvania
Ursinus College			

As you may know, the CSS/Financial Aid Profile processing has already begun. Deadlines for submittal can vary by schools, so please refer guidance counselors and/or families to the individual schools for more specific information.

Until the next issue, have a wonderful holiday season and may 1996 bring you peace, happiness and good health!

(email: [denardoa@lafayette.edu](mailto:denardoa@lafayette.edu))  
(fax: 610-250-5355)

## STATE-RELATED SECTOR REPORT

*submitted by: Dan Wray  
Penn State*

"Hi! In case you're not aware, I should start by letting you know that my name is Dan Wray and I'm the new State-Related sector representative. I've been in student aid at Penn State for about six years as the FFELP team leader, with responsibility also for the dreaded "overaward" process.

I serve on a variety of PHEAA Loan Division, PHEAA SLSC, Sallie Mae, lender, and school advisory committees, as well as the PASFAA Government Relations Committee, so I hope to be able to share some updates/late-breaking information with you over the coming year. I'll let you know when upcoming meetings are scheduled, and you can let me know if there are any issues you'd like me to bring to the table on your behalf.

Something else I'll be doing this year . . . The percentage of State-Related schools' staffs who are PASFAA members is not quite as high as in some other sectors. I'd like to assess why this is, and what can be done to increase PASFAA membership at our schools.

In the meantime, please feel free to contact me with any questions or concerns. You can reach me at: (814) 863-2869; Fax (814) 863-0322; CG02586 (PHEAA ID); or [dmw3@oas.psu.edu](mailto:dmw3@oas.psu.edu) (Internet)."

## PROPRIETARY SECTOR REPORT

*submitted by: Rob Reddy  
The Boyd School*

I want to take the opportunity to introduce myself to you. My name is Roy Reddy- Director of Financial Aid The Boyd School, and I am your new sector representative to PASFAA council. As I discussed with several of you in Seven Springs, my goals and intentions for the upcoming year are to inform, organize, listen, and involve our sector in the activities of PASFAA. Involvement of our sector in activities of PASFAA rests with each of us. It is extremely important that more and more proprietary FAAs offer to volunteer. It is the only way that we will be able to affect change within PASFAA, and ensure that our needs and concerns are met. If you have any questions, fears, desires to help; call me and I will assist you.

Please note: as opportunities to become involved arise, I will attempt to notify the sector. Look for these notices. The first appears RIGHT HERE!! The Financial Aid Hotline is looking for people to man the phones. I did it last year and can honestly say - it is FUN, it is EASY, it does not take a lot of TIME! Contact Marykay McCaughan, Hotline Coordinator at (610) 519-7934 to volunteer. Lets have our sector have the greatest turnout of participants.

Finally, the success our sector is able to attain this year is up to you. I will do my best to serve all of us. Please be active, Please be informed, Please stay tuned, and Please contact me.

# CAMP PASFAA

Seven Springs Mountain Resort provided the setting for our 27th annual Conference where 408 happy campers recharged in the solitary Autumn surroundings of Western Pennsylvania.

Over 40 sessions were presented by members during the Conference which ran from October 22 thorough the 25th. Sessions were designed for beginners such as Beginner Verification and Pell Grant Processing. Seasoned veterans had the opportunity to discuss with colleagues such topics as Presenting To The Powers That Be and Re-Engineering a Financial Aid Office. The Conference Committee would like to thank all of the members who gave of their time to prepare a session and hope that others will do so in the future.

We were also fortunate to host some excellent outside speakers who presented professional development and interest sessions. Is it any wonder why a session entitled Positive Handling of Stress and Burnout would be so popular with financial aid officers? And, given the huge salaries bestowed upon financial aid officers, it's no wonder that a session such as Developing a Comprehensive Financial Plan would generate a lot of interest.

The conference committee purposely designed the sessions "Just For The Health Of It" after sampling the delicious food of generous portions that would be served throughout our stay. After the Italian Buffet on Sunday and Surf and Turf on Tuesday in between Breakfast and Lunch Buffets and desserts, it was no surprise to see so many people attend "Fitness On A Busy Schedule" and "Convenient Heart - Healthy Meals". As usual, the famous Seven Springs Mountain Style Barbecue was enjoyed on Tuesday evening.

