

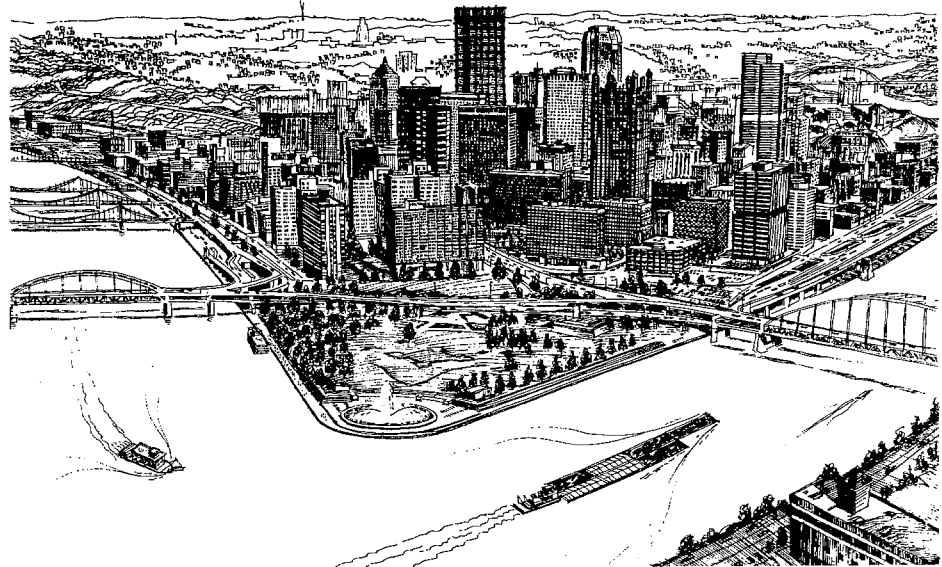
PASFAA

# Pennsylvania Association of Student Financial Aid Administrators

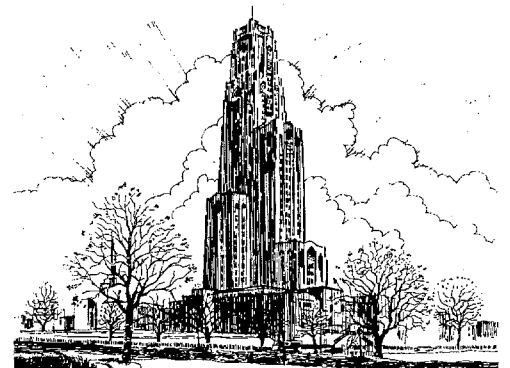
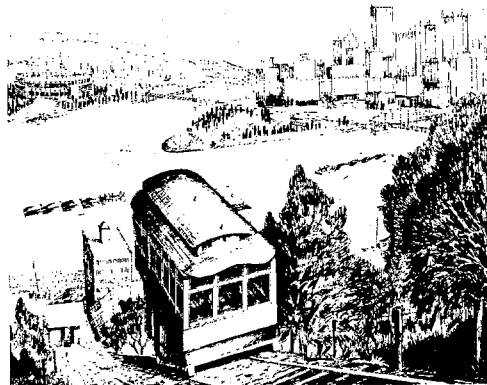
## NEWSLETTER

FALL 1993

VOLUME XXVI

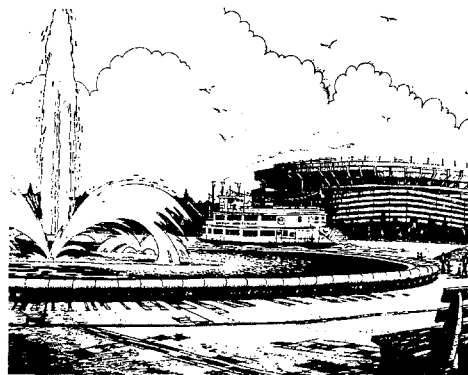


SEE YOU  
IN  
PITTSBURGH



25th Annual  
Conference  
Pittsburgh  
Hyatt Regency

October 10  
October 13  
1993



# 1992-93 PASFAA EXECUTIVE COUNCIL

## OFFICERS

### PRESIDENT

Betty L. Davis  
CCAC - South Campus  
(412) 469-6241  
CG00525

### PRESIDENT ELECT

Ronald L. Shunk  
Gettysburg College  
(717) 337-6611  
CG00052

### PAST PRESIDENT

Ronald T. Laszewski  
Bucknell University  
(717) 524-1331  
CG01489

### VICE PRESIDENT

Linda D. Brittain  
Harrisburg Area CC  
(717) 780-2330  
CG00799

### TREASURER

Robin L. Sztas  
Allegheny College  
(814) 332-2701  
CG00004

### SECRETARY

Bonnie L. Behm  
Thomas Jefferson University  
College of Allied Health  
Sciences  
(215) 955-6531  
CG00242

