

PASFAA

Pennsylvania Association of Student Financial Aid Administrators

NEWSLETTER

NUMBER 3

MAY 1989

VOLUME XXII

PASFAA NOMINATIONS

*submitted by Sheila Angst,
Chair, Membership and Elections*

While the October 1989 Conference and Election seem far away in early May, it is not too early to begin thinking and planning. At that time, PASFAA will elect a president-elect and all sector representatives.

Solicitations for nominations for these offices will be sent to all active members in early June. This earlier-than-usual mailing will allow more time for members to consider serving the association through these elected offices and letting their colleagues know they are willing to have their names placed in nomination.

The president-elect is elected every year, moving in subsequent years into the position of president and then past-president, for a three-year commitment to the association. As indicated in the PASFAA Constitution, the president-elect serves as chair of the standing committee for Professional Standards and nominates an active member to serve as annual conference chairperson for the subsequent year. As president, he or she presides at all meetings of the executive council and of the association, and is the PASFAA representative to EASFAA.

Councilpersons-at-large, nominated and elected by the members of the individual sectors, serve on the executive council and as members of the standing committee for Professional Standards. These two-year offices allow the sector representatives to present views from their sectors and to report back to those members of the discussions and decisions of council.

New Procedures: Council has asked that each nominee for office provide information and a photograph for inclusion in the PASFAA newsletter which announces the slate of candidates. Once nominees for each office have been determined, each will be provided with the form for information and deadline for submitting the information.

Active members should remember that election of officers takes place at the annual conference in October; however, the procedure for absentee balloting also exists for those active members who know they will be unable to attend the conference and who wish to have the opportunity to vote. Absentee ballot request information will be included in the Conference packet of information and registration form.

(See **NOMINATIONS**, Page 3)

21st Annual
Conference
The
Sheraton Hotel,
Station Square,
Pittsburgh, Pa.
October 22-25,
1989

FEATURES

Legislative Network	5	Sector News	11
Positions Open	7	PASFAA & PHEAA	13

1988-89 PASFAA EXECUTIVE COUNCIL

Officers

PRESIDENT
Milosh Mamula
Allegheny College
(814) 332-4354

PRESIDENT ELECT
Rachael Lohman
Wilkes College
(717) 824-4651

VICE PRESIDENT
William R. Burke
University of Scranton
(717) 961-7700

TREASURER
Helen Nunn
Susquehanna University
(717) 372-4450

SECRETARY/NEWSLETTER
John McKeown
Kutztown University
(215) 683-4032

PAST PRESIDENT
Sheila Angst
Albright College
(215) 921-2381

Sector Representatives

Public Two-Year
Betty Davis
Community College of
Allegheny County—
South Campus
(412) 469-6241

Private Two-Year
Rose Mary Stelma
Harcum Junior College
(215) 525-4100

Private Four-Year
John Pergolin
Saint Joseph's University
(215) 660-1341

State-Related
Ralph Hosterman, Jr.
Pennsylvania University
(814) 865-6301

SSHE
Kenneth Grugel
Clarion University
(814) 226-2315

Proprietary
Frederick Wilson
Gordon Phillips Beauty
School
(215) 352-1776

Nursing
Brenda A. DeVaughn
Lankenau Hospital School
of Nursing
(215) 645-3275

Editor Xerpts

- The Newsletter publishes financial aid position openings free-of-charge and accepts signed letters to the editor.
- Lenders speak up! We need more articles for the Lender Language section of the Newsletter. Please contribute whatever you feel is newsworthy.
- We are expanding the dates to remember section on the back cover of the Newsletter. Please send events and dates to the Editor well in advance of the event.
- Position changes/personal notes: We will publish position changes and personal notes as space permits in each Newsletter.

PUBLICATION SCHEDULE

Editions of the PASFAA newsletter are scheduled for December, February, April, June and September. Articles, editorials, positions available, or other contributions must be submitted in the month prior to publication. Please submit materials or questions to:

John McKeown
PASFAA Newsletter
Kutztown University
Kutztown, Pennsylvania 19530
(215) 683-4032

Subscription to the PASFAA Newsletter is included in the Membership fee. Contact Sheila Angst, Albright College, for information on PASFAA Membership.

NEWSLETTER STAFF

Editor John McKeown, Kutztown University
Editorial Board Sheila Angst, Albright College
Vali Heist, Alvernia College
John A. Pergolin, St. Joseph's University
Georgia Prell, East Stroudsburg University
Membership List Maintenance

Pasfaa Polpourri

MOVING OR CHANGING POSITION?

PASFAA membership belongs to the individual and not your institution. Please be sure to provide PASFAA with changes of address or changes in title. Membership directories for 1988-89 are financially supported by PNC. You should review your entry and submit any necessary changes to Georgia Prell, Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301 where the membership list is maintained. New member applications are available from Sheila Angst, Albright College, P.O. Box 15234, Reading, PA 19612.

1988-89 PASFAA COMMITTEES

Committee	Chairperson
Government Relations	William Burke
Membership and Elections	Sheila Angst
Professional Standards and Training	Rachael Lohman
Public and Professional Information	John McKeown
1989 Conference	Chris Zuzack

EXECUTIVE COUNCIL NOTES

The PASFAA Executive Council met on April 3, 1989 in Harrisburg, PA.

- 1990 Conference will be October 7-10, 1990 at the Pocono Manor, Pocono Manor, PA.
- Discussion of the PASFAA Constitution & By-Laws and Goal Setting.
- New Nursing Sector Representative joined Council—Brenda DeVaughn.

ONWARD AND UPWARD

George Walter will become Director of Financial Aid at Villanova University effective May 15, 1989. George held a similar position at LaSalle University.

Arlina B. DeNardo has been appointed Assistant Director of Financial Aid at Lafayette College.

Rachal Sutton has been appointed as Financial Aid Assistant at Kutztown University.

PASFAA MEMBERSHIP CONTINUES TO GROW

*submitted by Sheila Angst,
Chair, Membership and Elections*

The number of persons joining PASFAA continues to grow and has reached an all-time high in our 21st year.

Regular	395	2-yr public	28
Associate	150	2-yr private	23
Student	1	4-yr public	34
Life	2	4-yr private	159
	548	proprietary	96
		state-related	35
		nursing	49
		government	
		agency	37
		vendor/sponsor	12
		lender/sponsor	64
		miscellaneous	11
			548

Membership forms for those who still wish to join for 1988-89 are available from Sheila Angst, Albright College. Remember that your membership is an individual one and stays with you if you change institutions. Changes in address, title, etc., should be sent to Georgia Prell, East Stroudsburg, where the membership list is maintained. Changes and additions to the 1988-89 membership directory appear in PASFAA newsletters to help you keep your directory up-to-date.

PASFAA Council determined at its February 13, 1989 meeting that membership dues for 1989-90 would remain at the same level as in 1988-89:

Regular	\$27
Associate	\$25
Student	\$15

Memberships and renewals for 1989-90 will be solicited, as usual, with the mailing for the October 1989 Conference. For those unable to attend the Conference, it is recommended that you renew your membership at the time of that mailing to avoid missing any PASFAA newsletters and to be certain your entry appears in the annual membership directory.

NOMINATIONS

(Continued from Page 1)

Nomination and Election Timetable—1989:

June	Solicitation of active members for nominees for president-elect and all sector representatives
July	Confirmation of slate of candidates Candidates provide resume and photo to chair of membership and elections committee for inclusion in newsletter Conference mailing including registration form, membership renewal and absentee ballot request form
August	Announcement in PASFAA newsletter of slate of candidates
October	Election at annual conference

QUOTABLE QUOTES

*(Reprinted from, NEWS & VIEWS,
DE-DC-MD ASFAA, INC.)
January, 1989*

Here are a few more of those unforgettable student quotes on general financial aid issues and problems:

- "I misplaced some funds and I plan to pursue some more courses and buy a small purse and not carry all of my funds around with me to take better care of myself."
- "Regardless of what the government says—by law she is an adult and by my law—she will be an independent student."
- "In the summer of 1986 I was having car troubles and I had to drop all of my classes, but now I have a 1976 Omega that is in excellent condition."
- "I hope this satisfies everyone's thirst for correct information. In the meantime, I continue to play the PA Lottery—I assure you, if I win I will gladly pay my daughter's tuition and then—run away!"
- "To whom it may concern, I am not a misplaced homemaker. Please put this letter in my folder."

PAATP TRAINING PROGRAMS

submitted by PHEAA/PAATP Staff

1989 FINANCIAL AID INSTITUTE FOR FINANCIAL AID ADMINISTRATORS

The 1989 PAATP Summer Institute for Financial Aid Administrators has been scheduled for June 18-23 on the campus of Dickinson College. These sessions are designed for Financial Aid Administrators with 2 years or less experience. The Institute provides an indepth study of student financial aid theory, policy and State and Federal regulations. A faculty of highly experienced financial aid administrators and senior PHEAA staff members will conduct lectures and group discussions using the hands-on case-study method. A brochure and pre-registration materials will be mailed.

1989 FINANCIAL AID INSTITUTE FOR STUDENT LOAN OFFICERS

The 1989 PAATP Summer Institute for Student Loan Officers has been scheduled on the Dickinson College campus June 18-21. These sessions are designed for those individuals responsible for the day-to-day operations and processing of the Staffords, PLUS, and SLS Loan Programs. The Institute will provide extensive training for new lending institution staff with two years or less experience. A hands-on case-study method will be employed to explore the various aspects of student loan programs. A brochure and pre-registration materials will be mailed.

NEW RECORD FOR FINANCIAL AID FILER

*submitted by Lehigh University,
Financial Aid Office*

("Bragging or Complaining?")

This date, we reviewed a Financial Aid Form with the **highest** income yet reported to us.

wages:	\$547,995
interest:	42,000
dividends:	3,000
other taxable:	79,327
adjustments:	40,000-
AGI:	\$632,322
Net Worth:	\$954,500
PC per child:	\$130,336 (two in college)

Resolved: No Need, but make an immediate member of the President's Round Table. And suggest to father that he can send his daughter **plus** six friends for the calculated PC.

PHEAA: NEWS

Workshops On Certification Procedures....

During the first two weeks of June, PHEAA will conduct three regional workshops for new financial aid personnel dealing with the **State Grant Certification Procedures**, which must be used by schools in processing disbursement rosters. Topics that will be covered in detail include certification of eligibility, handling of funds, roster comments, and related matters. While intended for those with less than two years experience, the workshops will also serve as a "refresher" for experienced personnel who wish to attend. The workshops will begin with registration at 8:30 a.m. and conclude by 1:00 p.m. Dates and locations are listed below.

Area	Location	Date
Central	Lebanon Valley College Annville, PA	Wed., June 7, 1989
Western	Allegheny Co. C.C. (Boyce) Monroeville, PA	Tue., June 13, 1989
Eastern	Immaculata College Immaculata, PA	Thu., June 15, 1989

Educational Cost Forms....

Second and final requests for 1989-90 educational costs were mailed in mid-March to postsecondary institutions which did not respond to the Agency's initial request in January. It should be remembered that PHEAA cannot guarantee the use of cost increases received after April 14, 1989. Questions concerning completion of these forms should be referred to Betty Wagner or Kathy Myers in the Grant Division.

1989 Summer State Grant Program....

In mid-March, 1989, Summer term materials were mailed to Pennsylvania colleges and those out-of-state colleges which had Summer term applicants during either of the past two years. Pennsylvania colleges which had a significant number of Summer term applicants for the past two Summer terms were forwarded an initial supply of Summer Payment Forms. Additional applications can be requested from your PHEAA Regional Director. Students at business, trade, and technical schools are considered for Summer term aid based upon identification of the student on the 1989 Summer Term Enrollment. Verification Listing, which will be mailed during May, June, or July, depending upon the Summer term start date of the school.

"America shortchanges half of its youth—the half that doesn't go to college."

*Harold Howe II
former U.S. Commissioner of Education*

NEW COLLEGE PROGRAM

*submitted by Flo DeLorme,
Kutztown University*

Here's help for families who have already applied for all the state and federally sponsored college loan programs, but still need more money.

FamilyEd Financing, funded by Sallie Mae, lets you borrow up to \$10,000 a year per student. You then repay at a variable rate of interest—tied to 91-day T bills—over the next ten years. You can even defer principal payments up to four years while students are in school. The rate as of 3/27/89 was 12.39% with a 2% origination fee. Students must be enrolled on at least a half-time basis. Parents must have earned at least \$22,500 in each of the last two years with the same employer.

THE ROCKY MOUNTAIN SUMMER INSTITUTE FOR FINANCIAL AID TRAINING

Begin making plans now to attend
the 8th Annual Training Workshop

WHEN: June 11th through 16th

WHERE: The University of Colorado
Boulder, CO

FOR: Financial Aid Professionals,
Admissions Professionals,
and
Lenders and Guarantee Agencies
participating in educational loan programs

FOR MORE INFORMATION:

Kathy McConnell
Creighton University
24th and California
Omaha, NE 68178-0062
(402) 280-2731

Rita Bayless
Student Aid Specialists, Inc.
P.O. Box 819
Dodge City, KS 67801-0819
(316) 227-6171

1988-1989 PASFAA LEGISLATIVE NETWORK

submitted by Georgia K. Prell, East Stroudsburg University

The PASFAA Legislative Network has been updated. The Congressmen and Institutions are listed by Congressional District. If your Institution is not listed, or is listed in the wrong district, please contact me at (717) 424-3340 or terminal ID # TMNJ.

REPRESENTATIVE	DISTRICT	LIAISON	INSTITUTION	TERM
Thomas M. Foglietta (D)	1	Nicholas Flocco	Drexel University	TMJC
William H. Gray, III (D)	2	John Pergolin	St. Joseph's University	TMOX
Robert A. Borski (D)	3	Rich McCracken	Temple University	TMA5
Joseph P. Kolter (D)	4	Alisa DeStefano	Indiana University	TMCE
Richard A. Schultze (R)	5	Eva Hess	Ursinus College	TM14
Gus Yatron (D)	6	Bob Schuman	Penn State (Reading)	—
Curt Weldon (D)	7	David Hoy	Haverford College	—
Peter H. Kostmayer (D)	8	Kathy Vanderau	Bucks County Community College	TM82
Bud Shuster (R)	9	Thomas Moriarty	Shippensburg University	TMAE
Joseph M. McDade (R)	10	Georgia Prell	East Stroudsburg University	TMNJ
Paul E. Kanjorski (D)	11	Rachael Lohman	Wilkes College	TMK3
John P. Murtha (D)	12	Michael Price	St. Francis College	TM64
Lawrence Coughlin (R)	13	Rosemary Stelma	Harcum Junior College	TMZ1
William J. Coyne (D)	14	Paul Zimmerman	Carnegie Mellon	TMD3
Donald L. Ritter (R)	15	Lucille Bavaria	Lehigh University	TM18
Robert S. Walker (R)	16	Gene Wise	Millersville University	TMAJ
George W. Gekas (R)	17	Helen Nunn	Susquehanna University	TMR6
Doug Walgren (D)	18	Julia Young	LaRoche College	—
William F. Goodling (R)	19	Donald Raley	Dickinson College	TMX4
Joseph M. Gaydos (D)	20	Milosh Mamula	Allegheny College	TM75
Thomas J. Ridge (R)	21	Milosh Mamula	Allegheny College	TM75
Austin J. Murphy (D)	22	Gary Seelye	California University	TMT9
William F. Clinger, Jr. (R)	23	William Irwin	Lock Haven University	TM35

CONGRESSMEN AND INSTITUTIONS BY DISTRICT

1st **Rep. Thomas M. Foglietta (D)**
231 C.H.O.B. **
(202) 225-4731

Community College of Philadelphia
Drexel University
Episcopal Hospital School of Nursing
Lyons Technical Institute
McCarrie School of Health Science
Methodist Hospital School of Nursing
Philadelphia College of Pharmacy and Science
St. Agnes Medical Center
Temple University
Thomas Jefferson University
University of Pennsylvania

2nd **Rep. William H. Gray, III (D)**
204 C.H.O.B. **
(202) 225-4001

Art Institute of Philadelphia
Berean Institute
Germantown Hospital School of Nursing
LaSalle University
Medical College of Pennsylvania
Moore College of Art
Peirce Junior College
Pennsylvania Academy of Fine Arts
Pennsylvania College of Optometry
Philadelphia College of Osteopathic Medicine
Philadelphia College of Textiles and Science
Presbyterian University of Pennsylvania Medical Center
PTC Career Institute
School of Veterinary Medicine/Univ. of Pennsylvania
St. Joseph's University
The Career Institute
The Curtis Institute of Music

3rd **Rep. Robert A. Borski (D)**
314 C.H.O.B. **
(202) 225-8251

Frankford Hospital School of Nursing
Holy Family College

4th **Rep. Joseph P. Kolter (D)**
212 C.H.O.B. **
(202) 225-2565

Butler County Community College
Community College of Beaver County
Geneva College
Indiana University of Pennsylvania
Jameson Memorial Hospital School of Nursing
National Education Center—Vale Technical Center
New Castle School of Beauty Culture
New Castle School of Trades
Slippery Rock University

5th **Rep. Richard T. Schulze (R)**
2369 R.H.O.B. **
(202) 225-5761

Automotive Training Center
Chester County Hospital School of Nursing
Cheyney University of Pennsylvania
Immaculata College
Ursinus College
Valley Forge Christian College
West Chester University of Pennsylvania
Widener University

6th **Rep. Gus Yatron (D)**
2267 R.H.O.B. **
(202) 225-5546

Albright College
Alvernia College
Empire Beauty School, Inc.
Kutztown University of Pennsylvania
McCann School of Business
Schuylkill County A.V.T.S.

7th **Rep. Curt Weldon (R)**
1233 L.H.O.B. **
(202) 225-2011

Cabrini College
Eastern College
Gordon Phillips Beauty School
Haverford College
Neumann College
Swarthmore College
Villanova University

8th **Rep. Peter H. Kostmayer (D)**
123 C.H.O.B. **
(202) 225-4276

Bucks County Community College
C.H.I. Institute
Delaware Valley College
Pennsylvania College of Straight Chiropractic
Philadelphia College of Bible

9th **Rep. Bub Shuster (R)**
2268 R.H.O.B. **
(202) 225-2431

Juniata College
Shippensburg University of Pennsylvania
Wilson College

(See **DISTRICTS**, Page 9)

POSITION OPENINGS

Cottey College is seeking applications for the position of **Coordinator of Financial Aid**. This position is responsible for all aspects of the College's Financial Aid program including administration of campus scholarships and federal grants, student employment, and student loans. A bachelor's degree, three years of financial aid experience, and good written and verbal communication skills required. Salary and benefits are competitive. Send resume and three references to Ms. Mary Haggans, Business Manager, Cottey College, 1000 West Austin, Nevada, MO 64772. (Located 100 miles north of Kansas City, near the Ozarks.)

University of South Tampa seeks **Students Affairs Coordinator (working title: Scholarship Manager)** to administer allocation and use of academic scholarships university-wide. To include developing policies and procedures for recipient selection and disbursing/monitoring use of funds. Minimum qualifications include MA or BA and two years of directly related experience. Experience in admissions or financial aid and/or history of increasingly responsible positions in large, complex organization as well as demonstrated budget planning and management skills are preferred. Position's salary range from \$24,100-\$43,400: starting salary in low \$30's. Send cover letter, resume, salary history, names and addresses of three professional references to: Chairman, Scholarship Manager Selection Committee, SVC 126, USF, Tampa, Florida 33620-6900.

Waynesburg College has an opening for a **Director of Financial Aid**. Interested persons should send resume, cover letter, and three references to: Personnel Office, Waynesburg College, Waynesburg, PA 15370.

Chatham College has an opening for a **Director of Financial Aid**. The position will report to the Dean of Admissions and Enrollment Management. Candidates should have experience in supervising and managing all financial aid functions plus have strong communications skills and a bachelor's degree. Interested persons may write, Personnel Systems Associates, McKnight East, 600 McKnight Park Drive, Suite 606-B, Pittsburgh, PA 15237 or call collect at (412) 366-6067.

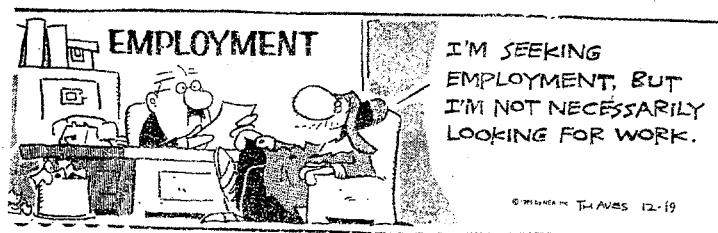
Director of Financial Aid position open at **Allentown College, Center Valley, PA**. The responsibilities include management of the student aid programs, counselling of students, parents, and supports the undergraduate recruitment effort. The Director reports and serves as liaison to government, internal departments, and agencies. The Director serves on the Financial Aid Committee and is responsible for conducting research and policy analysis for the building of the Financial Aid budget. The position requires three years minimum of Financial Aid experience, excellent communication skills, and familiarity with Financial Aid computer support systems is desirable. The B.A. degree is required and preference will be given to applicants with the M.A. or M.B.A. and/or experience beyond the minimum. Send letter of application, resume, and three letters of reference to: Allentown College, Financial Aid Search Committee, c/o Admissions, Center Valley, PA 18034.

ANTI-INTERRUPTION STRATEGIES

*submitted by Cheryl Gallagher,
Pennsylvania State University
(Reprinted from **The Organized Executive**,
copyright © 1983 by Stephanie Winston.
Reprinted with permission of the publisher,
W.W. Norton & Company.)*

Here are reliable techniques that will give you more time to do the things on your to-do list—without being rude or shutting yourself off to others' needs:

- Designate specific parcels of time as interruption-free periods; and barring real emergencies, ask your staff not to disturb you.
- Ask your secretary to intercept your calls during that period. Provide a list of callers to whom you will always speak and those whose calls you will take only at specified times or under certain circumstances. If you don't have a secretary, arrange an exchange with a colleague, taking each other's calls during interruption-free periods.
- To reduce "drop-ins," angle your secretary's desk so she or he can effectively intercept all visitors. If you don't have a secretary, or if your secretary's desk isn't near yours, keep your door closed during private work sessions. Even more effective: Post a sign saying, "Working privately between 9:00 and 10:30. Please come by later."
- Try taking your work elsewhere. Work at home one or two mornings a week; decamp to a library or an empty conference room.
- If you can't avoid an interruption entirely, tactfully set limits on it. When someone pokes their head in the door saying, "Got a minute?" you might respond with "Could it wait until this afternoon? I'm really swamped right now." If you do decide to invite the visitor in, add that you "have only five minutes because..."
- When colleagues ask to confer with you, try to meet in their offices rather than yours. It's much easier to excuse yourself than to ease someone out.



*submitted by Vali Heist,
Alvernia College*



ADDITIONS AND CHANGES TO THE 1988-89 PASFAA MEMBERSHIP DIRECTORY

(Please add this to your directory supplements.)

NEW MEMBERS

Matthew J. Dobroskey
Financial Aid Administrator
Reading Hospital School of Nursing
Reading, PA 19603
(215) 378-6958

Robert Byars
Counselor, Office of Student Financial Aid
Lincoln University
Lincoln University, PA 19352
(215) 932-8300

Yvonne S. Woodard
Administrative Assistant, Office of Student Financial Aid
Lincoln University
Lincoln University, PA 19352
(215) 932-8300

Gayle Knight
Director of Student Financial Services
Art Institute of Pittsburgh
526 Penn Avenue
Pittsburgh, PA 15222
(412) 263-6603 TM03

Marion E. Monahan
Financial Aid Officer
Jeff Tech
100 Jeff Tech Drive
Reynoldsville, PA 15851
(814) 653-8265

Elizabeth S. McCallum
Coordinator, Practical Nursing Program
Western Area Vocational-Technical School
RD 1, Box 178-A
Canonsburg, PA 15317
(412) 746-2890

Darwin W. Peiffer
Financial Aid Director
Consolidated School of Business
707 Louks Road
York, PA 17404
(717) 846-4076

ADDRESS CHANGES

Penn State University (Main Campus)
314 Shields Building
University Park, PA 16802

Joann M. Bonfatto
Financial Aid Administrator
South Hills Business School
480 Waupelani Drive
State College, PA 16801

Cheryl R. Breon
Administrative Assistant
South Hills Business School
480 Waupelani Drive
State College, PA 16801

TITLE CHANGES

Richard McCracken
Associate Director
Temple University

William M. Barber
Assistant Director of Financial Aid
Lincoln University

POSITION AND SCHOOL CHANGE

Georgia M. Daniel
Director of Financial Aid
Lincoln University
Lincoln, PA 19352

"SEE HOW MUCH BETTER THINGS ARE WITHOUT
THE HEAVY HAND OF GOVERNMENT?"



DISTRICTS (Continued from Page 6)

10th **Rep. Joseph M. McDade (R)**
2370 R.H.O.B. **
(202) 225-3731

Baptist Bible College of Pennsylvania
Community Medical Center School of Nursing
East Stroudsburg University of Pennsylvania
Johnson Technical Institute
Keystone Junior College
Lackawanna Junior College
Mansfield University of Pennsylvania
Marywood College
Northeast Institute of Education
Robert Packer Hospital School of Nursing
University of Scranton

11th **Rep. Paul E. Kanjorski (D)**
1518 L.H.O.B. **
(202) 225-6511

Bloomsburg University of Pennsylvania
College Misericordia
Geisinger School of Nursing
King's College
Luzerne County Community College
Wilkes College

12th **Rep. John P. Murtha (D)**
2423 R.H.O.B. **
(202) 225-2065

Conemaugh Valley Memorial Hospital
Mount Aloysius Junior College
Saint Francis College
Saint Vincent College and Seminary
Seton Hill College
Triangle Tec—Greensburg
University of Pittsburgh—Johnstown
Westmoreland County Community College

13th **Rep. Lawrence Coughlin (R)**
2467 R.H.O.B. **
(202) 225-6111

Abington Memorial Hospital School of Nursing
Antonelli Institute of Art and Photography
Beaver College
Bryn Mawr College
Bryn Mawr Hospital School of Nursing
Cambria-Rowe Business College
Chestnut Hill College
Computer Learning Center
Gwynedd-Mercy College
Harcum Junior College
Manor Junior College
Montgomery County Community College
Rosemont College
Roxborough Memorial Hospital
Spring Garden College

14th **Rep. William J. Coyne (D)**
424 C.H.O.B. **
(202) 225-2301

Allegheny Community College
Carnegie-Mellon University
Clarissa School of Fashion Design
Duff's Business Institute
Duquesne University
Electronics Institute
ICM School of Business
Penn Technical Institute
Pittsburgh Beauty Academy
Pittsburgh Technical Institute
Point Park College
Sawyer School
School of Computer Technology
St. Francis General Hospital School of Nursing
Technician Training School
Triangle Technology
University of Pittsburgh
University of Pittsburgh—School of Medicine
West Penn Hospital School of Nursing

15th **Rep. Donald L. Ritter (R)**
2447 R.H.O.B. **
(202) 225-6411

Allentown College
Allentown School of Cosmetology
Cedar Crest College
Churchman Business School
Lafayette College
Lehigh County Community College
Lehigh University
Lincoln Technical Institute
Moravian University
Muhlenberg University
Northampton County Community College
Pinebrook Junior College
St. Lukes Hospital School of Nursing
United Wesleyan College

16th **Rep. Robert S. Walker (R)**
2445 R.H.O.B. **
(202) 225-2411

Brandywine Hospital School of Nursing
Elizabethtown College
Franklin and Marshall College
Lancaster Bible College
Lancaster General Hospital
Lancaster Theological Seminary
Lebanon Valley College
Lincoln University
Millersville University of Pennsylvania
St. Joseph School of Nursing
Thaddeus Stevens State School of Technology

(Continued Next Page)

17th **Rep. George W. Gekas (R)**
1519 L.H.O.B. **
(202) 225-4315

Bucknell University
Harrisburg Area Community College
Lycoming College
Susquehanna University
Williamsport Area Community College
Williamsport Hospital School of Nursing
Williamsport School of Commerce

18th **Rep. Doug Walgren (D)**
2241 R.H.O.B. **
(202) 225-2135

La Roche College
Robert Morris College
Sewickley Valley Hospital School of Nursing

19th **Rep. William F. Goodling (R)**
2263 R.H.O.B. **
(202) 225-5836

Central Pennsylvania Business School
Dickinson College
Dickinson School of Law
Gettysburg College
Messiah College
York College of Pennsylvania
York Technical Institute

20th **Rep. Joseph M. Gaydos (D)**
2186 R.H.O.B. **
(202) 225-4631

Citizens General Hospital School of Nursing
Douglas School of Business

21st **Rep. Thomas J. Ridge (R)**
1714 L.H.O.B. **
(202) 225-5406

Allegheny College
Edinboro University of Pennsylvania
Erie Business School
Erie Institute of Technology
Gannon University
Mercyhurst College
Saint Vincent Health Center School of Nursing
Shenango Valley School of Business
Thiel College
University of Pittsburgh—Titusville
Villa Maria College

22nd **Rep. Austin J. Murphy (D)**
2210 R.H.O.B. **
(202) 225-4665

California University of Pennsylvania
Uniontown Hospital School of Nursing
Washington Hospital School of Nursing
Washington Jefferson College
Waynesburg College

23rd **Rep. William F. Clinger, Jr. (R)**
1122 L.H.O.B. **
(202) 225-5121

Centre Business School, Inc.
Clarion University of Pennsylvania
DuBois Business College
Lock Haven University of Pennsylvania
Penn State University
South Hills Business School

** U.S. House of Representatives
Washington, D.C. 20515

GOVERNMENT RELATIONS COMMITTEE

Bill Burke, Chair
Kevin Altomari
Richard Esposito
William Irwin
Richard McCracken
Chuck Olinger
Georgia Prell
Don Shade

University of Scranton
University of Pittsburgh
Pittsburgh Beauty Academy
Lock Haven University
Temple University
Fidelity Bank
East Stroudsburg University
Williamsport Area Comm. College

Sector Sidelines

PUBLIC TWO-YEAR COLLEGES

*submitted by Betty Davis,
Public Two-Year Representative*

The Spring meeting of the Community College Sector was held on Thursday and Friday, April 13-14 at the Compri Hotel, Harrisburg. Guest speakers were Vince Racculia, Coordinator of School Services, and Paula Norris, Coordinator School Relations—Grant Division. All fourteen community colleges in Pennsylvania were represented with twenty-nine financial aid officers and their staffs attending.

Topics discussed included the calculation of EFC for periods of enrollment other than nine months, summer work-study, SWSP, government relations update and loan processing. As always, a lively discussion on these and other related topics continued well into the late hours of the meetings.

The Fall meeting is tentatively scheduled for November 9-10 at the Compri Hotel.

ANNUAL MEETING OF STATE UNIVERSITIES

*submitted by Kenneth Grugel,
SSHE Representative*

The annual meeting of the SSHE Financial Aid Administrators was held from April 12-14 at East Stroudsburg University. Several important agenda items were discussed and presentations made. The Sector was pleased to have PHEAA representatives Jay Evans, Gary Smith, and Vince Racculia meet with the group. The PHEAA update was quite informative and the question and answer time was very useful.

A special tribute was paid to Jack Ferrara who has resigned from the Financial Aid Office after twenty years of service to East Stroudsburg University. Jack will continue at the university in another capacity.

The SSHE will meet next year at California University.

PRIVATE FOUR-YEAR COLLEGES

*submitted by John Pergolin,
Private Four-Year Representative*

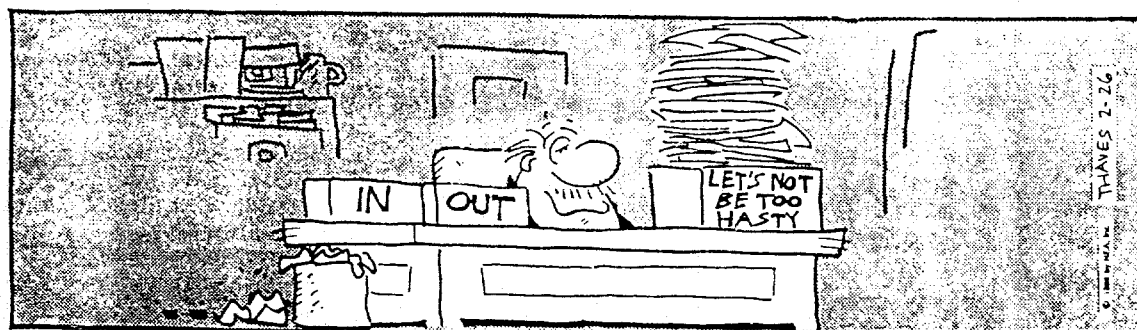
On Thursday, March 2nd, our sector meeting was held at Elizabethtown College. The attendance was excellent and the topics covered in each session were most informative and beneficial.

The day began with Sherry Frundel, Administrative Assistant, explaining the PHEAA work-study and matching funds programs. Questions were asked and problems discussed. Sherry stressed that the agency would appreciate our suggestions and participation. Jay Evans, PHEAA's Deputy for Loans, gave a federal update which was most informative. He alerted us to future issues that we should anticipate and be prepared to address. He discussed the current loan programs and gave us insight for the coming year.

This segment of the program was followed by Gary Smith, PHEAA's Deputy for Grants, who reviewed the current status of the grant program and gave an outlook for the future. Gary addressed our concerns and referenced my article that was in the December issue of our newsletter. He answered questions and gave reasons why certain procedures were followed. Recently all institutions in our sector received a letter from Gary concerning one of the issues covered during his presentation.

The afternoon portion of the meeting began with Vince Racculia, Coordinator of School Services. He gave a most helpful update of his area and announced the new automatic Pell processing program. Bill Burke, Vice President of PASFAA, gave a review of the activities and subjects covered by our association's government relations committee. He urged the group to be aware of proposed legislation and to respond to the Department of Education. The final session of the day was a general session which I conducted. Topics that were covered during the day were reviewed and new issues were discussed. I am most grateful to the members of my staff who assisted in the planning and success of this meeting. Special thanks to Gordon Bateman, Director of Financial Aid at Elizabethtown, who made his facilities available and arranged the luncheon that was enjoyed by all. Finally, to all those who attended and to the PHEAA representatives who participated, I am most appreciative.

Frank & Ernest



*submitted by
Vali Heist,
Alvernia College*

Regional and National NEWS

R.A.I.D. VISITS SUSQUEHANNA UNIVERSITY

*submitted by Gordon Bateman,
Elizabethtown College*

On Thursday, April 6th, R.A.I.D. (Central Penna. financial aid officers meeting) traveled to Susquehanna University for the purpose of discussing current financial aid issues, enjoying a personal sharing time, and having the opportunity to visit another college campus.

Helen Nunn was our hostess and provided the group with fine facilities and a great lunch. R.A.I.D. is a "special" group because of its diversity of representation and informality.

Topics discussed included less than half-time Pell Grants, Drug-Free Workplace, Immigration, primary and secondary confirmations, taxable income for foreign students, electronic Pell, PHEAA CWS programs, 401K and 403b non-taxable income reporting, consortium agreements, and satisfactory academic progress.

Eighteen financial aid officers were in attendance representing twelve schools including nursing schools, state colleges, and private institutions. R.A.I.D. will meet again on June 6th at Wilson College.

COLLEGE BOARD NEWS

*submitted by Edward K. McCormick,
Associate Director Financial Aid Services,
The College Board in Philadelphia, PA*

Major Change in CM for 1989-90

The major changes in the Congressional Methodology for 1989-90 include:

- Allowances and tables have been updated for inflation as specified in the Adjusting the various CM allowances Higher Education Amendment of 1986, and schedules for inflation is done annually to ensure that they reflect current economic conditions.
- Personal exemptions for federal taxes have increased from \$1,900 in 1988-89 to \$1,950 in 1989-90.
- Standard deductions for a single person increased from \$2,540 in 1988-89 to \$3,000 in 1989-90. Standard deductions for a married couple (filing jointly) increased from \$3,760 in 1988-89 to \$5,000 in 1989-90.

NASFAA Conference

A CALL FOR FINANCIAL AID VIDEOS AND FORMS FAIR MATERIALS

During the 1989 NASFAA Conference a video room will be available for the membership to view financial aid videos that are on the market.

Additionally, there will be a Forms Fair to display institutional publications, consumer information, applications and other relevant documents. We would appreciate your contributions to these two displays.

Your cooperation is essential to the success of these efforts. So, get involved and share your ideas.

Please complete and return the form below as soon as possible:

Name of Video	Subject	Vendor (name and address)
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

NOTE: If you have copies of videos we can borrow during the NASFAA Conference in July, please note.

Please mail your items now but no later than June 30 to:

Wendy Johnson
Saddleback College
Assistant Dean/Financial Aid
28000 Marguerite Parkway
Mission Viejo, CA 92692

THANK YOU!!!



- The social security (FICA) maximum for 1989-90 has been increased from \$3,132 in 1988-89 to \$3,380 (7.51 percent of the first \$45,000 of earnings).
- The maximum allowance for unreimbursed elementary and secondary school tuition has been increased from \$3,450 to \$3,750 per child.
- The maximum employment allowance has increased from \$2,100 in 1988-89 to \$2,130 in 1989-90.

PASFAA MEMBERS SERVE PHEAA

Our organization is proud of the many members who serve with PHEAA Staff on various committees of the Pennsylvania Higher Education Assistance Agency.

PASFAA Member Who Serves On The Lender Advisory Committee

William Burke University of Scranton

PASFAA Members Who Serve On The Advisory Committee To PALS

Tom Moriarty	Shippensburg University of PA
Christine Zuzack	Indiana University of PA
Betty-Ann Shema Morris	Temple University
John Morris	Temple University
Tom Lyons	Bloomsburg University of PA
John Pergolin	St. Joseph's University
Marykay McCaughan	St. Joseph's University
Bob Heyl	University of Pittsburgh
George Walter	LaSalle University
Joe Dernko	Luzerne County Community College
Sandy Hamilton	Villanova University

PASFAA Members Who Serve On The CM Advisory Committee

James Treiber	Gannon University
Nick Flocco	Drexel University
George Walter	LaSalle University
Ken Grugel	Clarion University
Michael Price	St. Francis College
Donald Shade	Williamsport Community College
Earl Pierce	Temple University
Joye Keenan	Penn State University
Mary Miller	Indiana University
Robert Wisenauer	Point Park College
Frances McKeown	Bucks County Community College
Chris Koterba	F & M College
Henry Chance	Kings College
Rosemary Stelma	Harcum Junior College
Pat Loughran	St. Francis College
John Morris	Temple University
Betty Davis	Allegheny Community College
Tom Lyons	Bloomsburg University
Fred Joseph	Indiana University
William Burke	University of Scranton
Tom Moriarty	Shippensburg University
John Pergolin	St. Joseph's University

PASFAA Members Who Serve On The State Grant Advisory Committee

Sheila Angst	Albright College
Rachael Lohman	Wilkes College
John Morris	Temple University
Milosh Mamula	Allegheny College

"EDITORIAL QUESTIONS"

*submitted by John McKeown,
PASFAA Secretary/Editor*

Several publications, similar to PASFAA's Newsletter, have a section for questions of the month or edition. It may prove interesting to experiment with this idea for the readers of our newsletter. This concept will permit any reader to raise questions that might bring forth enlightening information. Not only will the person who asked the question benefit, but all readers will have the opportunity to learn or contribute to this sharing of information.

When questions are submitted, they will appear in the next edition of the newsletter. Any reader may respond to the questions. Answers will be published in the following editions of the newsletter.

It is hoped that this feature will involve more members to participate in the exchange of ideas and information through the newsletter. Please feel free to offer your comments and suggestions about this feature.

"EDITORIAL QUESTIONS"

Your Question: _____

Please clip and mail this section to the Editor. (You are requested to print or type to insure that the true intent of your question is gained.)

Your Name: _____

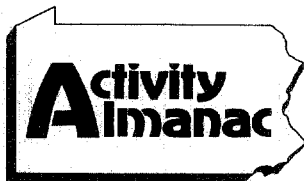
Title: _____

Institution: _____

PASFAA Members Who Serve On The State Grant Certification Procedures Committee

Gordon Bateman	Elizabethtown College
Betty Davis	Community College of Allegheny County
Kenneth Grugel	Clarion University of PA
Robert Heyl	University of Pittsburgh
Ralph Hosterman	Penn State University
John Pergolin	Saint Joseph's University
Donald Shade	Williamsport Area Community College
Rose Mary Stelma	Harcum Junior College
Lauren Tracey	Eastern PA Hospital School of Nursing
Gene Wise	Millersville University of PA
Jan Wolfe	Point Park College





- May 3-6
- June 12
- July 12-15

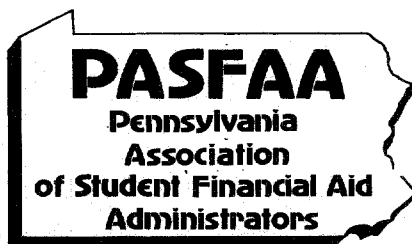
EASFAA Annual Conference, Portland, Maine.

PASFAA Executive Council Meeting, Philadelphia, Pa.

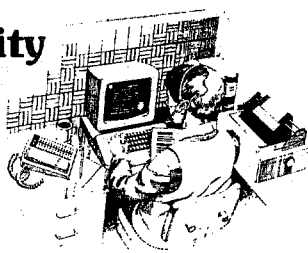
NASFAA Annual Conference, Washington, D.C.

ON A PERSONAL NOTE:

Congratulations to Romy Stelma and her husband, Peter Heffley, on the birth of their second son, Kirk Addison Heffley. Kirk was born on March 18, 1989 and weighed 9 lbs. and 4 oz. and measured 21 inches. All is well! (Romy is the Private Two-Year Representative.)



Kutztown University
Financial Aid Office
Kutztown, PA 19530



**The 1989-90 processing
year has begun for:**