

**PRESIDENT**

Arthur J. James  
Harrisburg Area Community College  
(717) 780-2330

**PRESIDENT ELECT**

W. Arthur Switzer  
Villanova University  
(215) 645-4010

**VICE-PRESIDENT**

Donald Raley  
Dickinson College  
(717) 245-1308

**SECRETARY-TREASURER**

Mary Andrews Miller  
Indiana University of Pennsylvania  
(412) 357-2218

**CORRESPONDING SECRETARY**

Sheila E. Angst  
Albright College  
(215) 921-2381

**PAST PRESIDENT**

John F. Brugel  
Pennsylvania State University  
(814) 865-6301

**COUNCIL****Public Two-Year**

Donald I. Friedman  
Community College of Philadelphia  
(215) 972-7922

**Private Two-Year**

M. Peter Lysionek  
Harcum Junior College  
(215) 525-4100, Ext. 219

**Private Four-Year**

Barry W. McCarty  
Lafayette College  
(215) 250-5055

**State-Related**

John F. Morris  
Temple University  
(215) 787-7795

**State-Owned**

Gene R. Wise  
Millersville State College  
(717) 872-3026

**Proprietary**

Wandra J. Bowman  
Pittsburgh Technical Institute  
(412) 471-1012

**Nursing**

Joyce R. Clark  
St. Joseph's Hospital School of Nursing  
(717) 291-8279

**PASFAA XIV**

A record number of PASFAA members, lenders, vendors and sponsors attended the Fourteenth Annual PASFAA Conference at the Harrisburg Marriott Inn in October. The conference committee, speakers and the Marriott staff are to be congratulated for a very successful and enjoyable conference.

Balloting was held, and PASFAA officers elected are indicated to the left along with Council representatives continuing in their second year of office.

**FROM THE PRESIDENT**

Dear PASFAA Member:

One of the goals of PASFAA for the coming year is to publish a timely and meaningful newsletter. We have set publication dates for the months of December, February, April, June and August. I am confident that you will be impressed with both the content and format of the PASFAA newsletter. Welcome to Number 1!

Other major goals of PASFAA are to have an active and involved government relations committee, a continued commitment to training and professional development, and an outstanding 1983 conference. Committee reports from Don Raley, Government Relations; Art Switzer, Training and Professional Development; and Helen Nunn, Conference '83 appear elsewhere in the newsletter.

On October 14th, I attended a meeting of the Government Relations Sub-Committee of the National Commission of Student Financial Assistance. The sub-committee is chaired by David Irwin, Executive Director of the Washington (state) Friends of Higher Education. The meeting was designed so that the commission could view PHEAA's Multiple Data Entry System. The commission believed it was necessary for them to be aware of existing systems so that they have a frame of reference when discussing the federal delivery system. Other persons attending the meeting were Fred Joseph of Indiana University of PA, Tom Lyons of Bloomsburg State, Mark Heffron of ACT, Ken Reeher, Jerry Davis, and Vince Racculia of PHEAA, Jim Reem of PACU, and Francis Keppel. Mr. Irwin invited PASFAA to submit a position statement to his committee regarding the problems with the Pell delivery system.

On November 15th, I attended a meeting at the regional office of Student Financial Assistance. The meeting was the second in a series of articulation meetings and was attended by state association presidents in Region III. One of the major topics at the meeting was the reorganization of the regional office which should allow sufficient resources to provide technical assistance to institutions in the region.

I am grateful for the opportunity to represent the Pennsylvania aid community during the coming year, and I am looking forward to a very exciting and interesting year.

*Respectfully,*

*Arthur J. James*

## EXECUTIVE COUNCIL NOTES

Executive Council met on November 1 at Seven Springs Mountain Resort, Champion, PA. Council approved 1982-83 committee memberships and operating budgets, and toured the site and facilities of Conference '83. Council meetings for the year are set for January 3, March 7, May 2 and June 27.

Joyce Clark extended for Chuck Colton his thanks to all PASFAA members who expressed well-wishes during his recent hospital stay.

## CONFERENCE '83

Mark your calendars for PASFAA's Fifteenth Annual Conference scheduled for October 2-5, 1983 at the Seven Springs Mountain Resort in Champion, PA.

Serving on the Conference Committee are Mary Andrews Miller of Indiana University of PA, John "Rick" Sparks of Westmoreland County Community College, and Christine Zuzack of the Community College of Allegheny County. Helen Nunn of Allegheny College will chair the committee. Association members are encouraged to offer suggestions for speakers and/or topics for conference sessions by contacting any committee member.

## PROFESSIONAL STANDARDS COMMITTEE

The standing committee for Professional Standards is charged by the PASFAA Constitution "...to adopt standards of good and ethical practice for the administration of financial aid within the Commonwealth of Pennsylvania, and shall provide for professional recognition of excellence in financial aid administration." The committee includes President-elect Art Switzer as chairman and council members Donald Friedman, Peter Lysionek, Barry McCarty, John Morris, Gene Wise, Wandra Bowman, and Joyce Clark. Advice, comments or suggestions should be addressed to any committee member.

As President-elect, Art Switzer is also in charge of various training activities. The Pennsylvania Aid Administrators Training Program (PAATP) Advisory Committee met in Harrisburg October 29th, and the Lender Advisory Committee met November 4th. A series of counselor workshops at 8 locations throughout the state were held in November, and an excellent schedule for training programs includes:

Professional Development Seminars in December and January  
Support Staff Workshops in March or April  
Lenders Workshops in May or June  
Institute for New Administrators in July  
Training for New Administrators in October at the Conference

Bill Boyd has agreed to chair this advisory group to provide continuity for the training program. Other members are Renee Saleh, Barry McCarty, Don Raley and Barbara Williams. Suggestions for training programs should be directed to the committee, and persons interested in serving as teaching faculty were asked to submit their names to the committee by December 1st as explained in a recent PAATP memo.

In addition to the above activities, a committee will be formed to explore the establishment of statewide financial aid research to benefit PASFAA members. If interested in serving on such a committee, please contact Art Switzer.

## MESSAGE TO FOUR-YEAR PRIVATE SECTOR MEMBERS

At the annual conference segmented meeting of private four-year college and university members, council representative Barry McCarty encouraged involvement of members within this segment in all aspects of the Association including:

1. Providing agenda items for Executive Council consideration.
2. Cooperating with our Government Relations Committee in lobbying efforts at the state and federal level.
3. Encouragement of other four-year college aid administrators to join PASFAA if not already members.
4. Participating on PASFAA committees and projects when appropriate.

Regarding item 4, PASFAA and PHEAA, with the possible cooperation of the Pennsylvania Association of College Admissions Counselors, are considering offering a toll free "Hotline" for families throughout the Commonwealth in early February. A final decision has not been made regarding this project which would require a considerable investment of volunteer effort. If the Hotline is approved, it is hoped that all members will support the effort by volunteering time to cover the phones.

## AREA AID GROUPS ACTIVE

PASFAA Council recognizes the activities of several informal financial aid groups throughout the state. Groups of aid officers in Pittsburgh, in Philadelphia, and in the Lehigh Valley meet several times each year to discuss topics of mutual interest. Council wishes to acknowledge and encourage such informal groups and to report on some of their activities.

The Lehigh Valley Financial Aid Administrators, organized about eight years ago, includes all postsecondary institutions in that area. Meetings are usually held bi-monthly on different campuses, and agenda topics vary. The group is planning an all-day workshop in March to discuss the dependent/independent student question and divorced/separated parent situations. At one meeting last year, a Lehigh University business professor assisted the group in a closer look at the federal income tax return. Each year LVFAA offers an all-day workshop to high school guidance counselors from eastern Pennsylvania counties to assist them with the upcoming year's aid process. This year's workshop will be January 26 at Kutztown State College.

Next Newsletter: the Philadelphia group.

## FEDERAL AID PROGRAM FLEXI-DISCS AVAILABLE

The U.S. Department of Education has produced a flexi-disc recording on student aid. The discs feature a telephone dialogue between a handicapped student and an information specialist at the Department's toll-free Federal Student Information Center. The specialist explains the eligibility requirements and provisions of the Department's grant, work-study, and loan programs for postsecondary students, and explains the role of Vocational Rehabilitation Agencies in providing funds to help handicapped students meet the additional education expenses they incur because of a handicapping condition.

These discs are available at no cost and provide general information on the five major student financial assistance programs. The information on the discs is similar to that which is discussed in the Student Guide brochure. If you wish to secure a set of Flexi-Discs for use at your institution you can write to:

Flexi-Discs  
Room 4661 - ROB 3  
Division of Training and Dissemination  
Office of Student Financial Assistance  
Department of Education  
400 Maryland Avenue S.W.  
Washington, D.C. 20202

Additional information is available from the regional office at (215) 596-0143.

## POSITION OPENING

West Chester State College is seeking candidates for position of Assistant Director of Financial Aid. Responsibilities include: administration of state grants, completion of aid transcripts, counseling students, and liaison with academic development, National Student Exchange, and Junior Year Abroad programs. Successful candidate will meet following minimum qualifications: Bachelors degree (Masters preferred), demonstrated experience in administration of aid, good interpersonal communication skills. Prefer experience in automated systems, particularly PHEAA. Submit resume, cover letter and two reference letters to: Wayne Locust, Chairperson, Financial Aid Search Committee, c/o Financial Aid Office, 138 LRC, WCSC, West Chester, PA 19380. Deadline - December 17, 1982. 12-month, State College and University Admin 1. Salary \$16,489-21,379. Equal opportunity employer. Women and minorities encouraged to apply. Start January 24, 1983.

## CONTRIBUTIONS WELCOME

Please send articles or ideas for the PASFAA Newsletter to:

Sheila Angst  
Director of Financial Aid  
Albright College  
P.O. Box 516  
Reading, PA 19603

## GOVERNMENT RELATIONS COMMITTEE

*Thanks from Don Raley*

*An urge to seize an opportunity for a personal comment has overcome me, and I must say how much I missed seeing everybody at the annual conference in Harrisburg. My back injury is much better now and I am spending full days at the office again. Thanks to my many PASFAA friends for your cards, kind thoughts, and prayers. Indeed they helped relieve the cabin fever symptoms and hasten my recovery. Special thanks to Bill Irwin for continuing to chair the Government Relations Committee during my incapacitation.*

Bill Irwin, who has agreed to continue to serve on the committee, represented the committee at the October Executive Council meeting. Three outgoing committee members deserve sincere appreciation for their service: Jack Bower, formerly Director of Student Aid at Northeastern Christian Junior College; Gayle Knight, Art Institute of Pittsburgh; and Art Switzer, Villanova. New committee membership for 1983 will be presented to Executive Council at its January meeting.

Letters of congratulations were sent to Senator John Heinz and the entire Pennsylvania delegation of U.S. House of Representatives on their recent election or re-election to office. A similar letter was sent to Polly Gault, a long-time PASFAA friend, and an important aide to Senator Stafford of Vermont who won re-election. With these letters, the committee hopes to strengthen PASFAA's relationship with our representatives in Washington at a time when we are not seeking their assistance in some legislative matter.

The committee will monitor the coming "lame duck" session of Congress and call upon the PASFAA membership for advice and action when needed. Although no dramatic financial aid legislation is expected during the "lame duck" session, we must not be lulled into complacency because the 98th Congress will be seated soon.

Every PASFAA member is urged to stay abreast of legislative activity both in Washington and in Harrisburg. It is important to voice your concerns about legislation through your Government Relations Committee and be prepared to offer your expert advice to appropriate legislators at those critical times.

In an effort to increase the effectiveness of the Government Relations Committee, we are seeking volunteers to serve as special adjunct members of the committee in a new role. We hope to build a network of consultants who will observe and advise each member of Pennsylvania's U.S. congressional delegation regarding student financial aid legislation. With one PASFAA member located in each congressional district to serve as a focal point of political action within the district, we hope to improve and extend our legislative communications.

One can imagine numerous functions which a person in this new role could perform:

1. Gather data from all post-secondary institutions within the district to be able to present a solid statement to the representative regarding the local impact of pending legislation.
2. Monitor the voting pattern of the representative on student aid issues to let other financial aid officers within the district know how to approach the representative.
3. Develop a reputation within the representative's staff for being willing and able to provide information and opinions from the aid community throughout the district and Commonwealth.

Although this new PASFAA role is not thoroughly defined and is lacking a proper title at this early stage of development, it has the potential of increasing the visibility and responsiveness of PASFAA's political action activities. Comments, advice and ideas regarding this political action model should be sent to any committee member. If you are interested in serving as the consultant/coordinator in your congressional district, contact Don Raley by mail, phone or PHEAA terminal TMH5. The questionnaire which appears elsewhere in this issue can be used to record your interest.

\* \* \* \* \* **ATTENTION** \* \* \* \* \*

**PASFAA QUESTIONNAIRE**

**To:** *A Pasfaa Member at Each Institution and Each Branch Campus*  
**From:** *Government Relations Committee*  
**Subject:** *Development of a Political Action Network*

Please complete this form, detach, fold, staple and mail to the address on the reverse. Your cooperation will be appreciated.

**Identify Your Institution**

**Name** \_\_\_\_\_

**Address** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Financial Aid Director** \_\_\_\_\_

**Financial Aid Office Phone Number** \_\_\_\_\_

**U.S. Congressional District Number** \_\_\_\_\_

**Name of person elected or re-elected on November 2 from  
your district to the U.S. House of Representatives**

\_\_\_\_\_

**Your Representative's home office address and telephone number if known:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Are you willing to serve as the coordinator of PASFAA's political action network  
for the institutions in your district?**

\_\_\_\_\_ **Yes** \_\_\_\_\_ **No**

(See description of this role in Newsletter article on Government Relations Committee.)

Postage

Mr. Donald V. Raley  
Director of Financial Aid  
Dickinson College  
Carlisle, PA 17013

## MEMBERSHIP AND ELECTIONS COMMITTEE

Jack Ferrara of East Stroudsburg State College has graciously consented to again assist with the maintenance of the membership file. Similarly, Robert Prince, Director, Institutional Division of Financial Collection Agencies, has again agreed to publish the PASFAA membership directory which should be mailed within the next month. Committee chairman John Brugel wishes to gratefully acknowledge these contributions.

As PASFAA is an individual membership organization, participation of eligible professionals should be encouraged even if they are unable to attend the annual conference. Our objective for the year is to increase membership by conducting a mailing to all postsecondary institutions *and* by encouraging you to ask your office colleagues to join PASFAA. They can do so by completing the enclosed membership application.

### 1982-83 PASFAA MEMBERSHIP APPLICATION

Miss  
Mrs.  
Ms.  
Mr.  
Dr.  
Rev.  
Sr.  
Br.  
Fr.  
Rabbi

Last Name		First Name		Title
Institution				
Institution Address	(City)	(State)	(Zip)	
Telephone Number (include area code)		PHEAA Terminal Number		

Circle Type of  
Institution

Two Year Public  
Two Year Private

Four Year Public  
Four Year Private

Proprietary  
State Related

Nursing

Active Member (Responsible for Financial Aid Administration)  
Associate Member (Interest in Financial Aid)  
Student Member (Full-time)

\$32 \$ \_\_\_\_\_  
\$20 \$ \_\_\_\_\_  
\$10 \$ \_\_\_\_\_

TOTAL ENCLOSED

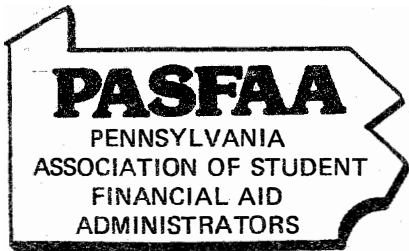
\$ \_\_\_\_\_

*Please make check payable to PASFAA and forward to:*

*John F. Brugel  
335 Boucke Building  
University Park, PA 16802*

*Your cancelled check will serve as your receipt.*

*BEST WISHES FOR A JOYOUS HOLIDAY SEASON  
AND  
A WONDERFUL NEW YEAR*



Sheila E. Angst  
P.O. Box 516  
Reading, PA 19603