## SECTOR REPRESENTATIVES

### Public Two-Year

Donald S. Shade  
Pennsylvania College of Tech.  
(717) 327-4766  
CG00521

### Private Two-Year

Margaret F. Hynosky  
Lackawanna Jr. College  
(717) 961-7863  
CG00478

### Private Four-Year

Patricia Serianni  
Swarthmore College  
(215) 328-8358

### State-Related

Robert W. Heyl  
University of Pittsburgh  
(412) 624-7349  
CG00437

### SSHE

Georgia K. Prell  
East Stroudsburg University  
(717) 424-3340  
CG00283

### Proprietary

JoAnn M. Bonfatto  
South Hills Business School  
(814) 234-7755  
CG00594

### Nursing

Joanne Parke-Davison  
Altoona Hospital  
School of Nursing  
(814) 946-2125  
CG00946

# Editor Excerpts

## 1. NEWSLETTER EDITORIAL BOARD FOR 92-93

EDITOR: Joyce M. Ballaban, PASFAA Newsletter Editor  
Albright College, P.O. Box 15234  
Reading, PA 19612-5234  
(215) 921-7515 or FAX (215) 921-7530  
or CG01654

### EDITORIAL

BOARD: Bonnie L. Behm  
Mary Frances Waite  
Sally Whiteman  
Ragan Watson  
Randy Rennell  
Rich Esposito

## 2. PUBLICATION SCHEDULE

Articles, position openings, or newsworthy items can be submitted to any of the Board members according to the following publication schedule:

Winter 93 issue:	articles due December 1
Spring 94 issue:	articles due February 15
Summer 94 issue:	articles due June 1
Fall 94 issue:	articles due August 15

## 3. IMPORTANT MESSAGE

The opinions expressed by individuals who contribute articles to the newsletter do not necessarily represent the position of PASFAA.

# Pasfaa Potpourri

1. MOVING OR CHANGING POSITION? PASFAA membership belongs to the individual and not your institution. All changes in name, address, or title should be submitted to Georgia Prell, Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301. This is where our membership list is maintained.

## 2. 1992-93 PASFAA COMMITTEES

Government Relations ..... Linda D. Brittain  
Membership and Elections ..... Ronald T. Laszewski  
Professional Standards and Training ..... Ronald L. Shunk  
Public and Professional Information ..... Bonnie L. Behm  
1993 Conference ..... Sheila M. Nelson  
1993 Hotline ..... Cynthia H. Farrell

## 3. MEMBERSHIP IN PASFAA

Subscription to the PASFAA Newsletter is included in your yearly membership fee. Contact Ronald T. Laszewski, Bucknell University for information about 1992-93 PASFAA membership.

## 4. LETTERS TO THE EDITOR

Do you have an opinion to share? Do you have a question to ask? Do you want to vent your frustrations? Do you wish to send a message to the readership? Do you wish to share an anecdote? If you have answered yes to any of the questions above, then you will be happy to know we are beginning a new column in the Newsletter to specifically address those types of issues, thoughts, and feelings.

Please send your letters to: Joyce M. Ballaban, Editor  
PASFAA Newsletter  
Albright College  
P.O. Box 15234  
Reading, PA 19612-5234  
FAX: (215) 921-7530

All letters must be signed and we reserve the right to condense or edit if necessary.

August 1993


Dear PASFAA Colleague:

My thoughts for this issue should be in anticipation of the 25th Anniversary Conference in October. However, as I write this, it's mid-August and my office is filled with students and forms! My staff is trying to get everything done so that our students will have their money for tuition and books. The students are walking around trying to figure out what they need to do with everything and how they can possibly make it through school without a job. This scenario is probably similar to what you experienced. Nothing new, right? Think again.

Every year we have students walking around trying to figure out the system. Every year, you and your staff try to get the work done so that students can receive the funds they need. The difference is us. Reauthorization did it. Changes to programs, regulations and procedures in the financial aid offices this year created a paper nightmare that many of us will never forget. Trying to block out the "old" way and implement the "new" way is difficult any time; try doing it under pressure and without more help. But, we did it; at least I can assume we did since we're here reading this! Only time will tell how we managed it and how well handle anything else.

This leads me to the conference. We all need a break. We all need to see old friends, make new ones and enjoy the time together. Sheila Nelson and her committee promises to provide us with all of this and more. A special 25th anniversary dinner celebration on Monday evening will enable us to honor ourselves, see friends from years past and reflect on the years ahead. I hope that many of you will be able to join us in Pittsburgh for this event. I look forward to being a part of this conference and sharing my summer with all of you.

Sincerely,



Betty L. Davis, President  
PASFAA



# 1993 PASFAA

Are you tired of trying to understand the new loan regulations? Are you up to your eyeballs in unhappy parents? Do you have more paper on your desk than there are trees in the Redwood Forest? If so, it's time to stop, sit back, and look forward to these four days - October 10, 11, 12, and 13, 1993. These are the four days we hope you will join your friends and colleagues for the 25th annual PASFAA conference in Pittsburgh.

Below are a few important items regarding this annual event.

## REGISTRATION PACKETS

Conference registration packets were mailed on August 13, 1993. If you did not receive one or need additional packets, please contact Sheila Nelson at (412) 223-6019 or send a PHEAA terminal message to CG01492.

## AGENDA

The Conference Agenda has been carefully planned to help balance the needs of beginners and veterans in the financial aid office. Sessions specifically designed for newcomers to aid will be labelled "Basic" on the conference agenda. To help sort out the new regulations, we are fortunate to have the U.S. Department of Education and NASFAA join us for a General Session on Tuesday. We will also have PHEAA representatives on hand to assist with technical and professional questions regarding grants and loans.

## PAATP

The Pennsylvania Aid Administrators will offer a pre-conference program for new aid administrators with two years or less experience. Fundamentals: Basic Workshop for Financial Aid Administrators will be held October 9 and 10. Information and registration materials were included with the conference registration packets sent in August. If you need additional forms, contact Sheila Nelson. Questions about the training session should be directed to PHEAA/PAATP staff at (717) 257-2550.

## HOTEL

The Hyatt Regency Pittsburgh is an excellent facility located in downtown Pittsburgh directly across from the Civic Arena, home of sporting events, concerts, and special events. This prime location is within a short walk to fine shopping and the commercial district. The subway system provides transportation to Station Square shops, Gateway Clipper Fleet, and the Golden Triangle.

## PARKING

Since the hotel is located in the downtown area, parking is expensive. The hotel parking garage is available in the basement of the hotel and the parking fee can be added to your hotel bill if you so advise at check-in. This will allow you unlimited in and out privileges, otherwise you will be required to pay each time you leave the garage. Commuters can also use the hotel's parking lot and pay on a per-day basis. Local parking garages are also available. A list of available parking lots with prices was also included in the registration packet.

(Please note: If you drive to the front door of the hotel and have the doorman take your car (valet service) down into the garage, the daily rate is more expensive. To save yourself a few dollars, drive your car directly into the parking garage yourself.)

# CONFERENCE

*submitted by Sheila M. Nelson  
1993 Conference Chair*

## EXTRA MEALS

Guests who are accompanying conference registrants and wish to participate in any or all of the conference meals must purchase tickets in advance. No extra meal tickets for guests will be available for purchase at registration. A special form was included in the registration packet for those wishing to purchase any or all of the extra meal tickets.

## CONFERENCE SHIRTS

The ever famous PASFAA shirts will again be on sale. This year we will be offering a golf style shirt. Don't forget to bring a few extra dollars to purchase one at a cost of \$12. Shirts will be available on a first come, first serve basis.

## FORMS FAIR

Because of our 25th anniversary, we are presenting a forms fair with a bit of a twist. This forms fair will be featuring nostalgic forms, so clean out that closet or filing cabinet and send any antique forms to Michael Bertonaschi at La Roche College by September 30, 1993.

## SOCIAL EVENTS

And now for the important stuff. . . After eight hours of brushing up on skills and trying to sort out the facts, we all need that very important time to sit down with our colleagues and laugh about the crazy world with which we deal.

On Sunday night you should "Come as you were in 1968" and dance the night away with that wild and crazy D.J., Donn Henderson! Of course, there will be prizes for the best 1968 dance and the best costume!

Monday night will offer a very elegant and formal evening at the Carnegie Museum as we celebrate our 25th anniversary. Buses will leave the Hyatt at 6:30, 6:45, 7:00, and 7:15. This evening promises to be very special!

We will also have a bulletin board available to hang pictures of ourselves as we were 25 years ago. Bring a picture along and join the fun!

## VENDORS AND SPONSORS

An important part of any conference is the support of our vendors and sponsors. The vendors and sponsors will be in Plazas A & B. Be sure to stop by and chat with each of them. Their support is important, and PASFAA is grateful for their

participation in our annual conference.

## AND ONE FINAL NOTE

Any project of this type requires the work of a lot of dedicated people. A very big THANK YOU to the conference committee members: Michael Bertonaschi, Rich Esposito, Pat Hayes, Clarke Paine, Julie Salem, Deidre Smith, and Jim Zuzack. Each of these people have been very busy behind the scenes making sure all the big and little details are covered. Let me also take this opportunity to thank Bonnie Lee Behm and Robin Szitas for all their guidance.

Let's take this opportunity to dress casually and join your colleagues for four days of education and relaxation.

Looking forward to seeing you in Pittsburgh on the 10th of October.

# NOMINATIONS FOR 1993 ELECTION

*submitted by Ron Laszewski  
Membership & Elections, Chair*

The first phase of the PASFAA nominations process is now completed. Nominations have been received for the positions to be voted on at the October annual conference. The positions for this election are President-Elect and the seven Sector Representatives.

In accordance with the PASFAA By-Laws, the two persons receiving the highest number of nominations will have their names placed on the Ballot. Each candidate has been contacted to secure their agreement to run for office, so that the persons listed have been duly nominated and have agreed to run.

In accordance with the procedure instituted by Council, candidates have been requested to complete a nominee resume form and to submit a photograph if available. That information appears in this newsletter and will be posted at the conference registration desk for review by the membership.

Ballots will be placed in the conference packets of all active members who attend the conference. Each active member may vote for the office of President-Elect; active members will receive

sector-specific ballots and can only vote for the sector representative from their respective sectors.

At the first session of the annual business meeting on Sunday, October 10, the candidates will be introduced to the membership, and nominations will be received from the floor for any of these positions.

Following that meeting, voting by active members present at the conference will begin, and the ballot box will be available at the Conference Registration Desk at all times that the desk is staffed. The balloting will end at 12:00 noon on Tuesday, October 12, at which time the membership and elections committee will count the ballots. The election results will be announced at the second session of the business meeting later that day.

In keeping with the procedures adopted by PASFAA, absentee balloting will be made available to persons unable to attend the conference. Please refer to the article listed on page 7 concerning absentee balloting.

## PASFAA 1993 CANDIDATE SLATE

### PRESIDENT ELECT

Christine A. Zuzack  
Indiana University of PA

### PUBLIC TWO YEAR SECTOR

Frances C. McKeown  
Bucks County Community College

### PRIVATE FOUR YEAR SECTOR

Catherine A. McIntyre  
Allentown College

### SSHE SECTOR

Margaret M. Karl  
Edinboro University of PA

### NURSING SECTOR

Patricia J. Zink  
Washington Hospital School of Nursing

### PRIVATE TWO YEAR SECTOR

Cheryl S. Browning  
Berean Institute

Barbara L. Schmitt  
Keystone Junior College

### STATE RELATED SECTOR

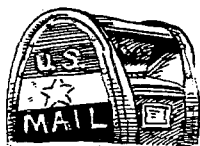
Robert W. Heyl  
University of Pittsburgh (Pittsburgh)

Julie A. Salem  
University of Pittsburgh (Johnstown)

### PROPRIETARY SECTOR

Richard C. Esposito  
Pittsburgh Beauty Academy

## ABSENTEE BALLOTING PROCEDURES



At the 1987 Annual Conference, the membership approved an absentee balloting procedure. This was proposed by PASFAA Council to allow individuals who cannot attend the annual conference to vote in PASFAA elections. The 1988 election was the first time that the procedure was implemented.

In order to vote by absentee ballot, a person must renew membership for the next fiscal year and request a ballot in writing. On the 1993 conference registration form, there will be a provision for individuals who cannot attend the conference to renew their membership for 1993-94. Also, on that form will be a place to check to request an absentee ballot. Anyone who cannot attend the conference should use the registration form to renew membership and, if they wish, to request an absentee ballot.

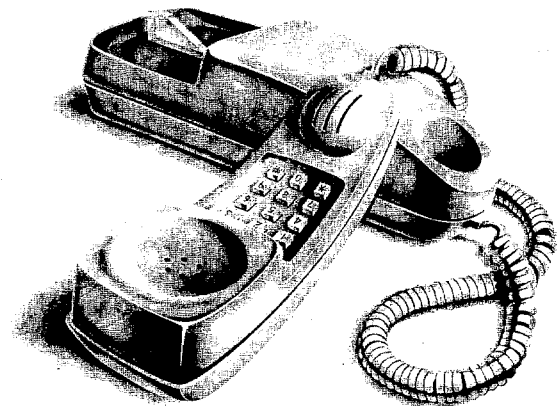
Absentee ballots must be requested by September 10, 1993. Ballots will be mailed upon receipt of a request.

The voted ballot must be returned to the Chair of Membership and Elections Committee at least one week prior to the start of the conference, using the double envelope method. The chairman will then bring any such ballots to the conference where they will be opened and counted by the committee prior to the counting of ballots cast at the conference. Individuals who cast absentee ballots will not be able to vote for any candidates who may be nominated at the business meeting. Since write-in votes are only acceptable for nominated candidates, absentee ballots cannot contain write-in votes.

It should be emphasized that absentee ballots are available to individuals who know in advance that they will be unable to attend the conference. Also, once an absentee ballot is requested, that person cannot receive a ballot at the conference, if they attend. The procedures described above are as contained in the By-Laws of the Association. Any questions about the procedure should be addressed to Ron Laszewski, Chair of the Membership and Elections Committee.

## 94 PASFAA HOTLINE

*submitted by Ron Dawson  
94 Hotline Coordinator*



Initial planning and coordination is underway for the 1994 Financial Aid Hotline, which will take place January 24-28, 1994. This year's site coordinators are Marykay McCaughan of Villanova for Philadelphia, Carolyn Wharton of Elizabethtown College for Harrisburg and Wendy Dunlap of Point Park College for Pittsburgh. Wendy is also the state-wide Assistant Coordinator. Please consider volunteering your time for an evening, as well as encouraging others in your office to do so. You can sign up as a volunteer either at the PASFAA Conference in October or anytime through the Fall. With all of the questions and confusion experienced as part of the 93-94 application process, the Hotline is a good opportunity for us to disburse accurate information for 94-95.

## PASFAA ELECTION NOMINEES

### PRESIDENT ELECT



**CHRISTINE A. ZUZACK**  
Associate Director of Financial Aid  
IUP  
June 1983 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: C. C. of Allegheny County -  
Allegheny  
POSITION: Assistant Dir. Fin. Aid  
EMPLOYMENT DATES: 1980 - 1983

ORGANIZATION: C. C. of Allegheny County -  
Center North  
POSITION: Fin. Aid/Admissions Counselor  
EMPLOYMENT DATES: 1978 - 1979

#### EDUCATION

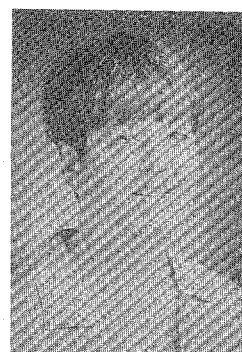
- M. A. in Student Personnel Services in Higher Education, IUP 1978
- M. A. in Clinical Psychology, IUP 1977
- B. A. in Psychology, Grove City College 1973

#### PROFESSIONAL ACTIVITIES

- Vice-President PASFAA, 1990-92
- PASFAA Conference Chairman 1989, Conference Committee 1983, 85, 87, 88, 90
- EASFAA Newsletter Editor 1989-1991
- NASFAA "Student Aid Transcript" Editorial Board 1992-1993.
- PAATP Intermediate Summer Institute Committee and Faculty 1992-1993.

*"PASFAA has always been and continues to be one of the strongest and most active professional organizations serving the needs of Financial Aid administrators. I would like to contribute to the growth and development of our organization through a leadership role. Moving into the 21st century with changing demographics, fiscal restraints, and an even greater need for higher education will all present challenges that we must face. I hope to be able to contribute to PASFAA's preparation and development in meeting these challenges."*

### SECTOR REPRESENTATIVE PRIVATE FOUR YEAR



**CATE McINTYRE**  
Director of Financial Aid  
Allentown College  
1989 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Lehigh University  
POSITION: Asst. Dir./Coordinator of  
Endowed & Sponsored  
Scholarships  
EMPLOYMENT DATES: 1986 - 1989

ORGANIZATION: Kutztown University  
POSITION: Graduate Assistant  
EMPLOYMENT DATES: 1984 - 1986

ORGANIZATION: First Valley Bank  
POSITION: Student Loan Clerk  
EMPLOYMENT DATES: 1981 - 1984

#### EDUCATION

- Bachelor of Science, May 1981, with honors. Kutztown University - 3.74
- Major - Elementary Education Concentration - Early Childhood Education
- Master in Public Administration, 12/90 Kutztown University - 3.40

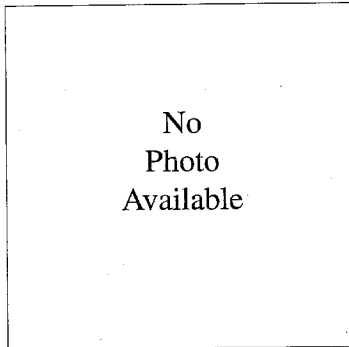
#### PROFESSIONAL ACTIVITIES

- EASFAA Membership/Nomination/Election Committee Member, 1993-1994.
- PHEAA/PASFAA H.S. Guidance Counselors Workshop, Presenter, 1992.
- LVAIC/Channel 39 Early Awareness College Program, 1992-1993 - Planning Committee.
- LVFAA Financial Aid Night, presenter.
- PAATP Reauthorization Workshop, presenter/faculty - 1993.



## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE PROPRIETARY



#### **RICHARD C. ESPOSITO**

Director of Financial Aid  
Pittsburgh Beauty Academy  
1979 to Present

#### **PREVIOUS EMPLOYMENT**

ORGANIZATION: I.A.T.S.E. - Stagehand Local No. 3  
POSITION: Stagehand for City of Pittsburgh  
while attending College.  
EMPLOYMENT DATES: 1976 - 1979

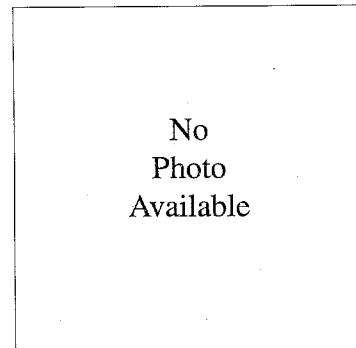
#### **EDUCATION**

- Duquesne University - B.S./ Marketing - 1977
- School of Computer Technology (Advanced Education for College Graduates) - 1983

#### **PROFESSIONAL ACTIVITIES**

- Member of NASFAA
- Member of EASFAA
- Member of PASFAA
- PASFAA Conference Committee - 1993, 1991, 1989, 1987, 1985
- PASFAA Government Relations Committee (1989-1990)
- PASFAA Newsletter Editorial Committee - 1993

### SECTOR REPRESENTATIVE PUBLIC TWO-YEAR



#### **FRAN C. McKEOWN**

Director of Financial Aid  
Bucks County Community College  
1986 - Present

#### **PREVIOUS EMPLOYMENT**

ORGANIZATION: La Salle University  
POSITION: Assistant Director - Fin. Aid  
EMPLOYMENT DATES: 1975 - 1986

#### **EDUCATION**

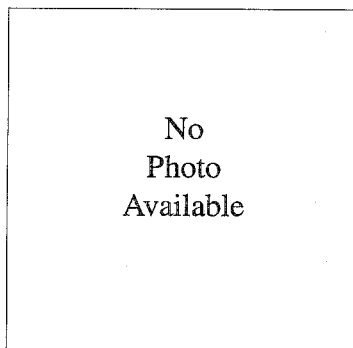
- La Salle University - will complete MBA Program 5/94
- La Salle University - B.S. 1983

#### **PROFESSIONAL ACTIVITIES**

- PAATP Summer Institute - Summers 1992, 1993 & 1994
- Conference Committee - Fall 1992
- Government Relations Committee - 1992-93, 1991-92, 1990-91, 1989-90.
- CM Advisory Board - 1986-87 to Present
- PASFAA Conference Presenter - 1990, 1991
- High School Guidance Counselor Training - 1989-90,

## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE PRIVATE TWO-YEAR



#### **BARBARA L. SCHMITT**

Director of Financial Aid  
Keystone Junior College  
1986 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Keystone Junior College  
POSITION: Director of Financial Aid  
EMPLOYMENT DATES: August 1990 - Present

ORGANIZATION: Keystone Junior College  
POSITION: Admissions Counselor  
EMPLOYMENT DATES: March 1986 - August 1990

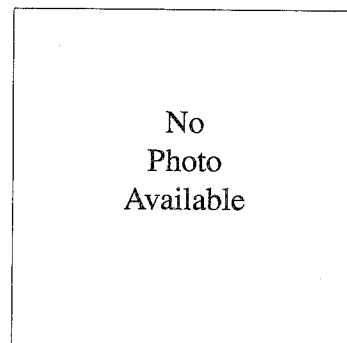
#### EDUCATION

- North Carolina State University  
B.A. Business Management

#### PROFESSIONAL ACTIVITIES

- Member PASFAA
- Member NASFAA
- Member EASFAA

### SECTOR REPRESENTATIVE PRIVATE TWO YEAR



#### **CHERYL S. BROWNING**

Director of Financial Aid  
Berean Institute  
1980 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Peirce Junior College  
POSITION:  
EMPLOYMENT DATES: 1979 - 1980

ORGANIZATION: PHEAA Philadelphia  
Regional Office  
POSITION:  
EMPLOYMENT DATES: 1976 - 1979

#### EDUCATION

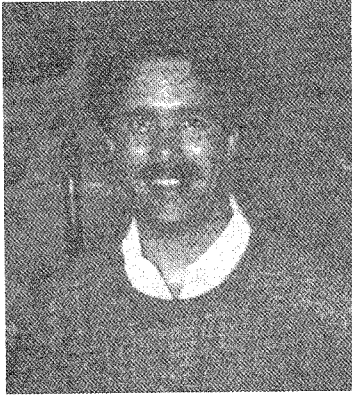
- 1986 - Lincoln University, Masters Degree in  
Human Services
- 1976 - West Chester University, B.S. in Management

#### PROFESSIONAL ACTIVITIES

- PASFAA Conference Committee
- PAATP Faculty and Planning Committee
- PASFAA Presenter and Hotline Participant for the past 5 yrs.
- EASFAA Minority Concerns, EASFAA Presenter
- NASFAA Presenter

# PASFAA ELECTION NOMINEES

## SECTOR REPRESENTATIVE STATE RELATED



### ROBERT W. HEYL

Senior Assistant Director  
University of Pittsburgh  
1984 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: State University of New York at Fredonia  
POSITION: Assistant Dean/Resident Director  
EMPLOYMENT DATES: September, 1981 - August, 1983

ORGANIZATION: University of Illinois  
POSITION: Resident Director Coordinator  
EMPLOYMENT DATES: July, 1980 - July, 1991

ORGANIZATION: University of Illinois  
POSITION: Resident Director  
EMPLOYMENT DATES: July, 1979 - July, 1980

#### EDUCATION

- M.S. Ed., Indiana University
- BA History/Political Science, The Pennsylvania State University

#### PROFESSIONAL ACTIVITIES

- PACAC Conference Committee, 1986 - 1988
- PACAC Conference Presentations, 1986 - 1987
- PASFAA Conference Presentations, 1987 - 1988

## SECTOR REPRESENTATIVE STATE RELATED

No  
Photo  
Available

### JULIE A. SALEM

Associate Director of  
Admissions and Student Aid  
University of Pittsburgh  
at Johnstown  
February, 1989 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Mount Aloysius Jr. College  
POSITION: Director of Financial Aid  
EMPLOYMENT DATES: December, 1986 - February, 1989

#### EDUCATION

- B.S. - Child Development and Family Relations, Indiana University of PA - Dec. 1985
- M.A. - Student Personnel Services, Indiana University of PA - Dec. 1986

#### PROFESSIONAL ACTIVITIES

- PASFAA Conference Committee Member 1993, 1991.
- PASFAA Hotline 1990, 1992, 1993.
- Presenter - Guidance Counselor Workshops 1991, 1992.

## PASFAA ELECTION NOMINEES

### SECTOR REPRESENTATIVE

#### SSHE

No  
Photo  
Available

#### MARGARET M. KARL

Associate Director of Financial Aid  
Edinboro University of PA  
1983-Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Edinboro University  
of PA  
POSITION: Residence Life  
EMPLOYMENT DATES: 1971 - 1983

ORGANIZATION: St. Boniface  
Catholic School  
EMPLOYMENT DATES: 1969 to 1971

#### EDUCATION

- B.S. Secondary Education/Social Studies  
Edinboro U. of PA. Graduated 5/69
- Master in Political Science  
Edinboro U. of PA. Graduated 12/72

#### PROFESSIONAL ACTIVITIES

- PASFAA 1983-Present
- Middle States Sub-committee on Freshman Concerns.

### SECTOR REPRESENTATIVE

#### NURSING

No  
Photo  
Available

#### PATRICIA J. ZINK

Financial Aid &  
Admissions Officer  
The Washington Hospital  
School of Nursing  
1977 - Present

#### PREVIOUS EMPLOYMENT

ORGANIZATION: Washington Hospital  
School of Nursing  
POSITION: Secretary  
EMPLOYMENT DATES: 1977 - 1987

#### EDUCATION

- Currently attending Wheeling Jesuit College

#### PROFESSIONAL ACTIVITIES

- Southwestern PA Nursing Sector Association  
Secretary - 1991 - present

## "Call to the Post": Louisville for the 1994 Conference

*submitted by Barry M. McCarty  
Lafayette College*



While many NASFAA members were enjoying the ambiance of San Diego as the challenges of the past year were addressed, the 1994 National Conference Committee began to formalize plans for the 1994 NASFAA Conference in Louisville, Kentucky, which will be from July 17-20, 1994.

The Conference Planning Committee encourages you to begin proposing interest sessions for next year's conference. Enclosed in this newsletter is an Interest Session Proposal form to be returned to Committee Chair, Paul Phillips of California State University, San Marcos. We welcome your ideas as soon as possible, but no later than November 2.

The conference site in Louisville, The Galt House Hotel, is located on the Ohio River. The Committee hopes to incorporate many of the regional foods and customs into conference activities. With school budgets a concern, we are pleased to note that the room rates will be quite inexpensive with \$95 the top rate for a single or double suite-type room. The NASFAA Board of Directors has approved the same conference pre-registration fee as was in effect for the 1993 conference, another welcome development for tight budgets.

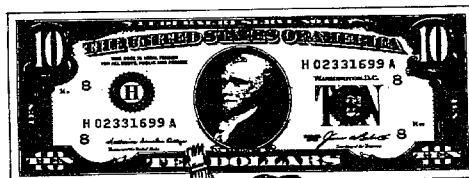
In future newsletters we shall be providing details on several exciting professional and social activities which will be unique to the Louisville Conference. The Planning Committee will meet in mid-September. We encourage your input.

### "THE DEFINITION OF MONEY"

*submitted by Vali Heist  
Alvernia College*

When I called my friend at his dorm room, I was somewhat surprised by his answering machine message: "Hi, this is Dave," it began. "If it's the phone company, I sent the money. If it's Mom or Dad, please send money. If it's a friend, you still owe me money. If it's financial aid, you didn't loan me enough money. If it's a female, leave a message. . . and don't worry, I've got plenty of money!"

("This originally appeared in The Reader's Digest - so Vali - you have time to read something other than Title IV regs?")



## LIFE OUTSIDE THE FINANCIAL AID OFFICE

Believe it or not, FAO's have a life other than financial aid - here's Proof !!!

### BIRTHS: June 16, 1993

Arlina B. DeNardo, Lafayette College, and husband Greg, recently became the proud parents of a little girl, Camille N. Camille made her appearance at 5:15 pm weighing 7 lb. 2oz. Congratulations to the new family!

### BIRTHS: July 9, 1993

Robin L. Szitas, Allegheny College, and husband, Mark, recently welcomed their second child, Jeremy Robert, into their family. Congratulations to your new and enlarged family unit!



### MARRIAGES: July 31, 1993

Joyce M. Frantz, Albright College, and David Ballaban recently exchanged marriage vows on Albright's campus. Honeymoon plans included a tour of New England.

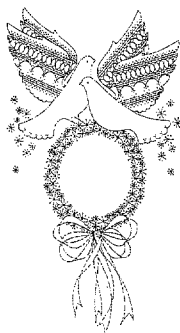
### MARRIAGES: September 5, 1993

Susan Glueck, Moravian College, and Joe Hoffmeier recently wed in Bethlehem. Honeymoon plans involve an island, lots of sun and shimmering white sand.

### WILL BE MARRIED: October 12, 1993

Nora M. McFadden, Gordon Phillips Beauty School, and Joseph Downey plan to marry in Cherry Hill, NJ. Nora may not make our PASFAA conference as she and Joe will still be honeymooning.

These bits of news are always important to PASFAA members and friends. Make sure you let us know what's happening in your 'life outside the Financial Aid Office'.



## POSITION DESCRIPTION

Title:	Associate Research Scientist
Appointed by:	Vice President; Guidance, Access, and Assessment Services upon recommendation of the Senior Research Scientist
Reports:	Senior Research Scientist, Research and Development Division

### General Functions

The individual in this position will manage specific research and development activities of the College Board, including the overall direction of selected R & D projects, the budget planning and control of selected R & D division activities, and the coordination of regional office and special contractor projects of R & D. In addition, he/she will collect, organize, and report data and information on emerging trends and demographic shifts as they relate to current and proposed College Board services. He/she will develop proposals for R & D projects, and collect and report on all College Board grant-proposal activities.

### Specific Responsibilities

1. Direct selected R & D projects related to program improvement, new program development, and new clientele exploration.
2. Develop plans and budgets for needed research and development, and direct the preparation of long-range R & D plans, including budget planning, preparation, and control for the R&D Division.
3. Prepare concept and issues papers for discussion and action, including trend analyses, forecasting, client and service needs, and program evaluation.
4. Monitor College Board-supported R&D activities of other researchers and research organizations as well as R&D activities in the regional offices and at Education Testing Service to ensure timely and satisfactory completion of projects.
5. Monitor and assist in College Board adaptation of emerging technologies, including multimedia and computer-based information delivery systems and testing/scoring.
6. Interpret and synthesize the results of R&D studies for College Board members and constituents, and assist them in implementing research findings or relating these findings to their work.

7. Conduct or arrange policy analyses related to the College Board's areas of interest.
8. Represent the College Board's interests at conferences and associational meetings, and deliver research papers or talks at professional conferences.
9. Oversee and coordinate the preparation of supporting materials and activities for a number of R&D standing committees, including the preparation of summaries and minutes of committee meetings.

### Qualifications

1. Demonstrable knowledge of and experience in education research, evidenced by a strong publications record.
2. Advanced degree, Ph.D., or equivalent in experience, with demonstrable background in and knowledge of statistics, psychometrics, and education measurement, including computer-based testing, performance assessments, and/or policy research.
3. At least five years experience in a directly related field, including research management, project direction, and proposal preparation.
4. Excellent communications skills - both written and oral - with an emphasis on the ability to communicate technical information to general (i.e., no technical) audiences.
5. Knowledge of educational areas of interest to the College Board.
6. Knowledge of College Board programs and their uses.
7. Willingness to travel and to commit as much as 10-20 percent of time at Educational Testing Service.

*Applications should be filed by September 30, 1993 with Rosemarie McGrath, Executive Director of Human Resources, Department CB, The College Board, 45 Columbus Avenue, New York, New York 10023-6992.*

## FROM THE EDITOR

Once again we come together for the annual conference to choose a president-elect and a new group of sector representatives to sit on the PASFAA executive council. The individuals who have allowed their names to be placed on the ballot are to be commended for agreeing to serve our association in such an important leadership position. Many of our members are involved in PAATP training, PHEAA advisory groups, HOTLINE activities, PASFAA committees, EASFAA and NASFAA positions and a host of volunteer activities too numerous to mention. To these members a resounding round of applause for your services is in order. BUT, there is a segment of our association that is not represented in the above listed activities. It is this group of members from whom we need to hear. Please believe your ideas and expertise are needed in our profession and your input is valued. Financial aid is a constantly changing profession and each year new faces and new names appear at our conference and in the PASFAA directory. To these new members, I say, **GET INVOLVED - VOLUNTEER - CONTACT A PASFAA COMMITTEE MEMBER** and tell them you want to help. Many times, we don't get involved because we haven't been asked to help. I am asking you now, in our 25th year, to accept this call for participation. You won't be disappointed when you become involved in serving the membership. You will experience professional growth and you will have the opportunity to associate and network with colleagues working towards the same goals.

**IN HONOUR OF OUR 25TH YEAR, LET US ALL WORK TOWARD BRINGING 25 MEMBERS INTO A MORE PARTICIPATIVE ROLE WITHIN PASFAA.**

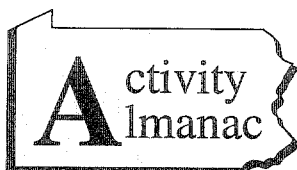
ENJOY WHAT'S LEFT OF SUMMER 93

## TRAINING NEEDS

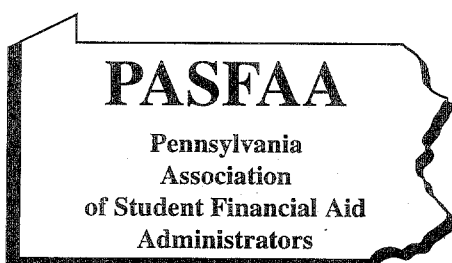
*submitted by Ron Shunk  
President-Elect*

As PASFAA and PHEAA continue to provide financial aid staff training programs through PAATP, there is a periodic need to survey the PASFAA membership to seek information about how to best meet training needs. To achieve that purpose there will be a "formal" survey during the upcoming PASFAA Conference in October. A training Needs Survey will be a part of the packet of materials, and it will be an item to be completed during the conference.

Since an objective of PAATP is to meet the needs of our membership, please be prepared to give your opinions on that form. If you will be unable to attend the conference, or wish to respond by another means, feel free to contact me by mail or by terminal.



September 17-24	PHEAA Common Loan Application Workshops
October 9-10	PAATP Fundamentals Workshop, Pittsburgh
October 10-13	PASFAA Conference, Pittsburgh
October 27-29	PAATP Support Staff Workshops
	10-27: Monroeville
	10-27: Bucknell
	10-28: Edinboro
	10-29: Immaculata
February 4-11	PAATP Business Officer Workshops
	02-04: site TBA
	02-10: King of Prussia
	02-11: Monroeville
March 1-11	PAATP Delivery System Workshops (7 sites TBA)
May 1-4	EASFAA Conference, Atlantic City, NJ
June 13-17	PAATP New Aid Administrators Training, Carlisle
June 13-15	PAATP New Student Loan Officer Training, Carlisle
July 17-20	NASFAA, Conference, Louisville, KY



## Albright College

Financial Aid Office  
Reading, PA 19612

