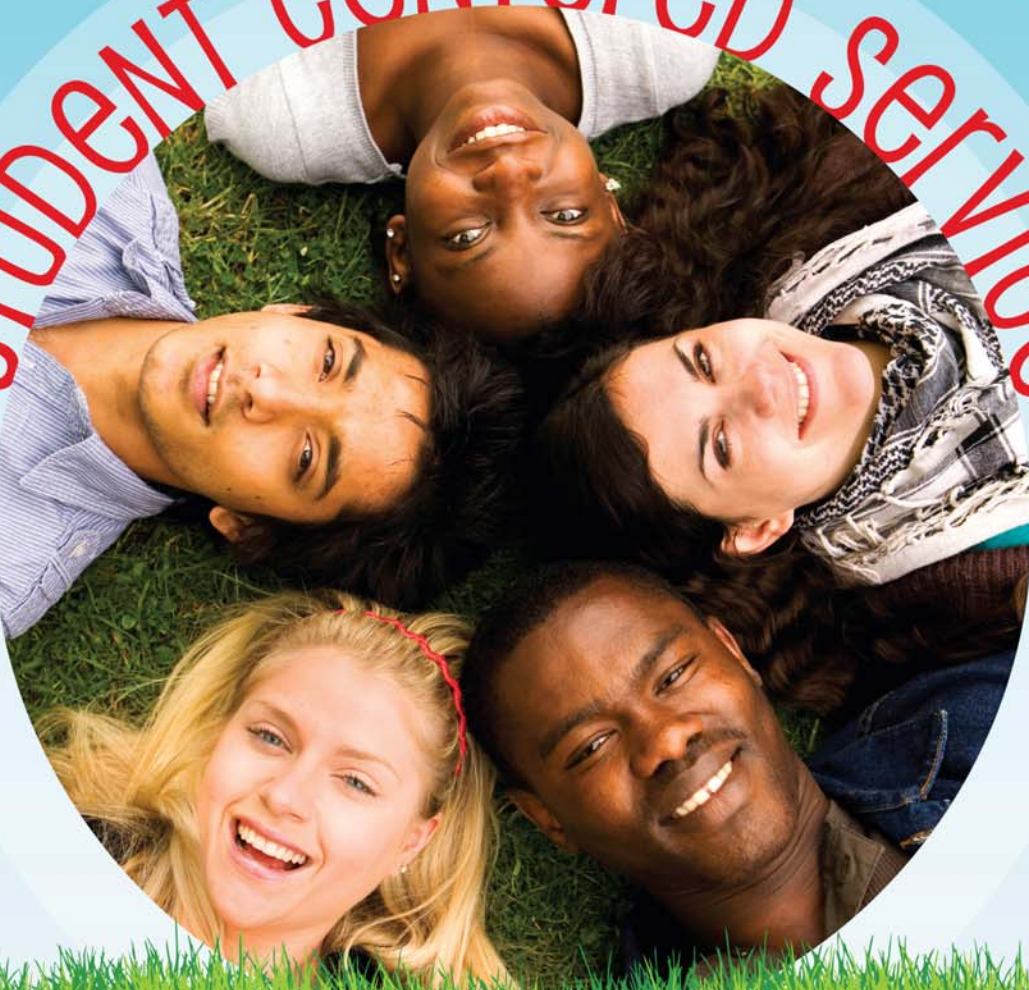


STUDENT centered service



SPRING HAS SPRUNG!

PASFAA TRAINING SEMINAR

April 10, 2008

Four Points by Sheraton Pittsburgh North
Mars, PA

PENNSYLVANIA FINANCIAL AID TRAINING PROGRAM

**PENNSYLVANIA FINANCIAL AID TRAINING PROGRAM
SPRING TRAINING AGENDA**

8:00 – 8:50 Registration/Refreshments (Grand Ballroom Pre Function)

8:50 – 9:05 Welcome (Allegheny)

Housekeeping

PASFAA Update Patty Hladio, PASFAA Past-President

9:15 – 10:05 Session 1

Effective Communications (Lawrence)

Financial aid terms become so familiar to FAAs that sometimes it's hard to remember that students and parents don't speak our language. This session will focus on ways to communicate effectively with today's students and their families. Topics will include tailoring communication to your audience and eliminating those language barriers. Various modes of communication, from basic to high-tech, will be discussed.

Presenters – Dr. Lisa Riede, Lock Haven University
Jim Theeuwes, Lock Haven University

Developing a Lender List (Allegheny)

A panel of schools and lenders discuss their processes, experiences and revelations regarding the FRI process. Audience participation is encouraged.

Panelists – Cathy Poiesz, Messiah College
Joanna Hastings, Slippery Rock University
Sally Treadwell, SunTrust Bank

New Things for Graduate Students (Marshall)

FAAs often need to respond to topics that students hear about in the news or from other sources even before knowing all the details themselves. For example, the TEACH grant is the only federal grant for which graduate students may be eligible, so graduate FAAs may need to incorporate the new grant into their current processes, address student questions, and figure out how to best communicate these changes to students. This session will focus on how the latest regulatory changes (such as the College Cost Reduction and Access Act of 2007) affects graduate students and how FAAs can best serve their students' needs.

Presenters – Meme Jeffries, University of Pittsburgh

10:15 – 11:05 Session 2

A Realistic Approach to FERPA and the “Helicopter Parent” (Lawrence)

The first half of this session deals with the practical ways to implement Family Education Rights and Privacy Act of 1974 (FERPA) at your school. The second half will assist participants to understand the “helicopter parent” and how to adjust policies and interaction to make it all work.

Presenters – John Papinchak, Carnegie Mellon University
Cheryl DePaolis, Pittsburgh Theological Seminary

The College Cost Reduction and Access Act of 2007 (Allegheny)

This session will focus on the major changes affecting students brought about by the College Cost Reduction and Access Act of 2007 and the Sunshine Act.

Presenters – Melissa Ibañez, University of Pittsburgh – Bradford
Matthew Stokan, Waynesburg University
Greg Martin, U.S. Department of Education

Enrollment in a Day (Marshall)

This session will focus on how to advise and assist students who are last minute admits, as well as how to work with the Admissions Office, the Registrar’s Office and other offices on campus. “Let’s find a way to make these students feel welcomed!”

Presenters – Kelly Fox, Central Pennsylvania College
Ryan Hannigan, Messiah College

11:15 – 12:15 General Session – Federal & Political Update (Allegheny)

Presenters - Scott Miller, AES
Patty Hladio, PASFAA Past-President
Scott Buchanan, Sallie Mae

12:15 – 1:15 Lunch (Atrium)

1:25 – 2:15 Session 3

TEACH Grant/FAS Update (Lawrence)

This is an informational session on general student eligibility requirements for the new TEACH grant. During the last part of the session, AES staff will present the Financial Aid Service (FAS) solution for reporting TEACH grants to COD, which will include guidelines for reporting.

Presenters – Kim Mincemoyer, AES
Sharon Howell, Pennsylvania State University

Educating on Student Financing (Allegheny)

This session will cover the various financing options available to students and their families and the how and when to present this information.

Presenters – PELA
Renee Huefner

Bragging Rights & Responsibilities (Marshall)

This session will provide you with some ideas, suggestions, and tools on ways to brag about the good things that you do in the financial aid office and the impact your office has on the success of your students and the role your office plays in enrollment and retention.

Presenters – Bob Thorn, California University of PA
Mary Miller, AES

2:15 – 3:00 General Session – ESG/State Grant and Special Programs (Allegheny)

Presenters – Mary Miller and Christine Zuzack, AES

The Spring Training Committee would like to welcome you to the training session.

M. Clarke Paine, Chairperson
Sallie Mae

Leanne Frech
HACC - Lancaster

Jo-Ann Orcutt
Lackawanna College

Yolanda Beattie
Pennsylvania State University- York

Ryan Hannigan
Messiah College

Betty Casale
Carnegie Mellon University
Heinz School

Cindy Heaton
Lock Haven University

The Spring Training Seminar is sponsored by