The Piano Jammers began the evenings entertainment on Sunday with their unique brand of dueling piano playing and singing. It was an evening charged with high energy and some members joined the piano players on stage to show off talent of their own.

Monday afternoon turned out to be a beautiful day for people to enjoy the surroundings of Seven Springs. Members relaxed on hayrides or by strolling the grounds while some chose to display their athletic abilities on the sandy volleyball courts or on the golf course. Some could be seen navigating down the mountain on the Alpine Slide.

# '95 REVIEW

*submitted by: Michael J. Bertonaschi  
LaRoche College*

The highlight of the entertainment of Camp PASFAA '95 was the emergence of Mountain John who warmed up the crowd during dinner on Tuesday with a rousing version of our theme song. Later his original brand of singing and storytelling combined with the clear crisp evening held many of us spellbound as we huddled around the campfire. For those who preferred, D.J. Mike Miscoe shared his expertise in line dancing in the warm confines of the ski lodge.

Recognition and achievement has always played an important role in the conference and 1995 was no exception. During the membership recognition dinner on Monday, the members were addressed by Michael Hershock, President/CEO of PHEAA. Mr. Hershock spoke of the continued support of PHEAA towards the students and institutions of our organization. Chris Zuzack then introduced all of the members who have volunteered in some way throughout the year to help make this a great year for the organization.

During lunch on Tuesday, a call was placed to Rachael Lohman who could not be in attendance due to the illness of her mother. Rachael was presented with the Distinguished Service Award in recognition to her outstanding service to PASFAA and the Financial Aid profession. Congratulations Rachael on a very deserving honor!

As with every conference, a debt of gratitude must be extended to our sponsors for providing an unprecedented amount of support in helping to make this conference so enjoyable. Thanks to: Chemical Bank, Citibank, Educaid, Education Finance Center, Inc., First Fidelity Bank, N.A., Fleet Bank, Integra Bank, Mellon Bank, PHEAA Special Services, PNC Bank, N.A., Student Loan Marketing Association, and Student Loan Servicing Center of PHEAA

Finally, thanks to all who attended the conference and participated in PASFAA activities throughout the year. As the gavel was passed from Chris Zuzack to Georgia Prell and as Fran McKeown and her committee begin planning the 1996 Conference, remember to continue to volunteer your time and talents to help in any way that you can.

## PASFAA MEMBERSHIP

PASFAA is a dynamic organization offering a number of services to the membership including quarterly newsletter, an annual conference, training workshops, and professional development opportunities. Please share this information with anyone in your office who is not currently a PASFAA member so that they may join our organization.

There are three membership categories outlined below:

**ACTIVE** membership shall be the voting membership and shall be limited to persons responsible for the administration of student and financial aid and/or having the authority to award aid representing institutions of post secondary education located in the Commonwealth of Pennsylvania. Persons in this category of membership would normally have professional (faculty, management, administrative, etc.) appointments to the staffs of their institutions.

Dues for active members are \$30 annually.

**ASSOCIATE** memberships shall include the representatives of secondary schools, government agencies, foundations, private and community organizations interested in financial aid matters, lending institutions, and representatives of post-secondary educational institutions who do not qualify for Active memberships. Financial Aid Office personnel, lenders and other who do not hold professional appointments in post-secondary institutions would be included in this membership category.

Dues for associate members are \$28 annually.

**STUDENT** memberships shall be for and limited to graduate and undergraduate students in post-secondary education.

Dues for student members are \$18 annually.

Additional questions can be answered by contacting Christine A. Zuzack, Membership Chair, at (412) 357-2218.

## 1995-96 MEMBERSHIP APPLICATION

### PENNSYLVANIA ASSOCIATION OF STUDENT FINANCIAL AID ADMINISTRATORS

Name \_\_\_\_\_

Title \_\_\_\_\_

Institution \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

Telephone ( ) \_\_\_\_\_ FAX ( ) \_\_\_\_\_

PHEAA User ID \_\_\_\_\_

E-Mail \_\_\_\_\_

PA Congressional District \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Check one category:

<input type="checkbox"/> Two Year Public School	<input type="checkbox"/> State Related School
<input type="checkbox"/> Two Year Private School	<input type="checkbox"/> Nursing School/Program
<input type="checkbox"/> State Owned University	<input type="checkbox"/> Government Agency
<input type="checkbox"/> Four Year Private School	<input type="checkbox"/> Lending Institution
<input type="checkbox"/> Proprietary School	<input type="checkbox"/> Other _____

Membership Dues Enclosed

(Make checks payable to PASFAA) \$ \_\_\_\_\_

Return to: Christine A. Zuzack  
Financial Aid Office  
Indiana University of Pennsylvania  
Indiana, PA 15705

PASFAA Treasurer Use:

Amt

Date

Initials

# PAATP

## PENNSYLVANIA AID ADMINISTRATORS TRAINING PROGRAM

A Cooperative Effort of PHEAA and the Pennsylvania Association of Student Financial Aid Administrators

A REMINDER FOR YOU 

*submitted by: Diana L. Miller  
PHEAA/PAATP*

During the month of January you will receive a packet entitled "Invitation to Volunteer" for the Pennsylvania Aid Administrators Training Program (PAATP), sponsored by PASFAA and PHEAA. Enclosed in this packet will be an application to volunteer for 1996-97 PAATP Training Program (as either a committee member or presenter), as well as a nomination form from PASFAA to identify persons to serve on the PAATP Planning and Program Development Committee.

Please take a few minutes to read the materials and consider sharing your time, knowledge and experiences with others in the financial aid community. Thank You.

## GOVERNMENT RELATIONS COMMITTEE UPDATE

*submitted by: Don Shade  
Government Relations*

The PASFAA Government Relations Committee has held its first meeting of the 1995-96 academic year. The committee consists of Don Shade, Chair (PA College of Technology), Wendy Barron (Villanova School of Law), Joyce Lattig (PHEAA), Michael Lewis (Mellon Bank), Amy Miranda (Sallie Mae), Kathy Ruby (Shippensburg University), Jean Walker (Butler County Community College), Anne Wise (Mellon Bank), and Dan Wray (Penn State).

In this first meeting, the committee heard from Kathleen Smith, PHEAA's Federal Relations Director, about the latest discussions and agreements on the federal budget scene. Although short term agreements were reached so the government could resume operation, there are many long term issues involving current year spending, the federal debt ceiling, and the balancing of the federal budget which still must be addressed. This process is far from over. Although student aid programs have fared well so far, there are still many differences between the Congress and the President. It's anyone's guess as to how things will play out from here. The Committee will keep the membership informed as things develop.

The Committee also had a discussion with Rick Irvin, Vice President of PHEAA's Loan Division. This was an effort to follow up on issues which had been raised at last April's Loan Forum or were related to the new Keystone Loan Program. Mr. Irvin addressed a number of issues, and assured the committee that all of our systems -type concerns were being addressed.

Finally, the Committee laid out its agenda for the coming year. Although it seems as though we're just getting used to the changes implemented as a result of Reauthorization 1992, it's already time to begin getting ready for Reauthorization 1997. The committee will take a look at that process, will solicit input from the membership, and will begin to develop recommendations which can be shared with NASFAA, NCHELP, CBA, and other organizations.

We anticipate another active year, and will stay in touch with the membership to solicit input and provide timely information. If you have any questions or comments about the activities of the committee, please feel free to contact any of the committee members.

## EASFAA News

*submitted by: Christine A. Zuzack  
IUP*

The EASFAA Council and committee chairs met in Washington, D.C. on October 5 and 6. A number of issues were discussed as EASFAA prepares for its 30th annual conference this Spring. The spectacular Sagamore Resort on Lake George in Bolton Landing, New York will host the EASFAA Conference on May 5-8, 1996. The theme for the conference is "Everything Old is New Again." Betty Davis from Community College of Allegheny County-South Campus is serving on this year's conference committee. More details on the agenda and activities will be mailed to EASFAA members this spring.

For those of you who are not EASFAA members but would like to join this organization, please contact Nancy Welch at Saint Michael's College in Vermont at (802) 654-3243. Membership dues are \$50 per year. Remember that the regional financial aid associations serve as the state's linkage to NASFAA.

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## CONFERENCE 1996

*submitted by: Fran McKeown  
Conference Chair 1996*

Believe it or not, plans are already underway for the PASFAA Conference 1996 which will be held at Split Rock Resort in the Poconos from October 6-9, 1996. The conference committee's first planning meeting will take place at the conference site from December 3-4, 1995. We are looking for any suggestions regarding sessions, presenters, entertainment, etc. Please feel free to contact anyone on the conference committee with these suggestions. I have listed the members of the conference committee below so that you'll know who to contact. I will be updating the membership about conference plans periodically through the newsletter. Thanks!

### Conference Committee 1996

Fran McKeown, Chairperson 1996, Bucks County Community College;

Julie Salem, Chairperson 1997, University of Pitt, Johnstown

Lisa Cooper, Phila. College of Textiles & Science; Suzanne Sparrow, Ursinus College; Mary Kosin, King's College;

Michael Burke, Germantown Nursing School; Sally Whiteman, PNC Bank

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## VIDEOCONFERENCE TAPES

*submitted by: Bonnie Lee Behm  
Secretary*

The next videoconference is scheduled during your vacation to Hawaii. You have no money left in your travel budget to even visit the college 5 miles away, yet you really want to get caught up the latest on the NSLDS issue . . . No Problem . . . Just pick up the phone and order a tape.

If you are unable to view the U.S. Department of Education videoconferences live, you may borrow a copy of the videotape free of charge. Just Call 1-800-4FEDAID one week following the videoconference broadcast to request a tape.

A copy of the tape (and in some cases supporting materials) will usually arrive within a week, and be delivered right to your office door. This is a great opportunity to catch up on the latest issues at your convenience. It can also serve as an excellent training session for your staff.

Don't pass up this opportunity. It is a great service.

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## Congratulations!

Michael R. Wisniewski has accepted the position of Director of Financial Aid at Chestnut Hill College.

# HOW WILL YOU PAY *for your* education?

How will you pay for college, nursing school, business school, trade or technical school?

## FINANCIAL AID HOTLINE

Call January 22 through January 26, 1996 between

5:00 p.m. and 9:00 p.m. with your questions concerning  
student financial aid.

Western PA

1-800-762-1001

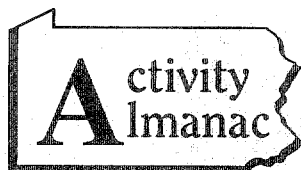
Central PA

1-800-692-7392

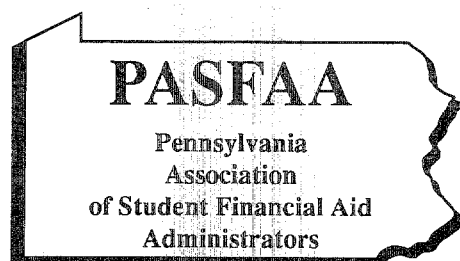
Eastern PA

1-800-338-7927

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January 22-26, 1996	PASFAA 96 Hotline, 3 sites: Philadelphia, Harrisburg, Pittsburgh
January 21-24, 1996	Coalition of Higher Education Assistance Organizations: Pentagon City, VA
February 14-16, 1996	College Board - 96 Middle States Regional Meeting: Baltimore, MD
April , 1996	2-year Public Sector Meeting: Harrisburg, PA
May 5-8, 1996	EASFAA 96 Conference: Bolton Landing, NY
July 14-17, 1996	NASFAA 96 Conference: Denver, Co
October 6-9, 1996	PASFAA 96 Conference: Poconos, PA
July 13-16, 1997	NASFAA 97 Conference: Philadelphia, PA



**Albright College**

**HAPPY HOLIDAYS TO:**

**Financial Aid Office  
Reading, PA 19612**