

STUDENT centered SERVICE



SPRING HAS SPRUNG!
PASFAA TRAINING SEMINAR

April 2, 2008

Holiday Inn Harrisburg-Hershey
Grantville, PA

PENNSYLVANIA FINANCIAL AID TRAINING PROGRAM

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SPRING TRAINING AGENDA**

8:00 – 8:50 Registration/Refreshments (Grande Hallway)

8:00 – 8:50 Ask an Expert – Bring your morning refreshments and questions regarding topics not covered in today’s sessions. (Majestic I)

8:50 – 9:05 Welcome (Grande I & II)

Housekeeping M. Clarke Paine, Chairperson
PASFAA Update Dwight Horsey, PASFAA President

9:15 – 10:05 Session 1

Effective Communications (Majestic I)

Financial aid terms become so familiar to FAAs that sometimes it’s hard to remember that students and parents don’t speak our language. This session will focus on ways to communicate effectively with today’s students and their families. Topics will include tailoring communication to your audience and eliminating those language barriers. Various modes of communication, from basic to high-tech, will be discussed.

Presenters – Dr. Matthew Girton, Lock Haven University
Carolyn Julian, Penn State University – Harrisburg

Developing a Lender List (Majestic II)

A panel of schools and lenders discuss their processes, experiences and revelations regarding developing a lender list. Audience participation is encouraged.

Panelists – Ginger Kline, Keystone College
Keri Neidig, Sallie Mae Pennsylvania
Cathy Poiesz, Messiah College
Lenny Slemmer, Jr., Reading Hospital School of Nursing

New Things for Graduate Students (Majestic III)

FAAs often need to respond to topics that students hear about in the news or from other sources even before knowing all the details themselves. For example, the TEACH grant is the only federal grant for which graduate students may be eligible, so graduate FAAs may need to incorporate the new grant into their current processes, address student questions, and figure out how to best communicate these changes to students. This session will focus on how the latest regulatory changes (such as the College Cost Reduction and Access Act of 2007) affects graduate students and how FAAs can best serve their students’ needs.

Presenter – Susan Bogart, Penn State Dickinson School of Law

10:15 – 11:05 Session 2

A Realistic Approach to FERPA and the “Helicopter Parent” (Majestic I)

The first half of this session deals with the practical ways to implement Family Education Rights and Privacy Act of 1974 (FERPA) at your school. The second half will assist participants to understand the “helicopter parent” and how to adjust policies and interaction to make it all work.

Presenters – Katie Kough, HACC-Gettysburg
Marcy Ashton, Millersville University of PA

The College Cost Reduction and Access Act of 2007 (Grande I & II)

This session will focus on the major changes affecting students brought about by the College Cost Reduction and Access Act of 2007 and the Sunshine Act.

Presenter – Sharon Smith, AES
Greg Martin, U.S. Department of Education

Enrollment in a Day (Majestic III)

This session will focus on how to advise and assist students who are last minute admits, as well as how to work with the Admissions Office, the Registrar’s Office and other offices on campus. “Let’s find a way to make these students feel welcomed!”

Presenters – John Schodowski, Reading Area Community College
Kelly Fox, Central Pennsylvania College

11:15 – 12:15 General Session – Federal & Political Update (Grande I & II)

Presenters - Scott Miller, AES
Mary Ellen Duffy, Albright College
Scott Buchanan, Sallie Mae

12:15 – 1:15 Lunch (Grande I & II)

1:25 – 2:15 Session 3

TEACH Grant/FAS Update (Majestic I)

This is an informational session on general student eligibility requirements for the new TEACH grant. During the last part of the session, AES staff will present the Financial Aid Service (FAS) solution for reporting TEACH grants to COD, which will include guidelines for reporting.

Presenters – Sharon Howell, Pennsylvania State University
Kim Mincemoyer, AES

Private Loans and Ways to Recommend Lenders (Majestic II)

This session will cover the basic information about different types of private loans, compare PLUS and Private Loans, and offer ways to help you communicate recommended lenders to your students and families. In addition to learning general information, you will have the opportunity to hear from your colleagues about how they are handling these loans in their schools.

Presenters – PELA

Bragging Rights & Responsibilities (Majestic III)

This session will provide you with some ideas, suggestions, and tools on ways to brag about the good things that you do in the financial aid office and the impact your office has on the success of your students and the role your office plays in enrollment and retention.

Presenters – Thelma Ross, Lincoln University
Mary Miller, AES

2:15 – 3:00 General Session – ESG/State Grant and Special Programs (Grande I & II)

Presenters – Mary Miller and Christine Zuzack, AES

The Spring Training Committee would like to welcome you to the training session.

M. Clarke Paine, Chairperson
Sallie Mae Pennsylvania

Leanne Frech
HACC - Lancaster

Jo-Ann Orcutt
Lackawanna College

Yolanda Beattie
Pennsylvania State University- York

Ryan Hannigan
Messiah College

Betty Casale
Carnegie Mellon University
Heinz School

Cindy Heaton
Lock Haven University

The Spring Training Seminar is sponsored by

