

**Pennsylvania Association  
of Student  
Financial Aid Administrators**

**PASFAA**

**NEWSLETTER**

**FALL 1995**

**VOLUME XXVIII**

**SEE YOU AT**

**c a m**



**1995**

**October 22-25**

**pasfaa**



**SEVEN SPRINGS**

**27th Annual  
Conference  
SEVEN SPRINGS  
October 22-25, 1995**

**WHAT'S INSIDE:**

- 1995 PASFAA Conference
- Candidates
- President's Letter
- Council Notes
- Election 95

# 1994-95 PASFAA EXECUTIVE COUNCIL

## OFFICERS

### PRESIDENT

Christine A. Zuzack  
Indiana University of PA  
(412) 357-2218  
CG00315

### PRESIDENT ELECT

Georgia K. Prell  
East Stroudsburg U.  
(717) 424-3423  
CG00283

### PAST PRESIDENT

Ronald L. Shunk  
Gettysburg College  
(717) 337-6611  
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### VICE PRESIDENT

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(717) 327-4766  
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Madelyn S. Campbell  
Dickinson College  
(717) 245-1308  
CG01499

### SECRETARY

Bonnie L. Behm  
Thomas Jefferson University  
College of Allied Health  
Sciences  
(215) 955-6531  
CG00242

## SECTOR REPRESENTATIVES

### Public Two-Year

Fran C. McKeown  
Bucks County CC  
(215)-968-8204  
CG00514

### Private Two-Year

Barbara L. Schmitt  
Keystone Junior College  
(717)- 945-5141  
CG01009

### Private Four-Year

Cate McIntyre  
Allentown College  
(215)-282-1100  
CG00005

### State-Related

Robert W. Heyl  
University of Pittsburgh  
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CG00437

### SSHE

Margaret M. Karl  
Edinboro University of PA  
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CG00286

### Proprietary

Nora McFaddon-Downey  
Gordon Phillips Beauty Academy  
(610) 352-1776  
CG00656

### Nursing

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Washington Hospital  
School of Nursing  
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# Editor Excerpts

## 1. NEWSLETTER EDITORIAL BOARD FOR 94-95

EDITOR: Joyce M. Ballaban, PASFAA Newsletter Editor  
Albright College, P.O. Box 15234  
Reading, PA 19612-5234  
(610) 921-7515 or FAX (610) 921-7530  
or CG01654

### EDITORIAL

BOARD: Bonnie L. Behm  
Sally Whiteman  
Ragan Watson  
Rich Esposito  
Joan Holleran  
Randy Rennell  
Alisa Destefano

## 2. PUBLICATION SCHEDULE

Articles, position openings, or newsworthy items can be submitted to any of the Board members according to the following publication schedule:

Winter 95 issue:	articles due December 1
Spring 96 issue:	articles due February 15
Summer 96 issue:	articles due June 1
Fall 96 issue:	articles due August 15

## 3. IMPORTANT MESSAGE

The opinions expressed by individuals who contribute articles to the newsletter do not necessarily represent the position of PASFAA.

# Pasfaa Potpourri

1. **MOVING OR CHANGING POSITION?** PASFAA membership belongs to the individual and not your institution. All changes in name, address, or title should be submitted to Georgia Prell, Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301. This is where our membership list is maintained.
2. **1994-95 PASFAA COMMITTEES**  
Government Relations ..... Donald S. Shade  
Membership and Elections ..... Ronald L. Shunk  
Professional Standards and Training ..... Georgia K. Prell  
Public and Professional Information ..... Bonnie L. Behm  
1995 Conference ..... Michael J. Bertonaschi  
1995 Hotline ..... Wendy Dunlap
3. **MEMBERSHIP IN PASFAA**  
Subscription to the PASFAA Newsletter is included in your yearly membership fee. Contact Ronald L. Shunk, Gettysburg College for information about 1994-95 PASFAA membership.
4. **LETTERS TO THE EDITOR**  
Do you have an opinion to share? Do you have a question to ask? Do you want to vent your frustrations? Do you wish to send a message to the readership? Do you wish to share an anecdote? If you have answered yes to any of the questions above, then you will be happy to know we are beginning a new column in the Newsletter to specifically address those types of issues, thoughts, and feelings.

Please send your letters to: Joyce M. Ballaban, Editor  
PASFAA Newsletter  
Albright College  
P.O. Box 15234  
Reading, PA 19612-5234  
FAX: (610) 921-7530

All letters must be signed and we reserve the right to condense or edit if necessary.

# LETTER FROM THE PRESIDENT

Dear PASFAA Colleagues,

I'm sure that by now most of you have your fall term well underway and as soon as you file your FISAP, you can breathe a sigh of relief, even if only briefly. Autumn has always been an exciting season with many activities vying for attention. One of the most delightful and dynamic of these is PASFAA's Annual Conference!

By now you should have received your registration materials for the conference to be held at Seven Springs Mountain Resort. Mike Bertonaschi and his committee have done an outstanding job in preparing for this event. This is PASFAA at its finest and I hope that many of you will be able to participate in this year's activities. Training and development are critical components of our ability to be able to meet the needs and challenges of our profession. The conference offers the best opportunity to fulfill these educational needs.

Autumn is also the time for PASFAA to elect new officers to serve the association. I would like to applaud those members who have stepped forward and have agreed to take leadership roles with our organization. Many other opportunities are available for members who would like to take a more active role in their profession by volunteering for the Guidance Counselor workshops, PASFAA Hotline, PAATP training, or other committees. Please contact me if you are interested in pursuing any of these activities.

And speaking of volunteers, Pennsylvania has the honor of having the "ultimate" volunteer this year with Bill Irwin from Lock Haven University assuming the national chairmanship of NASFAA. It was quite moving to see 2,200 colleagues from across the country stand and applaud as Bill was inducted into office at the NASFAA Conference in San Antonio, Texas. Bill's start on this path to National Chair came from humble beginnings in professional activities that blossomed into full flower with his election last year. Let's not let Bill be the first and last Pennsylvanian to serve in this national leadership role.

Exciting times are ahead but then times are always exciting in financial aid! The Federal Budget, the FFELP /Direct Lending debates, need analysis revisions, and yes re-authorization looming on the horizon all provide no end to the issues that we must face. But at least we have a tremendous resource in our professional colleagues with whom we can share our thoughts. Hope to see you all in October!

Sincerely,



Christine A. Zuzack  
President

## PASFAA EXECUTIVE COUNCIL - June 12, 1995 PHEAA Conference Room A, Harrisburg, PA

*submitted by: Bonnie Lee Behm  
PASFAA Secretary*

- The meeting was called to order at 9:28 A.M. on June 12, 1995.
- Council reviewed and approved a recommendation to set the 1995 conference fee at \$100.
- Fran McKeown reported that the contract for the 1998 Conference site was signed.
- The first Council meeting of the 1995-96 year will be held at Split Rock Lodge on December 3 & 4, 1995. Split Rock Lodge is the site of the 1996 Conference.
- There are approximately 561 PASFAA members to date.
- Ballots for the various Council positions have been sent to the membership.
- Bob Heyl is continuing to have the PASFAA business/vendor contracts reviewed by his school's law department.
- Don Shade reported on the Loan Forum that was held at Dickinson. Eighty-six people attended the forum. A report on the results of the Forum will be published in the next newsletter.
- As a result of the Loan Forum an SLSC Advisory Committee was formed. Its goal is to increase communications between the SLSC and schools.
- The Professional Standards and Training Committee met with two guidance counselors from the Harrisburg area to review the curriculum for the Guidance Counselor Workshops. Letters to solicit volunteers for the Workshops will be sent to the membership.
- This year there will be thirty-eight workshops, not thirty-six as announced before.
- Chris Zuzack and Carolyn Wharton met with Arlene Hassinger of PHEAA to discuss the past year's Hotline results and plan strategies for the 1996 Hotline. Last year there were 1,036 calls. The 1996 Hotline results will be closely evaluated.
- Chris Zuzack requested each Council member and Committee Chairman to submit their annual report to her by October 1, 1995.
- Georgia Prell suggested that a two day planning retreat be held in November, 1995, at Toftrees. Council members and invited guests would meet to discuss various issues to lead PASFAA into the future. Council approved the recommendation and plans will be made for this retreat.
- Sector Reports
  - Marge Karl - SSHE - A meeting of the sector, was held on April 27, 28, 29, 1995 at Toftrees. Representatives from PHEAA and the Chancellor's Office were present. Additionally, Business Officers were invited to participate in the meeting.
  - Fran McKeown - Two year public - A meeting of the sector was held on April 20 & 21, 1995. Ken Ostberg, Ken Bretz and Kathleen Smith made presentations to the group.
- Chris Zuzack made a motion to form an ad hoc finance committee composed of the president, past president, chairman of the Hotline and current and future Conference Chairs with the purpose to develop a concise and coordinated plan for external financial support and contributions to the organization. The motion was approved by Council.
- The next meeting will be held in conjunction with the 1995 Conference.

## 1995 PASFAA CONFERENCE SEVEN SPRINGS MOUNTAIN RESORT

*submitted by: Michael J. Bertonaschi  
Camp PASFAA '95 Chaitperson*

By now you have received your packet with all of the conference information. As if all of the sessions and activities aren't enough to make you want to join us for this event, I submit to you the creative song writing abilities of Michael D. Price of Saint Francis College who penned the Camp PASFAA theme song to be sung around the campfire. Soooo Mistro if ya Please !!!!!!!!!!!

### CAMP PASFAA (To the tune of "On top Of Old Smokie")

We've come to Camp PASFAA  
To learn the new regs,  
So far all we've gotten  
Are scabs on our legs.

About Direct Lending  
We want to know more,  
But storm clouds are gathering  
It's starting to pour.

We sit 'round the campfire  
With sodas and brews  
Relate tales of horror  
From program reviews.

Today at craft hour  
From cornhusks and wire,  
Made dolls of Newt Gingrich  
To throw in the fire.

New campers are hungry,  
Of food there's no trace.  
It's thirty long days 'till  
Disbursement takes place.

We've heard the camp's owners  
Were hauled off to jail.  
For excess cash drawdown  
They're held without bail.

To pay for the treatment  
of a mosquito bite,  
Written authorization  
Was nowhere in sight.

One camper got homesick,  
He's tied to a tree.  
To work out his refund  
Is too much for me.

And so, dear Camp PASFAA,  
Nineteen ninety-five,  
I will not contribute  
To your scholarship drive.

SEE YOU AT SEVEN SPRINGS FOR CAMP PASFAA '95

# NOMINATIONS FOR 1995 ELECTION

*submitted by: Ron Shunk  
Membership & Elections, Chair*

The first phase of the PASFAA nominations process is now completed. Nominations have been received for each of the positions to be voted on at the October annual conference in Seven Springs. The positions for this election are President-Elect and the seven Sector Representatives.

In accordance with the PASFAA By-Laws, the two persons receiving the highest number of nominations will have their names placed on the ballot. Each candidate has been contacted to secure their agreement to run for office, so that the persons listed have been duly nominated and have agreed to run.

In accordance with the procedure instituted by Council, candidates have been requested to complete a nominee resume form and to submit a photograph if available. That information appears in this newsletter and will be posted at the conference registration desk for review by the membership.

Ballots will be placed in the conference packets of all active members who attend the conference. Each active member may vote for the office of President-Elect.

Active members will receive sector - specific ballots and can vote for the sector representative from their respective sectors.

At the first session of the annual business meeting on Sunday, October 22, the candidates will be introduced to the membership, and nominations will be received from the floor for any of the open positions.

Following that meeting, voting by active members present at the Conference will begin, and the ballot box will be available at the Conference Registration Desk at all times that the desk is staffed. The balloting will end at 12:00 noon on Tuesday, October 24, at which time the membership and elections committee will count the ballots. The election results will be announced at the second session of the business meeting later that day.

In keeping with the procedures adopted by PASFAA, absentee balloting will be made available to persons unable to attend the conference. Please refer to the article listed on page seven concerning absentee balloting procedures.

## PASFAA 1995 CANDIDATE SLATE

### PRESIDENT ELECT

George J. Walter  
Villanova University

### PUBLIC TWO YEAR SECTOR

Jean M. Walker  
Butler County Community College

### PRIVATE TWO YEAR SECTOR

Barbara Schmitt  
Johnson Technical Institute

### SSHE SECTOR

Robert J. Thorn  
California Uniniversity of PA

### NURSING SECTOR

Adrienne Miller  
Shadyside Hospital School of Nursing

### PRIVATE FOUR YEAR

John A. Pergolin  
St. Joseph's University

Arlina B. DeNardo  
Lafayette College

### STATE RELATED SECTOR

Dan Wray  
Penn State University

### PROPRIETARY SECTOR

Rob Reddy  
The Boyd School

## ABSENTEE BALLOTING PROCEDURES

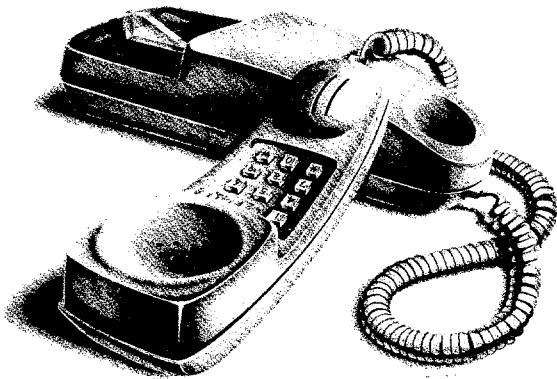
At the 1987 Annual Conference, the membership approved an absentee balloting procedure. This was proposed by PASFAA Council to allow individuals who cannot attend the annual conference to vote in PASFAA elections. The 1988 election was the first time that the procedure was implemented.

In order to vote by absentee ballot, a person must renew membership for the next fiscal year and request a ballot in writing. On the 1995 conference registration form, there will be a provision for individuals who cannot attend the conference to renew their membership for 1995-96. Also, on that form will be a place to check to request an absentee ballot. Any Active Member who cannot attend the conference should use the registration form to renew membership and, if they wish, to request an absentee ballot.

Absentee ballots must be requested by **September 22, 1995**. Ballots will be mailed upon receipt of a request.

The voted ballot must be returned to the Chair of Membership and Elections Committee at least **one week** prior to the start of the conference, using the double envelope method. The chairman will then bring any such ballots to the conference where they will be opened and counted by the committee prior to the counting of ballots cast at the conference. Individuals who cast absentee ballots will not be able to vote for any candidates who may be nominated at the business meeting. Since write-in votes are only acceptable for nominated candidates, absentee ballots cannot contain write-in votes.

It should be emphasized that absentee ballots are available to individuals who know in advance that they will be unable to attend the conference. Also, once an absentee ballot is requested, that person cannot receive a ballot at the conference, if they attend. The procedures described above are as contained in the By-Laws of the Association. Any questions about the procedure should be addressed to Ron Shunk, Chair of the Membership and Elections Committee.



PASFAA  
HOT LINE  
1996  
SIGN UP DURING  
CONFERENCE

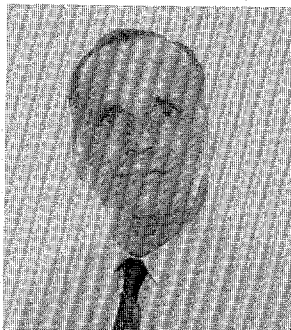
## Employment Opportunities . . .

Below is a listing of position openings which have come across the PHEAA Terminal . . . Positions may be filled by press time.

7/25/95:	Counselor - Harrisburg Area Community College
8/07/95:	Adm. Coordinator - MCP & Hahnemann University
8/07/95:	Assistant Director - Rosemont College
8/09/95:	Assistant Director - Temple, Main Campus
	Counselor - Temple, Main Campus
8/11/95:	Counselor (2) - Lincoln University
	Assistant Director - Lincoln University
8/15/95:	Counselor - Widener University
8/16/95:	Financial Aid Representative - Eastern College
8/22/95:	Management Analyst I - PHEAA Special Services

## PASFAA ELECTION NOMINEES

### PRESIDENT ELECT



### GEORGE J. WALTER

Director of Financial Aid  
Villanova University  
1989 - Present

### PREVIOUS EMPLOYMENT

ORGANIZATION:	LaSalle University
POSITION:	Director Fin. Aid
EMPLOYMENT DATES:	1984 - 1989
ORGANIZATION:	St. Joseph's Univ.
POSITION:	Assistant to the Dir.
EMPLOYMENT DATES:	1981 - 1984

### EDUCATION

- LaSalle University, Philadelphia, PA Bachelor of Arts in Secondary Education May, 1977
- St. Joseph's University, Philadelphia, PA Master of Science in Education, May, 1984

### PROFESSIONAL ACTIVITIES

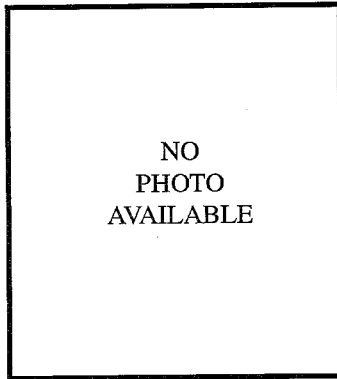
- Member of NASFAA, EASFAA, and PASFAA
- Member of PA Aid Administrator Training Program Advisory Committee (4 years)
- Chairman of PA Aid Administrator Training Program Advisory Committee (1 year)
- PHEAA Congressional/Federal Methodology Advisory Board Member
- PHEAA Automated Loan Advisory Member
- CICU Financial Aid Sub-Committee Member
- PASFAA Government Relations Committee Member
- Chairman of PASFAA Financial Aid Hotline
- Member of NASFAA High School Counselor Training Committee
- PASFAA Conference Presenter

*"As a result of my affiliation with PASFAA I've had the pleasure to serve in a number of ways and to work with many of my colleagues. I believe that our organization's strength is directly related to the involvement of its members. It is critical that more people become involved in order to ensure our continued growth as individuals and as an association. As a result, we will be prepared to effect decisions to be made at the federal, state, local, and institutional levels regarding the future of financial aid."*



## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE PROPRIETARY



#### BOB REDDY

Director Financial Aid  
The Boyd School  
1993 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: PHEAA  
POSITION: Compliance Officer  
EMPLOYMENT DATES: 1991 - 1993

#### EDUCATION

- BA -University of Pittsburgh, Political Science
- MPIA - University of Pittsburgh, Public Administration/  
Public Policy

#### PROFESSIONAL ACTIVITIES

- Guidance Counselor workshops
- PAATP Faculty Summer Institute
- PAATP Faculty Fundamentals Basic Workshop

*"To provide an active and vocal voice to PASFAA and PHEAA regarding the needs of proprietary schools in particular and the financial Aid community in general."*

### SECTOR REPRESENTATIVE PUBLIC TWO-YEAR



#### JEAN M. WALKER

Associate Director of Financial Aid  
Butler County Community College  
1995 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Butler Co. Comm.. College  
POSITION: Assistant Director  
EMPLOYMENT DATES: 1993-1995  
POSITION: Financial Aid Assistant  
EMPLOYMENT DATES: 1988-1993  
POSITION: Financial Aid Secretary  
EMPLOYMENT DATES: 1986 - 1988

#### EDUCATION

- BS - Geneva College
- AAS - Butler County Community College

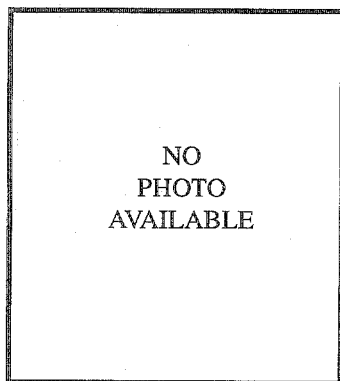
#### PROFESSIONAL ACTIVITIES

- SLSC Advisory Board, June, 1995 - Present
- PASFAA Government Relations Committee, Nov., 1994 - Present
- PASFAA Hotline Volunteer, 1994, 1995
- Co-Chair, BCCC Middle States Subcommittee, Catalog, Publications, and Other Promotional Material, Sept., 1994 - Present
- BCCC Act 101 Advisory Board, July, 1995 - Present

*"Since becoming a member of PASFAA eight years ago, I have benefited from the strong leadership we have had in the public two-year sector. I would like to offer my time and energy to the sector in hopes of continuing this tradition while also facilitating the vast amount of idea-sharing and problem-solving that so many of us have come to rely upon."*

## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE PRIVATE FOUR-YEAR



#### **ARLINA B. DeNARDO**

Associate Director of Financial Aid  
Lafayette College  
1989 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Remax Realty Group, CT.  
POSITION: Realtor  
EMPLOYMENT DATES: 1986 - 1988

#### EDUCATION

- BA -Newcomb College, History-1980
- MBA- Tulane University-1992

#### PROFESSIONAL ACTIVITIES

- Presenter at EASFAA Re: Verification
- Chairperson (3 yrs.)
- Financial Aid Nights' Committee, member (5 yrs.)
- Reader for Sponsored Scholarship Programs (ETS), (4 yrs.)
- Member Stafford Loan Workshop Series (1 yr.)

*"To express concerns of 4-Year Private Institutions to all appropriate parties as well as keep sector apprised of changes, points of interest and/or developments."*

### SECTOR REPRESENTATIVE PRIVATE FOUR-YEAR



#### **JOHN A. PERGOLIN**

Director of Financial Aid  
Saint Joseph's University  
1971-Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Saint Joseph's University  
POSITION: Lecturer-English Department

ORGANIZATION: Archbishop Wood High School  
POSITION: Athletic Director, Coordinator of Activities, Chairman of Business Department, Moderator of Parent/Teacher Association.

ORGANIZATION: Saint Joseph's University Evening College  
POSITION: Head Academic Counselor, Academic Advisor,  
Director of Special Programs: Introduction College and Motivation.

#### EDUCATION

- M.A. Education-Saint Joseph's University, Philadelphia, PA
- B.S. Industrial Management, Education Saint Joseph's University. Some course work completed toward Doctorate Degree-Temple University

#### PROFESSIONAL ACTIVITIES

- Planning and Program Development Committee PAATP
- PASFAA Council-Private Four-Year Sector Representative
- District Liaison Coordinator For PASFAA Gov't. Relations Committee
- Advisory Committee for PHEAA State Grants for Part-Time Students
- Co-Chairman, Scholarship Committee-Saint Joseph's University
- Board of Governors-Saint Joseph's University Alumni Association
- Member of Board on Athletic Policy-Saint Joseph's University
- Member of Employee Appeals Committee-Saint Joseph's University
- Advisory Committee for the PHEAA Automatic Student Loan Processing System

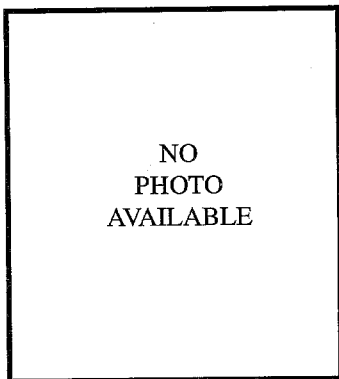
ADDITIONAL PROFESSIONAL ACTIVITIES WILL BE LISTED AT CONFERENCE

*"Over the past five years I have witnessed and participated in the growth of our Association. Programs and activities were initiated that served our members effectively and we were an important part of our profession's development. The availability of financial aid was made known to families, encouraging students to realize that a post secondary education can be affordable.*

*It is my desire to see this growth continue, with the Private Four-Year Sector being an active and effective participant in all activities and developments. With my background, experience and desire to serve I will be a contributing leader and asset to our Association."*

## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE STATE RELATED



#### DAN WRAY

Assistant Director (FFELP)  
Penn State University  
1989 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Penn State  
POSITION: Officer of Human Resources  
EMPLOYMENT DATES: 1977 - 1988

ORGANIZATION: U.S. Coast Guard  
EMPLOYMENT DATES: 1977 -1988

#### EDUCATION

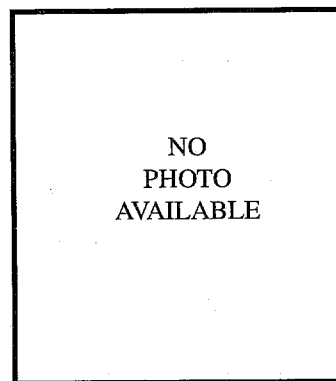
- BS - U.S. Coast Guard Academy

#### PROFESSIONAL ACTIVITIES

- PASFAA Government relations committee SLSC Advisory Board

*"Id like to facilitate the sharing of knowledge that will make a positive difference in shaping student aid delivery systems."*

### SECTOR REPRESENTATIVE SSHE



#### ROBERT J. THORN

Director of Financial Aid  
California University of Pennsylvania

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Ohio University  
POSITION: Associate Director of Financial Aid  
EMPLOYMENT DATES: 1986 - 1993

ORGANIZATION: Alderson-Broaddus College  
POSITION: Director of Financial Aid  
EMPLOYMENT DATES: 1983 - 1986

#### EDUCATION

- Master of Education - Ohio University, 1990
- Bachelor of Science - Alderson-Broaddus College, 1981

#### PROFESSIONAL ACTIVITIES

- Southeast Ohio Guidance Counselor Trainer - 1992-93
- MASFAA Site Committee - 1987
- West Virginia Grant Advisory Board - 1983-86
- West Virginia Guidance Counselor Trainer - 1984-86

*"This position will provide me an opportunity to be actively involved in an association that is clearly committed to the profession, and most importantly, to the recipients of our services. I strongly feel that as sector representative for the SSHE schools, I too will reap benefits from my involvement and service to my colleagues in PASFAA."*

## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE PRIVATE TWO-YEAR



#### BARBARA SCHMITT

Director Financial Aid  
Johnson Technical Institute  
1995-Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Keystone College  
POSITION: Director of Financial Aid  
EMPLOYMENT DATES: 1990 - 1995

ORGANIZATION: Keystone College  
POSITION: Admissions Counselor  
EMPLOYMENT DATES: 1986 - 1990

#### EDUCATION

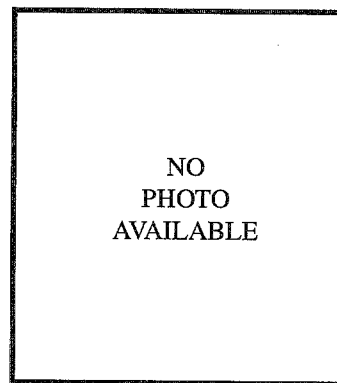
- BA -North Carolina State University, Business Management

#### PROFESSIONAL ACTIVITIES

- Member PASFAA
- Member EASFAA
- Member NASFAA
- Sector Representative 1993-1995
- Professional Standards and Training Committee 1993-1995

*"Active participation in PASFAA provides opportunities for leadership and growth within the Financial Aid Community. Additionally the two-year private sector has special concerns and issues that I feel need continued recognition from the organization."*

### SECTOR REPRESENTATIVE NURSING



#### ADRIENNE MILLER

Financial Aid/ Student Information Coordinator  
Shadyside Hospital School of Nursing  
1992 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: University of Maryland  
POSITION: Financial Aid Assistant

ORGANIZATION: Public School  
POSITION: Music Teacher (all level)

#### EDUCATION

- BA - in Music Performance and Music Education
- Public School Teaching Certificate (music all-level)

#### PROFESSIONAL ACTIVITIES

- Secretary Southwestern Pennsylvania Nursing Sector Association
- Member Faculty Organization
- Member Recruitment & Admissions Committee
- Member Student Support Services Committee (Shadyside Hospital Nursing School)

*"Because Hospital-based nursing schools all have unique curriculums and Financial Aid procedures (i.e., Clock-hours vs. credit-hours), it is imperative that the Financial Aid Officers be kept informed of the latest changes and updates. I would like to serve PASFAA in this position because it would give me an opportunity to learn more about upcoming changes/updates so I could work with nursing schools in implementing these changes to our Financial Aid programs. PASFAA has an excellent reputation in the Financial Aid Community and I feel it would be an honor to serve on the committee."*

# PAATP

## PENNSYLVANIA AID ADMINISTRATORS TRAINING PROGRAM

A Cooperative Effort of PHEAA and the Pennsylvania Association of Student Financial Aid Administrators

### TRAINING SCHEDULE

- |  |                     |
|--|---------------------|
| • Fundamentals Workshop<br>Registration Form and information is<br>in your PASFAA Conference Packet. | October 21-22, 1995 |
| • Guidance Counselor Workshop<br>Announcements mailed early September.                               | November, 1995      |
| • Support Staff Workshop   | TBA                 |

### WATCH YOUR MAIL

## Opportunity is Knocking!

*submitted by: Diana Miller  
PHEAA/PAATP Specialist*

Here is an opportunity to become involved in professional training through PAATP (Pennsylvania Aid Administrators Training Program). PAATP is recognized as a leader among other states and has received national recognition. If you are new to PASFAA, you will want to request copies of the series of articles (3) in last year's PASFAA Newsletters which explained the workings of PAATP. PASFAA membership involvement is vital to our training initiative because PAATP depends upon volunteers as both committee and faculty members.

A special session is being presented at the PASFAA Conference in Seven Springs on Sunday, October 22 from 3:00 to 4:00 p.m., entitled "How to be a PAATP Volunteer in 10 Easy Steps". Members of the Planning and Program Development Committee will be presenting this session. We hope conference attendees will drop by and hear the presentation, speak with committee members and become involved.

## Common Policy Manual

PHEAA is participating with 18 other guaranty agencies in developing a common policy manual to assist schools and lenders with Federal Family Education Loan Program (FFELP) administration and to simplify the FFELP for students. The manual will incorporate into a single document the FFELP provisions of the Higher Education Act of 1965, as amended, federal regulations, and guarantor policies. The manual will replace the PHEAA Guidelines manual and should be available for distribution to schools and lenders in Fall, 1995.

More information about this manual will be forthcoming from PHEAA.

## THE GOVERNMENT RELATIONS COMMITTEE

The Government Relations Committee had a busy and productive year in 1994-95, and is already making plans for activities to be conducted in the coming year. Any PASFAA members interested in serving on this committee should contact Don Shade at 717-327-4766 or CG01271 no later than October 1, 1995.

In 1995-96, we can expect to see continued deliberations over budget issues, continued debate over the loan programs, preliminary discussions on the 1997 Reauthorization, and certainly much more. The Government Relations Committee will continue to be involved in all of these activities. If you wish to be a part of it all, become a member of the committee and join the fun.

### New Appointment

Marian Snyder  
was promoted to Assistant Director of Financial Aid at  
Allentown College effective 6/1/95.  
Debbie Berry  
will fill marian's position of Financial Aid Assistant at  
Allentown College effective 7/24/95.

### *In Memory*

*Roger "Chip" Smith*  
*PHEAA Special Services Division,*  
*Died July 30, 1995.*  
*A memorial service was held August 3, 1995.*

### MARRIAGE

*Lisa Cooper, Phila.Coll. of Textiles & Science, recently wed Martin  
Gilbert on July 9, 1995.*

### BIRTH

Nora Downey, Gordon Phillips Beauty School gave  
birth to a little girl. Bridget and mom are doing fine.

### TRAVEL

Michael Price, St. Francis College, participated in a 10 day concert tour of Spanish and Portugese cathedrals and churches in which he performed as an organist.

## SLSC EXPANDING SERVICES TO SCHOOLS

submitted by: Tim Balfour  
SLSC-PHEAA

Improving service to schools is the goal of the SLSC's School Coordination Group. A school advisory board was established this past spring. This fall they are introducing a toll-free line for schools and additional staff to address school concerns.

The toll-free line, 800-826-5082, is available for school officials to contact the SLSC regarding borrower account issues, to clarify SLSC policy and procedures, or to discuss general servicing concerns. Operation hours are 8:00 am to 4:30 PM E.T.

Two school Coordinators are being added to represent the SLSC to schools. They will participate in state and regional conferences, respond to school inquiries and be available to visit schools to develop better understanding of schools' concerns related to servicing issues.

Questions or comments can be directed to Tim Balfour, Manager, School Coordination Group, at 800-826-5082 or 717-720-2200.

*(The following article appeared in the Gettysburg Times 8/1/95 edition. The comments by Mr. Goodling are neither supported nor refuted by PASFAA. This information is presented for informational purposes only)*

## Keep education under control

In recent months, the new majority has been subjected to endless criticism for our willingness to make difficult choices to balance the budget. These attacks have been particularly reckless when they relate to higher education policy.

Students and parents have been led to believe that student loans and Pell Grants will be made unavailable and college will become unaffordable for many of our young people. The truth is that eliminating student loans has never been a consideration. Unsubstantiated rhetoric was simply part of a political plan designed to scare the American public.

The House Economic and Educational Opportunities Committee, which I chair, needs to save \$10 billion over the next seven years as our contribution to balancing the budget. We have found that President Clinton's Direct Lending Program will not save the taxpayers billions of dollars as supporters of the program have claimed.

In fact, the Congressional Budget Office has provided me with cost estimates which indicate that direct lending is even more expensive than the

**Bill  
Goodling**



guaranteed loan program. This is the same program which certain direct lending supporters wanted to eliminate in 1993 because of its alleged excessive expense. In fact, if we maintain the program that has served students well for the past 30 years and stop the Department of Education from becoming one of the largest banks within the country, we will save taxpayers \$1.5 billion over the next seven years.

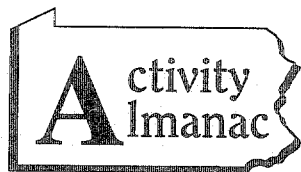
One-point-five billion dollars is a large sum of money that could be used to help lessen the subsidy reduction to students currently under consideration by Congress. My guess is that many graduate students would love to have this \$1.5 billion go towards an interest subsidy rather than to pay the salaries of more Department of Education

employees.

It should come as no surprise that the proposal to make the Department of Education into a large bank would be costly and unwieldy. We argued that very point when the president pushed the proposal two years ago. In addition to the cost, there are other obvious reasons to oppose the expansion of the Department of Education. Quality of service would likely decline, scarce funds would be wasted, and mechanisms would not exist to enforce repayment of loans.

Balancing the budget will not be easy, but it can be accomplished. We simply need to eliminate wasteful spending, oppose future bureaucracy and ensure scarce federal dollars go directly to those most in need. Eliminating the direct lending program and assuring federal dollars are placed in the hands of students will preserve our nation's higher education system and assist us in our goal of balancing the budget.

*U.S. Rep. Goodling's district  
includes parts of Adams and York  
Counties*



October 21-22, 95

October 22-25, 95

November, 95

July 14-17, 96

July 13-16, 97

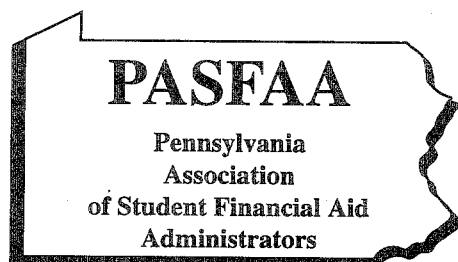
PAATP Fundamental Workshop, Seven Springs, PA

PASFAA Conference, Seven Springs, PA

Support Staff Workshops, sites TBA

NASFAA Conference, Denver, CO

NASFAA Conference, Philadelphia, PA



# Albright College

**Financial Aid Office**  
**Reading, PA 19612**