PASFAA NOMINATIONS

submitted by Sheila Angst, Chair, Membership and Elections

While the October 1989 Conference and Election seem far away in early May, it is not too early to begin thinking and planning. At that time, PASFAA will elect a president-elect and all sector representatives.

Solicitations for nominations for these offices will be sent to all active members in early June. This earlier-than-usual mailing will allow more time for members to consider serving the association through these elected offices and letting their colleagues know they are willing to have their names placed in nomination.

The president-elect is elected every year, moving in subsequent years into the position of president and then past-president, for a three-year commitment to the association. As indicated in the PASFAA Constitution, the president-elect serves as chair of the standing committee for Professional Standards and nominates an active member to serve as annual conference chairperson for the subsequent year. As president, he or she presides at all meetings of the executive council and of the association, and is the PASFAA representative to EASFAA.

Councilpersons-at-large, nominated and elected by the members of the individual sectors, serve on the executive council and as members of the standing committee for Professional Standards. These two-year offices allow the sector representatives to present views from their sectors and to report back to those members of the discussions and decisions of council.

New Procedures: Council has asked that each nominee for office provide information and a photograph for inclusion in the PASFAA newsletter which announces the slate of candidates. Once nominees for each office have been determined, each will be provided with the form for information and deadline for submitting the information.

Active members should remember that election of officers takes place at the annual conference in October; however, the procedure for absentee balloting also exists for those active members who know they will be unable to attend the conference and who wish to have the opportunity to vote. Absentee ballot request information will be included in the Conference packet of information and registration form.

(See NOMINATIONS, Page 3)

FEATURES
Legislative Network .......... 5 Sector News ................. 11
Positions Open .............. 7 PASFAA & PHEAA .......... 13
VICE PRESIDENT
William R. Burke
University of Scranton
(717) 961-7700

OFFICERS

TREASURER
Helen Nunn
Susquehanna University
(717) 372-4450

SECRETARY/NEWSLETTER
John McKeown
Kutztown University
(215) 683-4032

PRESIDENT
Milosh Mamula
Allegheny College
(814) 332-4354

PRESIDENT ELECT
Rachael Lohman
Wilkes College
(717) 824-4651

PAST PRESIDENT
Sheila Angst
Albright College
(215) 921-2381

PRIVATE FOUR-YEAR
John Pergolin
Saint Joseph's University
(215) 660-1341

PRIVATE TWO-YEAR
Rose Mary Stelma
Harcum Junior College
(215) 525-4100

PUBLIC TWO-YEAR
Betty Davis
Community College of Allegheny County—
South Campus
(412) 469-6241

STATE-RELATED
Ralph Hosterman, Jr.
Pennsylvania University
(814) 865-6301

PUBLIC TWO-YEAR
SSHE
Betty Davis
Community College of Allegheny County—
South Campus
(412) 469-6241
Kenneth Grugel
Clarion University
(814) 226-2315

PRIVATE TWO-YEAR
Proprietary
Fredrick Wilson
Gordon Phillips Beauty School
(215) 352-1776

PRIVATE FOUR-YEAR
Nursing
Brenda A. DeVaughn
Lankenau Hospital School of Nursing
(215) 645-3275

PUBLIC TWO-YEAR

MOULDS FOR CHANGING POSITION?

PASFAA membership belongs to the individual and not
your institution. Please be sure to provide PASFAA with
changes of address or changes in title. Membership
directories for 1988-89 are financially supported by
PNC. You should review your entry and submit any
necessary changes to Georgia Prall, Financial Aid
Office, East Stroudsburg University, East Stroudsburg,
PA 18301 where the membership list is maintained.
New member applications are available from Sheila
Angst, Albright College, P.O. Box 15234, Reading,
PA 19612.

1988-89 PASFAA COMMITTEES

Committee
Government Relations
Membership and Elections
Professional Standards and
Training
Public and Professional
Information
1989 Conference

Chairperson
William Burke
Sheila Angst
Rachael Lohman
John McKeown
Chris Zuzack
EXECUTIVE COUNCIL NOTES

The PASFAA Executive Council met on April 3, 1989 in Harrisburg, PA.

- 1990 Conference will be October 7-10, 1990 at the Pocono Manor, Pocono Manor, PA.
- Discussion of the PASFAA Constitution & By-Laws and Goal Setting.
- New Nursing Sector Representative joined Council—Brenda DeVaughn.

ONWARD AND UPWARD

George Walter will become Director of Financial Aid at Villanova University effective May 15, 1989. George held a similar position at LaSalle University.

Artina B. DeNardo has been appointed Assistant Director of Financial Aid at Lafayette College.

Rachal Sutton has been appointed as Financial Aid Assistant at Kutztown University.

PASFAA MEMBERSHIP CONTINUES TO GROW

submitted by Sheila Angst, Chair, Membership and Elections

The number of persons joining PASFAA continues to grow and has reached an all-time high in our 21st year.

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
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<td>Student</td>
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<tr>
<td>Life</td>
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<td>2-yr public</td>
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<td>2-yr private</td>
<td>23</td>
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<td>government</td>
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<tr>
<td>agency</td>
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<tr>
<td>vendor/sponsor</td>
<td>64</td>
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<td>lender/sponsor</td>
<td>11</td>
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<tr>
<td>miscellaneous</td>
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</table>

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Membership forms for those who still wish to join for 1988–89 are available from Sheila Angst, Albright College. Remember that your membership is an individual one and stays with you if you change institutions. Changes in address, title, etc., should be sent to Georgia Prull, East Stroudsburg, where the membership list is maintained. Changes and additions to the 1988–89 membership directory appear in PASFAA newsletters to help you keep your directory up-to-date.

PASFAA Council determined at its February 13, 1989 meeting that membership dues for 1989–90 would remain at the same level as in 1988–89:

<table>
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<th>Category</th>
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<tr>
<td>Regular</td>
<td>$27</td>
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<tr>
<td>Associate</td>
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<tr>
<td>Student</td>
<td>$15</td>
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</table>

Memberships and renewals for 1989–90 will be solicited, as usual, with the mailing for the October 1989 Conference. For those unable to attend the Conference, it is recommended that you renew your membership at the time of that mailing to avoid missing any PASFAA newsletters and to be certain your entry appears in the annual membership directory.

QUOTABLE QUOTES

(Reprinted from NEWS & VIEWS, DE-DC-MD ASFAA, INC. January, 1989)

Here are a few more of those unforgettable student quotes on general financial aid issues and problems:

- “I misplaced some funds and I plan to pursue some more courses and buy a small purse and not carry all of my funds around with me to take better care of myself.”

- “Regardless of what the government says—by law she is an adult and by my law—she will be an independent student.”

- “In the summer of 1986 I was having car troubles and I had to drop all of my classes, but now I have a 1976 Omega that is in excellent condition.”

- “I hope this satisfies everyone’s thirst for correct information. In the meantime, I continue to play the PA Lottery—I assure you, if I win I will gladly pay my daughter’s tuition and then—run away!”

- “To whom it may concern, I am not a misplaced homemaker. Please put this letter in my folder.”

NOMINATIONS
(Continued from Page 1)

Nomination and Election Timetable—1989:

June  Solicitation of active members for nominees for president-elect and all sector representatives

July  Confirmation of slate of candidates

Candidates provide resume and photo to chair of membership and elections committee for inclusion in newsletter

Conference mailing including registration form, membership renewal and absentee ballot request form

August Announcement in PASFAA newsletter of slate of candidates

October Election at annual conference
PAATP TRAINING PROGRAMS

submitted by PHEAA/PAATP Staff

1989 FINANCIAL AID INSTITUTE FOR FINANCIAL AID ADMINISTRATORS

The 1989 PAATP Summer Institute for Financial Aid Administrators has been scheduled for June 18–23 on the campus of Dickinson College. These sessions are designed for Financial Aid Administrators with 2 years or less experience. The Institute provides an in-depth study of student financial aid theory, policy and State and Federal regulations. A faculty of highly experienced financial aid administrators and senior PHEAA staff members will conduct lectures and group discussions using the hands-on case-study method. A brochure and pre-registration materials will be mailed.

1989 FINANCIAL AID INSTITUTE FOR STUDENT LOAN OFFICERS

The 1989 PAATP Summer Institute for Student Loan Officers has been scheduled on the Dickinson College campus June 18–21. These sessions are designed for those individuals responsible for the day-to-day operations and processing of the Staffords, PLUS, and SLS Loan Programs. The Institute will provide extensive training for new lending institution staff with two years or less experience. A hands-on case-study method will be employed to explore the various aspects of student loan programs. A brochure and pre-registration materials will be mailed.

NEW RECORD FOR FINANCIAL AID FILER

submitted by Lehigh University, Financial Aid Office

("Bragging or Complaining?")

This date, we reviewed a Financial Aid Form with the highest income yet reported to us.

<table>
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<th>Wages</th>
<th>$547,995</th>
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<td>Dividends</td>
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<tr>
<td>Other taxable</td>
<td>79,327</td>
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<tr>
<td>Adjustments</td>
<td>40,000-</td>
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<tr>
<td>AGI:</td>
<td>$632,322</td>
</tr>
<tr>
<td>Net Worth:</td>
<td>$954,500</td>
</tr>
<tr>
<td>PC per child</td>
<td>$130,336 (two in college)</td>
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Resolved: No Need, but make an immediate member of the President’s Round Table. And suggest to father that he can send his daughter plus six friends for the calculated PC.

PHEAA: NEWS

Workshops On Certification Procedures . . .

During the first two weeks of June, PHEAA will conduct three regional workshops for new financial aid personnel dealing with the State Grant Certification Procedures, which must be used by schools in processing disbursement rosters. Topics that will be covered in detail include certification of eligibility, handling of funds, roster comments, and related matters. While intended for those with less than two years experience, the workshops will also serve as a "refresher" for experienced personnel who wish to attend. The workshops will begin with registration at 8:30 a.m. and conclude by 1:00 p.m. Dates and locations are listed below.

<table>
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<th>Area</th>
<th>Location</th>
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<td>Central</td>
<td>Lebanon Valley College</td>
<td>Wed., June 7, 1989</td>
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<tr>
<td></td>
<td>Annville, PA</td>
<td></td>
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<tr>
<td>Western</td>
<td>Allegheny Co. C.C. (Boyce)</td>
<td>Tue., June 13, 1989</td>
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<tr>
<td></td>
<td>Monroeville, PA</td>
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<tr>
<td>Eastern</td>
<td>Immaculata College</td>
<td>Thu., June 15, 1989</td>
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Educational Cost Forms . . .

Second and final requests for 1989–90 educational costs were mailed in mid-March to postsecondary institutions which did not respond to the Agency’s initial request in January. It should be remembered that PHEAA cannot guarantee the use of cost increases received after April 14, 1989. Questions concerning completion of these forms should be referred to Betty Wagner or Kathy Myers in the Grant Division.

1989 Summer State Grant Program . . .

In mid-March, 1989, Summer term materials were mailed to Pennsylvania colleges and those out-of-state colleges which had Summer term applicants during either of the past two years. Pennsylvania colleges which had a significant number of Summer term applicants for the past two Summer terms were forwarded an initial supply of Summer Payment Forms. Additional applications can be requested from your PHEAA Regional Director. Students at business, trade, and technical schools are considered for Summer term aid based upon identification of the student on the 1989 Summer Term Enrollment Verification Listing, which will be mailed during May, June, or July, depending upon the Summer term start date of the school.

“America shortchanges half of its youth—the half that doesn’t go to college.”

Harold Howe II
former U.S. Commissioner of Education
NEW COLLEGE PROGRAM

submitted by Flo DeLorme,
Kutztown University

Here's help for families who have already applied for all the state and federally sponsored college loan programs, but still need more money.

FamilyEd Financing, funded by Sallie Mae, lets you borrow up to $10,000 a year per student. You then repay at a variable rate of interest—tied to 91-day T-bills—over the next ten years. You can even defer principal payments up to four years while students are in school. The rate as of 3/27/89 was 12.39% with a 2% origination fee. Students must be enrolled on at least a half-time basis. Parents must have earned at least $22,500 in each of the last two years with the same employer.

THE ROCKY MOUNTAIN SUMMER INSTITUTE FOR FINANCIAL AID TRAINING

Begin making plans now to attend the 8th Annual Training Workshop

WHEN: June 11th through 16th
WHERE: The University of Colorado Boulder, CO
FOR: Financial Aid Professionals, Admissions Professionals, and Lenders and Guarantee Agencies participating in educational loan programs

FOR MORE INFORMATION:

Kathy McConnell
Creighton University
24th and California
Omaha, NE 68178-0062
(402) 280-2731

Rita Bayless
Student Aid Specialists, Inc.
P.O. Box 819
Dodge City, KS 67801-0819
(316) 227-6171

1988-1989 PASFAA LEGISLATIVE NETWORK

submitted by Georgia K. Prell, East Stroudsburg University

The PASFAA Legislative Network has been updated. The Congressmen and Institutions are listed by Congressional District. If your Institution is not listed, or is listed in the wrong district, please contact me at (717) 424-3340 or terminal ID # TMNJ.

<table>
<thead>
<tr>
<th>REPRESENTATIVE</th>
<th>DISTRICT</th>
<th>LIAISON</th>
<th>INSTITUTION</th>
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<td>1</td>
<td>Nicholas Flocco</td>
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<td>William H. Gray, III (D)</td>
<td>2</td>
<td>John Pergolin</td>
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<td>Joseph P. Kolter (D)</td>
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<td>Alisa DeStefano</td>
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<td>Richard A. Schultz (R)</td>
<td>5</td>
<td>Eva Hess</td>
<td>Ursinus College</td>
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<tr>
<td>Gus Yatron (D)</td>
<td>6</td>
<td>Bob Schuman</td>
<td>Penn State (Reading)</td>
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<tr>
<td>Curt Weldon (D)</td>
<td>7</td>
<td>David Hoy</td>
<td>Haverford College</td>
<td>—</td>
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<td>Peter H. Kostmayer (D)</td>
<td>8</td>
<td>Kathy Vanderau</td>
<td>Bucks County Community College</td>
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<td>Bud Shuster (R)</td>
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<td>Thomas Moriarty</td>
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<td>Joseph M. McDade (R)</td>
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<td>Georgia Prell</td>
<td>East Stroudsburg University</td>
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<td>Paul E. Kanjorski (D)</td>
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<td>Rachael Lohman</td>
<td>Wilkes College</td>
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<td>John P. Murtha (D)</td>
<td>12</td>
<td>Michael Price</td>
<td>St. Francis College</td>
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<td>Lawrence Coughlin (R)</td>
<td>13</td>
<td>Rosemary Stelma</td>
<td>Harcum Junior College</td>
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<td>14</td>
<td>Paul Zimmerman</td>
<td>Carnegie Mellon</td>
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<td>Donald L. Ritter (R)</td>
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<td>Lucille Bavaria</td>
<td>Lehigh University</td>
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<td>Robert S. Walker (R)</td>
<td>16</td>
<td>Gene Wise</td>
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<td>George W. Gekas (R)</td>
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<td>Helen Nunn</td>
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<td>Julia Young</td>
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<td>William Irwin</td>
<td>Lock Haven University</td>
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</table>
CONGRESSMEN AND INSTITUTIONS BY DISTRICT

1st Rep. Thomas M. Foglietta (D)
231 C.H.O.B. **
(202) 225-4731

Community College of Philadelphia
Drexel University
Episcopal Hospital School of Nursing
Lyons Technical Institute
McCarrie School of Health Science
Methodist Hospital School of Nursing
Philadelphia College of Pharmacy and Science
St. Agnes Medical Center
Temple University
Thomas Jefferson University
University of Pennsylvania

2nd Rep. William H. Gray, III (D)
204 C.H.O.B. **
(202) 225-4001

Art Institute of Philadelphia
Berean Institute
Germantown Hospital School of Nursing
LaSalle University
Medical College of Pennsylvania
Moore College of Art
Peirce Junior College
Pennsylvania Academy of Fine Arts
Pennsylvania College of Optometry
Philadelphia College of Osteopathic Medicine
Philadelphia College of Textiles and Science
Presbyterian University of Pennsylvania Medical Center
PTC Career Institute
School of Veterinary Medicine/Univ. of Pennsylvania
St. Joseph's University
The Career Institute
The Curtis Institute of Music

3rd Rep. Robert A. Borski (D)
314 C.H.O.B. **
(202) 225-8251

Frankford Hospital School of Nursing
Holy Family College

212 C.H.O.B. **
(202) 225-2565

Butler County Community College
Community College of Beaver County
Geneva College
Indiana University of Pennsylvania
Jameson Memorial Hospital School of Nursing
National Education Center—Vale Technical Center
New Castle School of Beauty Culture
New Castle School of Trades
Slippery Rock University

5th Rep. Richard T. Schulze (R)
2369 R.H.O.B. **
(202) 225-5761

Automotive Training Center
Chester County Hospital School of Nursing
Cheyney University of Pennsylvania
Immaculata College
Ursinus College
Valley Forge Christian College
West Chester University of Pennsylvania
Widener University

6th Rep. Gus Yatron (D)
2267 R.H.O.B. **
(202) 225-5546

Albright College
Alvernia College
Empire Beauty School, Inc.
Kutztown University of Pennsylvania
McCann School of Business
Schuylkill County A.V.T.S.

7th Rep. Curt Weldon (R)
1233 L.H.O.B. **
(202) 225-2011

Cabrini College
Eastern College
Gordon Phillips Beauty School
Haverford College
Neumann College
Swarthmore College
Villanova University

8th Rep. Peter H. Kostmayer (D)
123 C.H.O.B. **
(202) 225-4276

Bucks County Community College
C.H.I. Institute
Delaware Valley College
Pennsylvania College of Straight Chiropractic
Philadelphia College of Bible

9th Rep. Bub Shuster (R)
2258 R.H.O.B. **
(202) 225-2431

Juniata College
Shippensburg University of Pennsylvania
Wilson College

(See DISTRICTS, Page 9)
POSITION OPENINGS

Cotey College is seeking applications for the position of Coordinator of Financial Aid. This position is responsible for all aspects of the College’s Financial Aid program including administration of campus scholarships and federal grants, student employment, and student loans. A bachelor’s degree, three years of financial aid experience, and good written and verbal communication skills required. Salary and benefits are competitive. Send resume and three references to Ms. Mary Haggans, Business Manager, Cotey College, 1000 West Austin, Nevada, MO 64772. (Located 100 miles north of Kansas City, near the Ozarks.)

University of South Tampa seeks Students Affairs Coordinator (working title: Scholarship Manager) to administer allocation and use of academic scholarships university-wide. To include developing policies and procedures for recipient selection and disbursing/monitoring use of funds. Minimum qualifications include MA or BA and two years of directly related experience. Experience in admissions or financial aid and/or history of increasingly responsible positions in large, complex organization as well as demonstrated budget planning and management skills are preferred. Position’s salary range from $24,100–$43,400: starting salary in low $30’s. Send cover letter, resume, salary history, names and addresses of three professional references to: Chairman, Scholarship Manager Selection Committee, SVC 126, USF, Tampa, Florida 33620-6900.

Waynesburg College has an opening for a Director of Financial Aid. Interested persons should send resume, cover letter, and three references to: Personnel Office, Waynesburg College, Waynesburg, PA 15370.

Chatham College has an opening for a Director of Financial Aid. The position will report to the Dean of Admissions and Enrollment Management. Candidates should have experience in supervising and managing all financial aid functions plus have strong communications skills and a bachelor’s degree. Interested persons may write, Personnel Systems Associates, McKnight East, 600 McKnight Park Drive, Suite 606-B, Pittsburgh, PA 15237 or call collect at (412) 366-6067.

Director of Financial Aid position open at Allentown College, Center Valley, PA. The responsibilities include management of the student aid programs, counselling of students, parents, and supports the undergraduate recruitment effort. The Director reports and serves as liaison to government, internal departments, and agencies. The Director serves on the Financial Aid Committee and is responsible for conducting research and policy analysis for the building of the Financial Aid budget. The position requires three years minimum of Financial Aid experience, excellent communication skills, and familiarity with Financial Aid computer support systems is desirable. The B.A. degree is required and preference will be given to applicants with the M.A. or M.B.A. and/or experience beyond the minimum. Send letter of application, resume, and three letters of reference to: Allentown College, Financial Aid Search Committee, c/o Admissions, Center Valley, PA 18034.

ANTI-INTERUPTION STRATEGIES

Submitted by Cheryl Gallagher, Pennsylvania State University

(Reprinted from The Organized Executive, copyright © 1983 by Stephanie Winston. Reprinted with permission of the publisher, W.W. Norton & Company.)

Here are reliable techniques that will give you more time to do the things on your to-do list—without being rude or shutting yourself off to others’ needs:

- Designate specific parcels of time as interruption-free periods; and barring real emergencies, ask your staff not to disturb you.

- Ask your secretary to intercept your calls during that period. Provide a list of callers to whom you will always speak and those whose calls you will take only at specified times or under certain circumstances. If you don’t have a secretary, arrange an exchange with a colleague, taking each other’s calls during interruption-free periods.

- To reduce “drop-ins,” angle your secretary’s desk so she or he can effectively intercept all visitors. If you don’t have a secretary, or if your secretary’s desk isn’t near yours, keep your door closed during private work sessions. Even more effective: Post a sign saying, “Working privately between 9:00 and 10:30. Please come by later.”

- Try taking your work elsewhere. Work at home one or two mornings a week; decamp to a library or an empty conference room.

- If you can’t avoid an interruption entirely, tactfully set limits on it. When someone pokes their head in the door saying, “Got a minute?” you might respond with “Could it wait until this afternoon? I’m really swamped right now.” If you do decide to invite the visitor in, add that you “have only five minutes because...”

- When colleagues ask to confer with you, try to meet in their offices rather than yours. It’s much easier to excuse yourself than to ease someone out.

EMPLOYMENT

I’m seeking employment, but I’m not necessarily looking for work.

Submitted by Vali Heist, Alvernia College
ADDITIONS AND CHANGES TO THE 1988-89 PASFAA MEMBERSHIP DIRECTORY

(Please add this to your directory supplements.)

NEW MEMBERS

Matthew J. Dobroskey
Financial Aid Administrator
Reading Hospital School of Nursing
Reading, PA 19603
(215) 378-6958

Robert Byars
Counselor, Office of Student Financial Aid
Lincoln University
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Coordinator, Practical Nursing Program
Western Area Vocational-Technical School
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Canonsburg, PA 15317
(412) 746-2890

Darwin W. Peiffer
Financial Aid Director
Consolidated School of Business
707 Louks Road
York, PA 17404
(717) 846-4076

ADDRESS CHANGES

Penn State University (Main Campus)
314 Shields Building
University Park, PA 16802

Joann M. Bonfatto
Financial Aid Administrator
South Hills Business School
480 Waupelani Drive
State College, PA 16801

Cheryl R. Breon
Administrative Assistant
South Hills Business School
480 Waupelani Drive
State College, PA 16801

TITLE CHANGES

Richard McCracken
Associate Director
Temple University

William M. Barber
Assistant Director of Financial Aid
Lincoln University

POSITION AND SCHOOL CHANGE

Georgia M. Daniel
Director of Financial Aid
Lincoln University
Lincoln, PA 19352

"See how much better things are without the heavy hand of government?"
DISTRICTS (Continued from Page 6)

10th  Rep. Joseph M. McDade  (R)
      2370 R.H.O.B.  **
      (202) 225-3731

      Baptist Bible College of Pennsylvania
      Community Medical Center School of Nursing
      East Stroudsburg University of Pennsylvania
      Johnson Technical Institute
      Keystone Junior College
      Lackawanna Junior College
      Mansfield University of Pennsylvania
      Marywood College
      Northeast Institute of Education
      Robert Packer Hospital School of Nursing
      University of Scranton

11th  Rep. Paul E. Kanjorski  (D)
      1518 L.H.O.B.  **
      (202) 225-6511

      Bloomsburg University of Pennsylvania
      College Misericordia
      Geisinger School of Nursing
      King's College
      Luzerne County Community College
      Wilkes College

12th  Rep. John P. Murtha  (D)
      2423 R.H.O.B.  **
      (202) 225-2065

      Conemaugh Valley Memorial Hospital
      Mount Aloysius Junior College
      Saint Francis College
      Saint Vincent College and Seminary
      Seton Hill College
      Triangle Tec—Greensburg
      University of Pittsburgh—Johnstown
      Westmoreland County Community College

13th  Rep. Lawrence Coughlin  (R)
      2467 R.H.O.B.  **
      (202) 225-6111

      Abington Memorial Hospital School of Nursing
      Antonelli Institute of Art and Photography
      Beaver College
      Bryn Mawr College
      Bryn Mawr Hospital School of Nursing
      Cambria-Rowe Business College
      Chestnut Hill College
      Computer Learning Center
      Gwynedd-Mercy College
      Harcum Junior College
      Manor Junior College
      Montgomery County Community College
      Rosemont College
      Roxborough Memorial Hospital
      Spring Garden College

14th  Rep. William J. Coyne  (D)
      424 C.H.O.B.  **
      (202) 225-2301

      Allegheny Community College
      Carnegie-Mellon University
      Clarissa School of Fashion Design
      Duff's Business Institute
      Duquesne University
      Electronics Institute
      ICM School of Business
      Penn Technical Institute
      Pittsburgh Beauty Academy
      Pittsburgh Technical Institute
      Point Park College
      Sawyer School
      School of Computer Technology
      St. Francis General Hospital School of Nursing
      Technician Training School
      Triangle Technology
      University of Pittsburgh
      University of Pittsburgh—School of Medicine
      West Penn Hospital School of Nursing

15th  Rep. Donald L. Ritter  (R)
      2447 R.H.O.B.  **
      (202) 225-6411

      Allentown College
      Allentown School of Cosmetology
      Cedar Crest College
      Churchman Business School
      Lafayette College
      Lehigh County Community College
      Lehigh University
      Lincoln Technical Institute
      Moravian University
      Muhlenberg University
      Northampton County Community College
      Pinebrook Junior College
      St. Luke's Hospital School of Nursing
      United Wesleyan College

16th  Rep. Robert S. Walker  (R)
      2445 R.H.O.B.  **
      (202) 225-2411

      Brandywine Hospital School of Nursing
      Elizabethtown College
      Franklin and Marshall College
      Lancaster Bible College
      Lancaster General Hospital
      Lancaster Theological Seminary
      Lebanon Valley College
      Lincoln University
      Millersville University of Pennsylvania
      St. Joseph School of Nursing
      Thaddeus Stevens State School of Technology

(Continued Next Page)
17th  Rep. George W. Gekas (R)
      1519 L.H.O.B.  **
      (202) 225-4315

      Bucknell University
      Harrisburg Area Community College
      Lycoming College
      Susquehanna University
      Williamsport Area Community College
      Williamsport Hospital School of Nursing
      Williamsport School of Commerce

18th  Rep. Doug Walgren (D)
      2241 R.H.O.B.  **
      (202) 225-2135

      La Roche College
      Robert Morris College
      Sewickley Valley Hospital School of Nursing

19th  Rep. William F. Goodling (R)
      2263 R.H.O.B.  **
      (202) 225-5836

      Central Pennsylvania Business School
      Dickinson College
      Dickinson School of Law
      Gettysburg College
      Messiah College
      York College of Pennsylvania
      York Technical Institute

20th  Rep. Joseph M. Gaydos (D)
      2186 R.H.O.B.  **
      (202) 225-4631

      Citizens General Hospital School of Nursing
      Douglas School of Business

21st  Rep. Thomas J. Ridge (R)
      1714 L.H.O.B.  **
      (202) 225-5066

      Allegheny College
      Edinboro University of Pennsylvania
      Erie Business School
      Erie Institute of Technology
      Gannon University
      Mercyhurst College
      Saint Vincent Health Center School of Nursing
      Shenango Valley School of Business
      Thiel College
      University of Pittsburgh—Titusville
      Villa Maria College

22nd  Rep. Austin J. Murphy (D)
      2210 R.H.O.B.  **
      (202) 225-4665

      California University of Pennsylvania
      Uniontown Hospital School of Nursing
      Washington Hospital School of Nursing
      Washington Jefferson College
      Waynesburg College

23rd  Rep. William F. Clinger, Jr. (R)
      1122 L.H.O.B.  **
      (202) 225-5121

      Centre Business School, Inc.
      Clarion University of Pennsylvania
      DuBois Business College
      Lock Haven University of Pennsylvania
      Penn State University
      South Hills Business School

      ** U.S. House of Representatives
      Washington, D.C. 20515

GOVERNMENT RELATIONS COMMITTEE

Bill Burke, Chair
Kevin Altmari
Richard Esposito
William Irwin
Richard McCracken
Chuck Olinger
Georgia Prell
Don Shade

University of Scranton
University of Pittsburgh
Pittsburgh Beauty Academy
Lock Haven University
Temple University
Fidelity Bank
East Stroudsburg University
Williamsport Area Comm. College
PRIVATE FOUR-YEAR COLLEGES

submitted by John Pergolin,
Private Four-Year Representative

On Thursday, March 2nd, our sector meeting was held at Elizabethtown College. The attendance was excellent and the topics covered in each session were most informative and beneficial.

The day began with Sherry Frundel, Administrative Assistant, explaining the PHEAA work-study and matching funds programs. Questions were asked and problems discussed. Sherry stressed that the agency would appreciate our suggestions and participation. Jay Evans, PHEAA’s Deputy for Loans, gave a federal update which was most informative. He alerted us to future issues that we should anticipate and be prepared to address. He discussed the current loan programs and gave us insight for the coming year.

This segment of the program was followed by Gary Smith, PHEAA’s Deputy for Grants, who reviewed the current status of the grant program and gave an outlook for the future. Gary addressed our concerns and referenced my article that was in the December issue of our newsletter. He answered questions and gave reasons why certain procedures were followed. Recently all institutions in our sector received a letter from Gary concerning one of the issues covered during his presentation.

The afternoon portion of the meeting began with Vince Raccula, Coordinator of School Services. He gave a most helpful update of his area and announced the new automatic Pell processing program. Bill Burke, Vice President of PASFAA, gave a review of the activities and subjects covered by our association’s government relations committee. He urged the group to be aware of proposed legislation and to respond to the Department of Education. The final session of the day was a general session which I conducted. Topics that were covered during the day were reviewed and new issues were discussed. I am most grateful to the members of my staff who assisted in the planning and success of this meeting. Special thanks to Gordon Bateman, Director of Financial Aid at Elizabethtown, who made his facilities available and arranged the luncheon that was enjoyed by all. Finally, to all those who attended and to the PHEAA representatives who participated, I am most appreciative.

submitted by
Vali Heist,
Alvernia College

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R.A.I.D. VISITS SUSQUEHANNA UNIVERSITY

submitted by Gordon Bateman, Elizabethtown College

On Thursday, April 6th, R.A.I.D. (Central Penna. financial aid officers meeting) traveled to Susquehanna University for the purpose of discussing current financial aid issues, enjoying a personal sharing time, and having the opportunity to visit another college campus.

Helen Nunn was our hostess and provided the group with fine facilities and a great lunch. R.A.I.D. is a "special" group because of its diversity of representation and informality.

Topics discussed included less than half-time Pell Grants, Drug-Free Workplace, Immigration, primary and secondary confirmations, taxable income for foreign students, electronic Pell, PHEAA CWS programs, 401K and 403b non-taxable income reporting, consortium agreements, and satisfactory academic progress.

Eighteen financial aid officers were in attendance representing twelve schools including nursing schools, state colleges, and private institutions. R.A.I.D. will meet again on June 6th at Wilson College.

COLLEGE BOARD NEWS

submitted by Edward K. McCormick, Associate Director Finc. cial Aid Services, The College Board in, Philadelphia, PA

Major Change in CM for 1989-90

The major changes in the Congressional Methodology for 1989-90 include:

- Allowances and tables have been updated for inflation as specified in the Adjusting the various CM allowances Higher Education Amendment of 1986, and schedules for inflation is done annually to ensure that they reflect current economic conditions.

- Personal exemptions for federal taxes have increased from $1,900 in 1988-89 to $1,950 in 1989-90.


NASFAA Conference

A CALL FOR FINANCIAL AID VIDEOS AND FORMS FAIR MATERIALS

During the 1989 NASFAA Conference a video room will be available for the membership to view financial aid videos that are on the market.

Additionally, there will be a Forms Fair to display institutional publications, consumer information, applications and other relevant documents. We would appreciate your contributions to these two displays.

Your cooperation is essential to the success of these efforts. So, get involved and share your ideas.

Please complete and return the form below as soon as possible:

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<tr>
<th>Name of Video</th>
<th>Subject</th>
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NOTE: If you have copies of videos we can borrow during the NASFAA Conference in July, please note.

Please mail your items now but no later than June 30 to:

Wendy Johnson
Saddleback College
Assistant Dean/Financial Aid
28000 Marguerite Parkway
Mission Viejo, CA 92692

THANK YOU!!!

- The social security (FICA) maximum for 1989-90 has been increased from $3,132 in 1988-89 to $3,380 (7.51 percent of the first $45,000 of earnings).

- The maximum allowance for unreimbursed elementary and secondary school tuition has been increased from $3,450 to $3,750 per child.

- The maximum employment allowance has increased from $2,100 in 1988-89 to $2,130 in 1989-90.
PASFAA MEMBERS SERVE PHEAA

Our organization is proud of the many members who serve with
PHEAA Staff on various committees of the Pennsylvania Higher
Education Assistance Agency.

PASFAA Member Who Serves On The
Lender Advisory Committee
William Burke University of Scranton

PASFAA Members Who Serve On The
Advisory Committee To PALS
Tom Moriarty Shippensburg University of PA
Christine Zuzack Indiana University of PA
Betty-Ann Shema Morris Temple University
John Morris Temple University
Tom Lyons Bloomsburg University of PA
John Fergolin St. Joseph's University
Marykay McCaughan St. Joseph's University
Bob Heyl University of Pittsburgh
George Walter LaSalle University
Joe Dernko Luzerne County Community College
Sandy Hamilton Villanova University

PASFAA Members Who Serve On The
CM Advisory Committee
James Treiber Gannon University
Nick Flocco Drexel University
George Walter LaSalle University
Ken Grugel Clarion University
Michael Price St. Francis College
Donald Shade Williamsport Community College
Earl Pierce Temple University
Joye Keenan Penn State University
Mary Miller Indiana University
Robert Wisenauer Point Park College
Frances McKeown Bucks County Community College
Chris Koterba F & M College
Henry Chance Kings College
Rosemary Stelma Harcum Junior College
Pat Loughran St. Francis College
John Morris Temple University
Betty Davis Allegheny Community College
Tom Lyons Bloomsburg University
Fred Joseph Indiana University
William Burke University of Scranton
Tom Moriarty Shippensburg University
John Fergolin St. Joseph's University

PASFAA Members Who Serve On The
State Grant Advisory Committee
Sheila Angst Albright College
Rachael Lohman Wilkes College
John Morris Temple University
Milosh Mamula Allegheny College

“EDITORIAL QUESTIONS”

submitted by John McKeown,
PASFAA Secretary/Editor

Several publications, similar to PASFAA’s Newsletter, have a
section for questions of the month or edition. It may prove
interesting to experiment with this idea for the readers of our
newsletter. This concept will permit any reader to raise questions
that might bring forth enlightening information. Not only will the
person who asked the question benefit, but all readers will have
the opportunity to learn or contribute to this sharing of infor-
mation.

When questions are submitted, they will appear in the next edi-
tion of the newsletter. Any reader may respond to the questions.
Answers will be published in the following editions of the news-
letter.

It is hoped that this feature will involve more members to par-
ticipate in the exchange of ideas and information through the
newsletter. Please feel free to offer your comments and sugges-
tions about this feature.

“EDITORIAL QUESTIONS”

Your Question: __________________________________________________________________________
________________________________________________________________________________________

Please clip and mail this section to the Editor. (You are requested
to print or type to insure that the true intent of your question
is gained.)

Your Name: __________________________________________________________________________

Title: ________________________________________________________________________________

Institution: __________________________________________________________________________

PASFAA Members Who Serve On The
State Grant Certification Procedures Committee
Gordon Bateman Elizabethtown College
Betty Davis Community College of Allegheny County
Kenneth Grugel Clarion University of PA
Robert Heyl University of Pittsburgh
Ralph Hosterman Penn State University
John Fergolin Saint Joseph's University
Donald Shade Williamsport Area Community College
Rose Mary Stelma Harcum Junior College
Lauren Tracey Eastern PA Hospital School of Nursing
Gene Wise Millersville University of PA
Jan Wolfe Point Park College
• May 3–6  EASFAA Annual Conference, Portland, Maine.
• June 12  PASFAA Executive Council Meeting, Philadelphia, Pa.
• July 12–15  NASFAA Annual Conference, Washington, D.C.

ON A PERSONAL NOTE:

Congratulations to Romy Stelma and her husband, Peter
Heffley, on the birth of their second son, Kirk Addison
Heffley. Kirk was born on March 18, 1989 and weighed
9 lbs. and 4 oz. and measured 21 inches. All is well!
(Romy is the Private Two-Year Representative.)

Kutztown University
Financial Aid Office
Kutztown, PA 19530

The 1989–90 processing year has begun for: