

Pennsylvania Association of Student Financial Aid Administrators

PASFAA

NEWSLETTER

NUMBER 1

DECEMBER 1990

VOLUME XXIV

**23rd Annual
Conference
Seven Springs
Mountain
Resort**

**September 29-
October 2
1991**

Dear PASFAA Member:

I appreciate the opportunity to serve as President for the 1990-91 year and I am indeed fortunate to assume this position for such a strong organization. I look forward to a challenging and exciting year.

Autumn's splendor provided a marvelous backdrop for the 22nd annual PASFAA Conference. The Pocono Mountains offered spectacular scenery and an ideal location to experience training and professional growth. As always, the Conference provided the invaluable opportunity to become reacquainted with old friends and make new acquaintances. Many thanks to Sharon Shurow and her Conference Committee for their efforts in making the Conference such a success!

As a result of some changes and the outcome of the elections, we have a number of new members serving on Council this year. I accepted with regret the resignation of Brenda DeVaughn of the Lankenau Hospital School of Nursing from her position as Nursing Sector representative. Brenda will be moving out of state in the near future. I want to thank Brenda for her service to the Association and wish her well with her new ventures. Joanne Parke-Davison from the Altoona Hospital School of Nursing has been appointed to serve out the remainder of the term for the Nursing Sector. Ron Shunk, Director of Financial Aid at Gettysburg College, will fill the vacancy for the Four Year Private sector created by Ron Laszewski's election to the position of President-Elect. Congratulations Ron, and congratulations to the others elected to office: Vice President, Christine Zuzack, Indiana University of Pennsylvania; Secretary, Mary Frances Woodall, Ursinus College and Treasurer, Vali Heist, Alvernia College.

A number of projects are currently underway. The Guidance Counselor workshops are being conducted during the months of November and December. Thirty nine sites have been selected throughout Pennsylvania to host these workshops which will be presented by both PASFAA members and the PHEAA Regional Directors. We expect more than 900 Guidance Personnel to participate in these workshops. Also, Paul Zimmerman of Carnegie Mellon University will be coordinating the PASFAA Hotline which will be held from January 28 through February 1, 1991. Paul will be requesting your assistance with this project and we encourage you to support this important annual event. Plans for the 23rd annual PASFAA Conference are underway. The Conference will be held September 29 through October 2, 1991 at Seven Springs Mountain Resort. Robin Szitas of Allegheny College, and the Conference Committee will be planning for the Conference throughout the year and will be requesting your input for ideas as well as your participation in the Conference. The early awareness project, Startrack, is occurring this year with the support of financial aid officers and admissions counselors. This project, which is comprised of three distinct workshops directed to students, parents and school personnel is a terrific way of introducing higher education at an early stage of a student's educational experience. I also anticipate that we will continue our dialogue with personnel from the Office of Vocational Rehabilitation.

The success and strength that our Association has experienced over the years is a direct result of the support of the members. Your participation in the many volunteer activities that we offer throughout the year further strengthens our Association. We look forward to your continued support and to a successful and productive 1990-91 year.

Sincerely,

Mary

Mary Andrews Miller
President

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1990-91 PASFAA EXECUTIVE COUNCIL

OFFICERS

PRESIDENT

Mary Andrews Miller
Indiana University of PA
(412) 357-2218

PRESIDENT ELECT

Ronald T. Laszewski
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(717) 524-1331

VICE PRESIDENT

Christine A. Zuzack
Indiana University of PA
(412) 357-2218

TREASURER

Vali Heist
Alvernia College
(215) 777-5411

SECRETARY

Mary Frances Woodall
Ursinus College
(215) 489-4111

PAST PRESIDENT

Rachael Lohman
Wilkes University
(717) 824-4651

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(717) 327-4766

Private Two-Year

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Lackawanna Jr. College
(717) 961-7863

Private Four-Year

Ronald Shunk
Gettysburg College
(717) 337-6611

State-Related

Robert W. Heyl
University of Pittsburgh
(412) 624-7488

SSHE

Gary C. Seelye
California University of PA
(717) 327-4766

Proprietary

Frederick Wilson
Gordon Phillips Beauty
School
(215) 352-1776

Nursing

Joanne Parke-Davison
Altoona Hospital
School of Nursing
(814) 946-2125

Editor Exerpts

- The Newsletter publishes financial aid position openings free-of-charge and accepts signed letters to the editor.
- Lenders speak up! We need more articles for the Lender Language section of the Newsletter. Please contribute whatever you feel is news-worthy.
- We are expanding the dates to remember section on the back cover of the Newsletter. Please send events and dates to the Editor well in advance of the event.
- Position changes/personal notes: We will publish position changes and personal notes as space permits in each Newsletter.

PUBLICATION SCHEDULE

Editions of the PASFAA newsletter are scheduled for December, February, April, June and September. Articles, editorials, positions available or other contributions must be submitted in the month prior to publication. Please submit materials or questions to:

Joyce M. Frantz
PASFAA Newsletter
Albright College
P.O. Box 15234
Reading, PA 19612-5234
(215) 921-7515

Subscription to the PASFAA Newsletter is included in the Membership fee. Contact Rachael Lohman, Wilkes University, for information on PASFAA Membership.

NEWSLETTER STAFF

Editor	Joyce M. Frantz, Albright College
Editorial Board	Mary Frances Woodall, Ursinus John McKeown, Kutztown University
Membership List Maintenance	Georgia Prell, East Stroudsburg University

Pasfaa Potpourri

MOVING OR CHANGING POSITION?

PASFAA membership belongs to the individual and not your institution. Please be sure to provide PASFAA with change of address or changes in title. Please review your entry in the Membership Directory and submit any necessary changes to Georgia Prell, Financial Aid Office, East Stroudsburg University, East Stroudsburg, PA 18301, where the membership list is maintained.

1990-91 PASFAA COMMITTEES

Committee	Chairperson
Government Relations	Christine A. Zuzack
Membership and Elections	Rachael Lohman
Professional Standards and Training	Ronald Laszewski
Public and Professional Information	Mary Frances Woodall
1991 Conference	Robin Szitas

ELECTION RESULTS

President Elect: Ronald Laszewski
Vice President: Christine Zuzack
Treasurer: Vali Heist
Secretary: Mary Frances Woodall



(standing l to r)

EXECUTIVE COUNCIL: Rachael Lohman, Past President; Mary Frances Woodall, Secretary; Christine Zuzack, Vice President; Vali Heist, Treasurer; Ron Laszewski, President-Elect. Sitting: Mary Andrews Miller, President.

COUNCIL MEETINGS

February 4, 1991

April 1, 1991

June 3, 1991

August 5, 1991



The passing of the gavel. The tradition continues. Rachael Lohman, Past President and Mary Andrews Miller, PASFAA President for the new year.

PUBLIC AND PROFESSIONAL INFORMATION COMMITTEE

Submitted by Mary Frances Woodall, Secretary

As chairperson of this committee, it is one of my major responsibilities to see that the PASFAA Newsletter is published five times a year. In the past, the person elected as secretary of PASFAA automatically assumed the position of chairperson of the Public and Professional Information Committee (P&PIC) and editor of the PASFAA newsletter. The goal of PASFAA council has been to have, if possible, two PASFAA members divide the duties of secretary/chair of P&PIC and newsletter editor. As chairperson of the P&PIC, I am happy to announce that Joyce M. Frantz, Assistant Director of Student Financial Services, Albright College has volunteered to serve as editor of the PASFAA newsletter. This is exciting news for the association, in general, and for myself, in particular.

As many of you know, I recently assumed the position of Director of Financial Aid at Ursinus College. I accepted the nomination for Secretary of PASFAA prior to being interviewed for the job at Ursinus. After accepting the directorship at Ursinus, I decided not to withdraw my name from the election for PASFAA secretary because I was assured by several people that I would get assistance with the newsletter. They were right. Personally, I would like to thank Joyce for offering to be the newsletter editor.

If you are interested in serving on the Public and Professional Information Committee, of which the newsletter is a "subcommittee", please complete the volunteer form that can be found elsewhere in this newsletter. It would be helpful if you indicate on the form what you would like to do as a member of the committee. In the meantime, please remember that this is your newsletter. Please submit your article(s) of interest to Joyce so that the newsletter will reflect what our membership has to say about financial aid issues.

WHOSE NEWSLETTER IS IT ANYWAY?

Submitted by Joyce M. Frantz, Editor

Being a believer in the theory of "if it ain't broken, don't fix it", I want to affirm that I have no plans to change the current format or layout of this newsletter. Many hours of labor have preceded my current editorship and I gratefully acknowledge and wish to thank previous newsletter editors who took pen in hand to produce this outstanding piece of literature.

As I said above, I have no plans to change this letter, because this is not my newsletter. I am only the editor of YOUR newsletter. Any changes need to arise from your requests and from your input as to how you would like to see this newsletter progress and grow. I suppose this is my way of asking you to bear with me as I learn and adjust to this new position. This is also my way of asking you to please help me produce your newsletter by submitting articles of interest and information to share with the membership.

Take one moment to please think about the word Newsletter. The first three letters are N-E-W. This means some type of information which informs or is brought to the attention of an individual for the first time. "Old knowledge" to you is oft-times N-E-W knowledge for others. Individuals who are fairly new in the field of financial aid often seek out information from newsletters. Please share your insights and wisdom with the readership so that all can learn from your many years of experience!

I am asking you to please contribute and participate in the production of this newsletter. I don't invent the information this newsletter contains, I only coordinate it into some type of readable format.

I have faith in the PASFAA membership that you will supply the kinds of information and articles that will continue the tradition of our newsletter having one of the highest reputations for quality in the production of a newsletter. I look forward to producing your newsletter.

Active Participation Important For PASFAA


by Christine A. Zuzack
IUP

As chairman of the Government Relations Committee, it is my responsibility to see that PASFAA's voice is heard both on the state and federal levels. The Government Relations Committee along with the Legislative Network all work together to try to keep you informed of important issues.

However, your individual efforts are also needed! For example, when responding to a Notice of Proposed Rulemaking (NPRM), one letter representing the 500+ members of PASFAA carries no more weight than your individual letter addressing the same issue.

If the only comments sent to the Department of Education on NPRMs came from state and regional financial aid associations, only 58 (6 regional, 50 states, DC, and PR) letters would be submitted. On a recent NPRM the Department of Education wanted to see approximately 2,000 letters before they would reassess their position! Since there are 8,100 Stafford-eligible institutions, this would represent slightly less than a 25% response rate, not really all that high. But how many of you take the time to read and evaluate the proposed federal regulations that you receive and then sit down and write a response?

The next two years promise to be busy ones in Washington. With the ever present budget problems and reauthorization looming on the horizon, there will be plenty of activity to monitor. I certainly hope that I can count on all of you to become involved in state and federal issues. Please contact me at IUP if I can provide any insights or ideas on current legislation.



DISTINGUISHED SERVICE AWARD GIVEN TO RENEE SALEH

At PASFAA's 22nd Annual Conference, Renee Saleh was honored as PASFAA's Distinguished Service Award recipient. Renee is the third PASFAA member so honored.

During the membership recognition luncheon, I had the pleasure of pointing out and acknowledging the many services rendered by Renee to our Association, as well as to EASFAA and NASFAA. Renee has served PASFAA as President, Vice-President, and Sector Representative; and has been a member and chair of the Government Relations Committee; the Professional Standards and Training Committee and the Membership and Elections Committee. She has also served on the PAATP Planning and Program Development Committee and has been a faculty member for many training programs as well as having been a presenter at many of our conferences.

Renee's support of the financial aid profession also led her to an active role in EASFAA having served as EASFAA President, as chair of the EASFAA Training Committee, and as an active participant in the EASFAA conferences. In addition, Renee has served as a committee member on a NASFAA conference committee and has been a presenter at NASFAA conferences.

Also involved in the PHEAA committee structure, Renee served on the PHEAA State Grant Advisory Committee, the PHEAA Uniform Methodology Committee and the PHEAA Loan Advisory Committee.

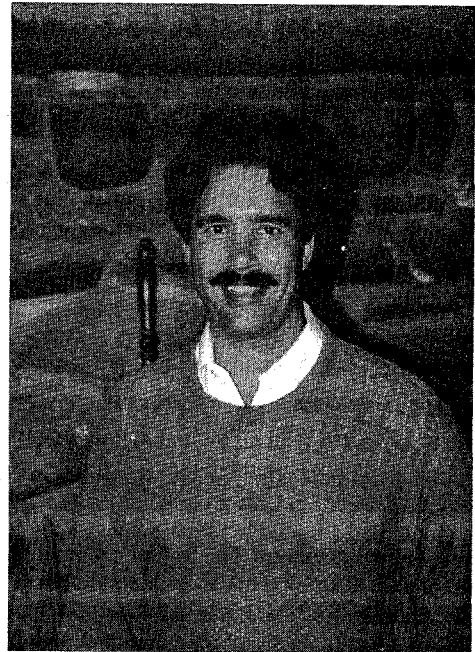
After serving many years as Director of Financial Aid at Kutztown University of Pennsylvania, Renee is now director of Grants for New Jersey Higher Education. While employed at Kutztown, Renee was highly respected by the administration, faculty, staff and students. A quote from one of her colleagues reveals that "The majority of those who worked with Renee not only respected her as a professional leader, but also liked her as a person. She was always generous with her time both on the job as well as in her personal life." There are many financial aid professionals in Pennsylvania today for whom Renee served as their mentor and friend.

Pennsylvania's loss is New Jersey's gain. Renee will be missed in PASFAA but we all wish her well in her new position in New Jersey.



Renee Saleh, recipient of the Distinguished Service Award, proudly accepts her plaque from Rachael Lohman, Past-President.

THANK YOU



Many thanks to Bob Heyl, University of Pittsburgh, for taking the responsibility of producing so many outstanding pictures during the 1990 PASFAA Conference!

EASFAA Report

Submitted by Rachael Lohman

The EASFAA Council met on October 18-20 at San Juan, Puerto Rico, the proposed site of the 1992 conference. Committee reports included:

Training Committee is currently planning for an interactive, nuts and bolts workshop for late January or early February. This Workshop series will deal with such issues as refunds and repayments (have you figured it out yet?); FISAP preparation (the magical SEOG match); audit findings (how to reply/correct/change); FAT's (has anyone conquered them?); and office management and free for all (how do we keep this information under control?).

The Non-Traditional Concerns Committee, in conjunction with the Research Committee, has mailed out a survey to all institutions in the EASFAA region which have non-traditional programs. The purpose of this survey will be to determine what are the special needs of this group and how can EASFAA serve them?

The Conference Committee is busy planning the 1991 conference at Newport, Rhode Island, for May 5-8. In conjunction with this, the Minority Concerns Committee is planning a Financial Aid Fair to be held in Providence, in order to focus on inner city schools.

The Federal Relations committee prepared a response to the October 1 NPRM dealing with the conversion of clock hours to credit hours. Anyone who has responded to these two NPRM's is asked to send a copy of your response to Francine Andrea, University Director of Financial Aid, Drew University, 36 Madison Avenue, Madison, NJ 07940.

Three Ad-Hoc Committees (Central Office Organization, Long-Range Planning and Policy and Procedure Development) also reported on the status of their special projects.

The next EASFAA meeting is scheduled for January. Anyone who would like to bring an issue or question to EASFAA Council may do so by contacting Rachael Lohman, Wilkes University.

PAATP ANNOUNCES 1990-91

PAATP to hold workshops for Pennsylvania Business Officers

In February of 1991, the Pennsylvania Aid Administrators Training Program (PAATP) will conduct workshops for post-secondary institution business officers. Four workshops will be held throughout the state: February 19, 1991 at the Howard Johnsons Hotel in Monroeville; February 21, 1991 at the Penn Harris Inn and Convention Center in Camp Hill; February 27, 1991 at the Valley Forge Hilton in King of Prussia; and February 28, 1991 at the Days Inn in Meadville. The series will provide detailed information about the handling of student financial aid from the business officer's perspective.

Faculty will include experienced business officers as well as experienced financial aid officers. The agenda will include funds management, Stafford loan check processing, required record-keeping, refunds and repayments, reports, audits and program reviews, as well as updates at the federal and state level.

Brochures for the workshops will be sent to each Pennsylvania post-secondary institution's business office. Letters of invitation and brochures will also be sent to the financial aid office of each institution. While the workshop is geared to the needs of the business officer, it is hoped that financial aid officers might accompany their business officers to the workshops since attendance by both will further the cooperative working relationship necessary for institutional responsibility of student aid funds.

PROGRAM YEAR OFFERINGS:

Submitted by PHEAA/PAATP Staff

PAATP Workshop Schedule

Each year the Pennsylvania Aid Administrators Training Program (PAATP) offers workshops designed to meet the informational needs of the financial aid community. Listed below is a brief summary of upcoming events covering the 1990-91 PAATP program year. This year, we are presenting a new series designed for business officers. So check your schedule carefully and plan to attend. Brochures detailing each series, along with registration materials, will be forwarded to you in advance of the scheduled dates of all activities.

Jan. 1991: Proprietary and Nursing School Workshops -- A series of workshops designed to meet the specific needs of the aid professionals at business, trade, technical and nursing schools.

Dates:

Tuesday, January 22, 1991
Carlisle, PA

Wednesday, January 23, 1991
Philadelphia, PA

Thursday, January 24, 1991
Pittsburgh, PA

Tuesday, January 29, 1991
Meadville, PA

Feb. 1991: Business Officer Workshops - Workshops designed to provide professional level information and an opportunity to develop and maintain associations with colleagues through the exchange of concerns and ideas.

April 1991: Stafford Loan Program Workshops - A series of workshops for student loan officers and financial aid administrators concentrating on the administration of student loan programs (Stafford Loans, PLUS/SLS, PHEAA-HELP).

June 1991: Intermediate Training Seminar for Financial Aid Administrators - An advanced training opportunity for financial aid personnel similar to Summer Institute for new aid administrators.

June 1991: Financial Aid Institute for Financial Aid Administrators - A week-long workshop designed to provide a detailed exposure to student financial aid theory, regulations, policies and procedures for the neophyte aid administrator.

June 1991: Financial Aid Institute for Student Loan Officers - An extended training session for student loan officers designed to provide a detailed exposure to the administration of student loan programs.

GET A LOAD OF THIS ONE...

Submitted by Ron Shunk
Gettysburg College

This story came from the Conference. On Tuesday morning, I was downstairs before the dining hall opened for breakfast. While waiting in the lounge, I overheard this exchange:

Employee #1: The student aid officers are still here today.

Employee #2: Yes, and they are not very big spenders.

Employee #3: Yeah, and they weren't when I was in college either!

They may have wondered who was laughing behind the pole!

PASFAA CONFERENCE



1990 Conference Committee: Sharon Shurow, Cheryl Browning, Helen Nunn, Judy Neyhart, Chris Zuzack, Patrick Fanning, Michael Lewis, (missing Robin Szitas).

The 22nd annual PASFAA Conference was graced with beautiful autumn weather which highlighted the rustic setting at the Pocono Manor Inn and Golf Resort. Attended by 340 members, this year's annual meeting provided the usual mix of excellent professional programs and workshops along with plenty of opportunity for mingling with old acquaintances and meeting new colleagues.

The lack of a Federal budget brought a new aspect to this year's conference with the introduction of two teleconferences as a part of the program. Since federal staffers were unable to travel, a communications network through AT&T was set up in order to establish direct voice contact with NASFAA and the Department of Education in Washington, D.C. Ken McNerney, Marty Guthrie, and Joan Berkes from NASFAA and Bill Moran and company from USDE provided introductory remarks along with fielding questions from the audience.

PHEAA staffers played a significant role at the conference as well by offering sixteen of the general and concurrent sessions available. It was particularly nice to meet face-to-face with PHEAA folks that we so often contact by phone, terminal, or letter.



Catherine Baker Knoll, PA State Treasurer, was the keynote speaker during the 22nd Annual PASFAA Conference.

A number of presentations concerning OVR, NCAA, DPA, and family financial planning brought some different perspectives to the membership. And of course, the many financial aid officers who presented sessions demonstrates once again the high level of professional commitment of PASFAA members.

Catherine Baker Knoll, Treasurer of the Commonwealth of Pennsylvania, was this year's keynote speaker at Monday's luncheon. It was through Mrs. Baker's efforts that the non-subsidized Stafford Loan program was able to receive funding for the current academic year. Education has always and will continue to be a high priority for Mrs. Baker. She received a warm welcome from the audience for her commitment and accomplishments.

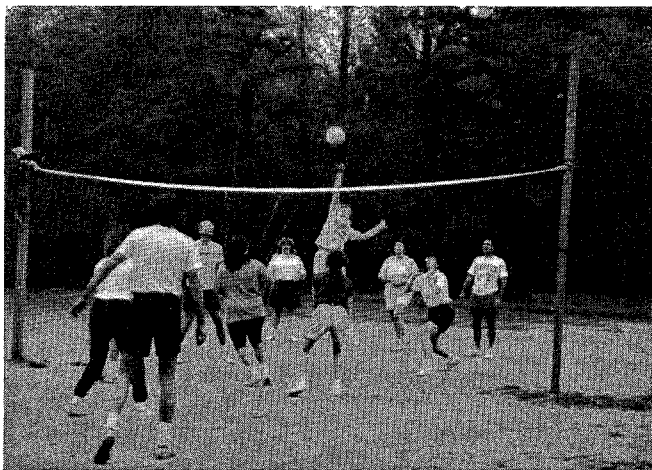


Sharon Shurow, Conference Chair, finally finds a few moments to relax!

RENCE REVIEW

Submitted by Christine A. Zuzack, IUP

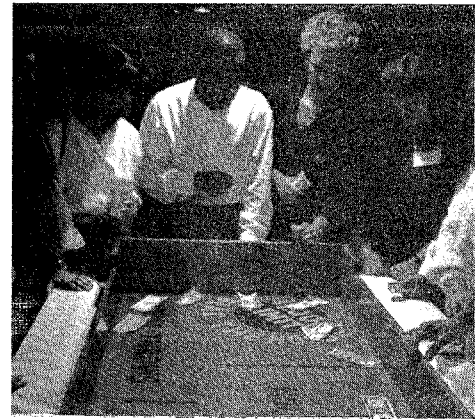
At Tuesday's Member Recognition Luncheon, Renee Saleh, formerly with Kutztown University of Pennsylvania and now serving as Director of Grants for the state of New Jersey, was honored with the PASFAA Distinguished Service Award. Renee has been active on the state, regional, and national level in financial aid administration and her outstanding contributions in all three areas are well known. Rachael Lohman, who presided over the luncheon, also announced that over 40% of the PASFAA membership had participated in an association activity during the past year. This included those who volunteered for the Financial Aid Hotline, Guidance Counselor Workshop series, STARTRACK, and a number of other events in addition to the conference.



The volleyball clinic, one of the many activities, drew many financial aid professionals outdoors to enjoy the warm October air!

On a lighter note, the social and recreational opportunities at the Pocono Manor were enjoyed by all. Golf, tennis, volleyball, swimming, and informal walks were a great way to unwind. Late night gatherings by the outdoor pool generated Christmas carols one night and Irish ballads the next! We also discovered what talented Lip Synch stars we have among us at Monday night's dance.

All of the high rollers came out for Monte Carlo night on Tuesday. Action was particularly hot and heavy at the dice table even though it was just play money. Bottles of wine were awarded to the evening's big winners. And speaking of winners, Sheila Nelson won the coveted weekend at Seven Springs Mountain Resort, site of next year's PASFAA Conference.



Monte Carlo Night! It's a good bet, these aid officers had some fun!

lies heavily on the financial support of our sponsors and vendors. PNC Education Loan Center along with its affiliates The First Bank and Trust Company, The Hershey Bank, Marine Bank, Northeastern Bank of PA, Pittsburgh National Bank, and Provident National Bank, generously sponsored the President's reception on Tuesday evening. Monday night's social and DJ was supported by Mellon Bank. Fidelity Bank sponsored Monday morning's refreshment break. Philadelphia Savings Fund Society provided the canvas tote bags for all conferees that were great for carrying all of our programs and papers.

Vendors at the conference included AFSA Data Corporation, Citibank, Great American Federal Savings and Loan, Higher Education Services, Inc., Information Associates, National College Services, LTD., PHEAA School Services, Student Loan Marketing Association, The Howard Savings Bank, and Tuition Management Systems.

Many thanks go to Sharon Shurow, the conference chairman, and all of the others who graciously volunteered their time and services into making this year's activities a success!



1991 PASFAA Financial Aid Hotline

January 28 -February 1

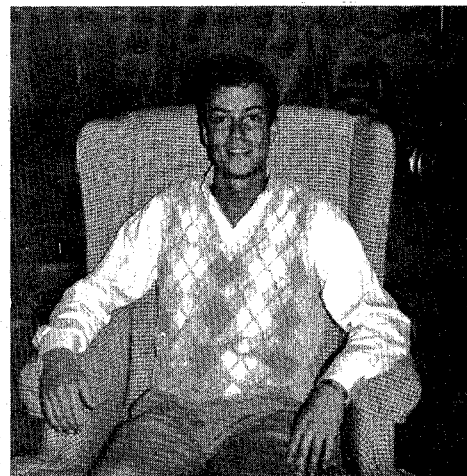
We are preparing for PASFAA's sixth annual Financial Aid Hotline. The times, dates and places have all been set, but we still need you.

If you have not yet volunteered to work at the Hotline, please consider it. The experience can be rewarding and enjoyable. We need Financial Aid professionals like you to answer telephone calls from concerned students and parents who have questions about financial aid. Like last year, there will be three sites across the Commonwealth receiving calls from 5 - 9 pm, Monday through Friday during the Hotline week.

You should have received a Volunteer Request Form in the mail; we encourage you to complete this. Or you can contact me, Paul Wm. Zimmerman, Hotline Coordinator, Carnegie Mellon University, (412) 268-2068.

If you already signed up at the PASFAA Conference Hotline display, the coordinator from the hotline site nearest you will be contacting you soon. The Pittsburgh site is being coordinated by Cynthia Farrell of Thiel College and will be held at Pittsburgh National Corporation's new Student Loan Center at One Oliver Plaza, Pittsburgh. The Harrisburg site will again be held at the PHEAA offices and is being coordinated by William Brown of Lebanon Valley College. And this year's Assistant Coordinator, Bonnie Behm, will be coordinating the Philadelphia site at Thomas Jefferson University.

January is Financial Aid Awareness Month for Pennsylvania and our Hotline is the major event to mark this. We thank PNC and PHEAA for their generous support of this event, and you for getting involved. This Hotline is important for the students and parents in this state, and it is people like you that make it a success.



Paul Zimmerman, 1991 Hotline Coordinator needs you to answer calls during Hotline Week.

We Need Help!



POSITION OPENINGS

Financial Aid Counselor

Thomas Jefferson University's College of Allied Health Sciences has a part-time opening in a newly created position of Financial Aid Counselor.

Major responsibilities include assisting in financial aid packaging, financial aid counseling, assisting with completion of student financial aid forms and assisting in the management of the CWS program. Applicant should demonstrate PC experience in Lotus and word processing. Applicant must possess a bachelor's degree. Experience in financial aid is a plus but not necessary. Accuracy and attention to detail is necessary. Applicant must be able to work evenings. Some Saturday hours are required.

Send cover letter and resumé to:

Bonnie Lee Behm
Director of Financial Aid
Thomas Jefferson University
College of Allied Health Sciences
130 South 9th Street, Suite 707
Philadelphia, PA 19107

An Affirmative Action, Equal Opportunity Employer.



IUP Reunion Photo Session! Looks like everyone had something to smile about!

Financial Aid Assistant Director

Philadelphia College of Osteopathic Medicine, the largest osteopathic medical college in the nation with approximately 800 students, has an excellent opportunity for individual with related background/experience in preparation of student budgets in accordance with federal guidelines. Must have knowledge of C.W.S., Title IV and DHHS programs. Will assist in preparing reports, oversee daily job assignments and counsel students. Bachelor's degree preferred or equivalent experience. Knowledge of Lotus 1-2-3 required.

Competitive salary and comprehensive benefits package including dental/prescription plan, full tuition reimbursement and five year pension vesting.

Please submit resume' to the

Human Resources Department,
Philadelphia College of Osteopathic Medicine,
4150 City Avenue,
Phila., PA 19131

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Assistant Director of Financial Aid

Ursinus College is seeking an Assistant Director of Financial Aid. The individual will counsel students and parents, perform individual reviews of need analysis and package financial aid awards, administer the Perkins Loan, Pell Grant, and student employment programs, process Stafford Loans and coordinate the awarding of endowed scholarships. The Assistant Director will also conduct interviews of prospective students for the Admissions Office on a limited basis. Effective written and verbal communication skills are required. Minimum requirements include a bachelor's degree and knowledge of financial aid (preferably one to two years of financial aid experience). Familiarity with MICRO-FAIDS and/or PHEAA remote terminal system is also preferable. Salary commensurate with experience. To apply, submit letter of application, resume', and the names and addresses of three references no later than January 4, 1991 to Mary Frances Woodall, Director of Financial Aid, Ursinus College, Collegeville, PA 19426

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INVITATION FOR PROGRAM SESSION PROPOSALS
1991 PASFAA CONFERENCE - SEVEN SPRINGS MOUNTAIN RESORT
SEPTEMBER 29 - OCTOBER 2, 1991

The 1991 Conference Committee will meet in December to begin developing ideas for program sessions for the 1991 PASFAA Conference. We rely upon the input and suggestions from our membership in order to satisfy your professional and educational needs.

If you have ideas and recommendations to share with the committee, please complete the following form and mail it to Robin Szitas, Allegheny College, Meadville, PA 16335. You can also send proposals via the PHEAA terminal to TM75. Thank you for your participation.

PROGRAM SESSION RECOMMENDATION

Title of Program: _____

Content of Session: _____

Recommended Presenter(s):

Name _____	Name _____
Institution _____	Institution _____
City/State _____	City/State _____
Phone _____	Phone _____

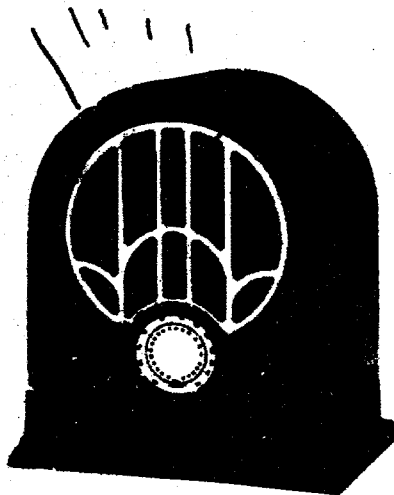
KEYNOTE SPEAKER RECOMMENDATION

Name _____	Title _____
Organization _____	
Address _____	
	Phone _____

Please use an attached sheet to share any additional ideas you might have toward the making of a productive PASFAA Conference for 1991.

Signed _____	Institution _____
City/State _____	
Phone _____	

And now...
Here's the
News...



CORRECTION TO THE FINANCIAL AID NIGHT TRANSPARENCIES

It was brought to our attention that there is an error on Transparency #22 dated 10/89 and 10/90. This transparency covers the PLUS loan and SLS loan. Under the repayment section of this transparency, the second point should read, "For the full-time student borrower, repayment of interest only begins within 60 days of disbursement; principal and interest repayment begins after enrollment ceases." We apologize for this error and appreciate personnel from PHEAA loan division bringing this error to our attention.

HELLO:

Carolyn Wharton, formerly from PHEAA, is now the Assistant Director of Financial Aid at Elizabethtown College. Welcome, Carolyn!

Mary Beth Dunn has recently accepted the position of Financial Aid Counselor at Philadelphia College of Textiles and Science. Congratulations, Mary Beth!

Lynell Shore has recently accepted the position of Assistant Director of Financial Aid at Lebanon Valley College. Welcome, Lynell!

GOOD BYE:

Mona Lucas, former (Acting) Director of Financial Aid at the Community College of Allegheny County, Boyce Campus is now the Associate Director of Financial Aid at Kent State University. Good luck, Mona! We'll miss your active participation in PASFAA.

ADDITIONS:

Eva Hess, former Director of Financial Aid at Ursinus College, welcomed her son, Greg Carlisle on October 4, 1990. Congratulations!

Robin Szitas, Associate Director of Financial Aid at Allegheny College welcomed her son, Charles Edwin on October 17, 1990. Congratulations!

GET WELL:

Catherine Kratzer, former aid director at Moravian College, is home recuperating from surgery. Cards and letters can be mailed to Catherine at 95 Lakeside Drive, Brick Hollow Estates, RD#1, Effort, PA 18330.

PASFAA COMMITTEE VOLUNTEER FORM

Each year, the work of the Association is dependent upon our members who volunteer their time and talents to our activities. If you are interested in assisting a PASFAA committee or providing a special skill during 1990-91, please complete the form below and mail it to Rachael L. Lohman, Director of Financial Aid, Wilkes University, P.O. Box 111, Wilkes-Barre, PA 18766. These forms will be forwarded to committee chairpersons who, as they review their needs for this year, may be in touch with those who express interest.

PASFAA Standing Committees and Chairpersons include:

Professional Standards and Training
Public and Professional Information
Government Relations
Membership and Elections
Conference Committee
Hotline Committee

Ronald Laszewski
Mary Frances Woodall
Christine Zuzack
Rachael Lohman
Robin Szitas
Paul Zimmerman

Name _____

Title _____

Institution and Address _____

Telephone () _____ Extension _____

PHEAA Terminal ID _____

Committee Preference(s) (in order of preference)

1. _____

2. _____

3. _____

Special Skills to Offer _____

1990-91 MEMBERSHIP FORM

Rachael L. Lohman
Director of Financial Aid
Wilkes University

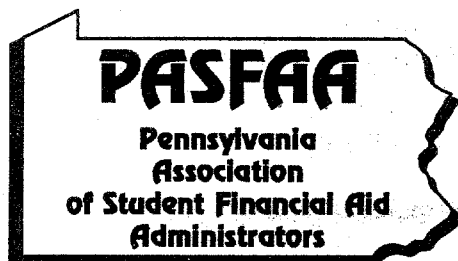


Jan 28 - Feb 1 1991 PASFAA Financial Aid Hotline

February 13-15 Middle States Regional Meeting of the College Board, Baltimore, MD

May 5-8 EASFAA Annual Conference, Newport, RI

July 28-31 NASFAA Annual Conference, Washington, D.C.



Albright College
Office of Student Financial Services
Reading, PA 19612

Happy Holidays To: